# Summit Barrier: Asia Wary of Washington's Economic Aims

For Clinton, High-Stakes Personal Diplomacy

By Paul F. Horvitz

WASHINGTON - For the United States, the Asia summitry set to unfold in Seattle next week is really about three basic things; jobs, influence and personal chemistry.

The jobs would be for Americans who work in exportoriented manufacturing and high-tech companies willing to explore Asian markets. The influence would be for an America that now sees the Pacific as a potentially more vital component of its future security than Europe. And the chemistry would be for an American president who

deploys informal charm as his prime diplomatic weapon. U.S. officials hold a distant vision in which the Pacific region looks like an open common market throbbing with tariff-free business vitality. But they say they have no illusions about how long it will take to get there.

Nor do they discount the potential for short-term

disarray as they wage uphill battles to secure a world trade accord by Dec. 15 and win congressional ratification next

week of the North American Free Trade Agreement. But U.S. officials are confident that the fifth ministerial meeting of the 15-member Asia-Pacific Economic Cooperation forum, or APEC, plus a separate gathering of heads of state, will take the first step toward that vision. It is a vision that President Bill Clinton has ambitiously

labeled the "new Pacific community." Subsequent steps, however, are by no means guaranteed. Many Asian leaders view U.S. economic aims with a distinct wariness, particularly Washington's occasional linkage of trade privileges and human rights.

There are tensions within the group, wide swings of view within the group about the pace of trade liberaliza-tion, the scope of APEC's activities, the very form of See VISION, Page 15

Region's Leaders Won't Hurry Toward a Deal

By Michael Richardson

SINGAPORE — Offered the vision of a united and powerful Asia-Pacific economic community by President Bill Clinton, many Asian leaders going to the Seattle meeting next week are adopting a cautious stance.

Officials said they would not be hustled into any rapid regional reduction of tariff and nontariff barriers. Such reductions, they said, are not in their interests and would undermine prospects for concluding the Uruguay Round of global trade negotiations that are to end in mid-

Moreover, Mr. Clinton's ability to deliver his side of a deal on regional trade and investment is in doubt because of congressional opposition to the planned North American Free Trade Agreement.

Failure of that accord would send a signal to Asia that

Americans fear a loss of jobs that would ontweigh the benefits of open markets, said Prime Minister Gon Chok

Tong of Singapore.
The House of Representatives' vote on ratification of NAFTA is scheduled for Wednesday — the day before Mr. Clinton departs for Seattle for the first summit meeting of leaders of the Asia-Pacific Economic Coopera-

That same day, the group's foreign and economic ministers are to issue a declaration on a regional trade and

rvestment framework.
But already there are differing interpretations within the group. Some members, led by Australia and the United States, take an activist approach, while some East Asian members are more cautious.

The declaration will establish a committee that would

See DOUBTS, Page 15

# As Debate Heats Up: Why NAFTA Matters to the World Economy

By David E. Rosenbaum
New York Times Service

WASHINGTON - The political debate over the North American Free Trade Agreement is not about tariffs or domestic content rules or side agreements on labor and the environment. It is not even mostly about trade with Mexico.

The debate is about matters much larger and more important. It is about whether, in the aftermath of the Cold War, the United States will try to expand its economic and political influence around the world or whether it will withdraw within its borders and try to go it alone. American workers, who have seen the number of good factory jobs decline and family incomes stagnate. agreement, in other words, is a symbol. It is more than a trade accord the way a nation's flag is more than a

**NEWS ANALYSIS** 

colored piece of eloth. It represents the enormous changes coursing through the American economy: increased competition from abroad, ever fewer blue-collar jobs, declining military industries, greater opportunities for workers with education, skills and knowledge of new technology. These changes are extremely promising to some Americans and terrifying to others. This is one of the first chances politicians have had to vote on a matter involving the place of the United States in the world economy since international comm mism ceased being the overriding threat to security.

And it is an opportunity for politicians to vent their anxiety about what is to become of workers who have been mainstays of the middle class and who lack the education and perhaps the ability to master the tools of

The trade agreement is bound to cost some jobs off the

bat — in the garment industry, for example. And it is sure to improve commerce around the Maxican border. So legislators with many garment workers will certainly vote inst the measure, and those with districts along the against the measure, and those while distribution is Mexican border will vote for it. But the greater tension is over what the agreement stands for rather than what it

In September, when President Bill Clinton opened his campaign for congressional approval of the pact, he declared, "This is a debate about whether we will embrace change and create the jobs of tomorrow, or try to resist

See NAFTA, Page 4

# Exodus of GIs Is Hard for Troops, Hard On Germany

ERLANGEN, Germany — Where the largest tank brigade in the United States Army was once stationed, there is now only a huge, empty parking lot, barracks and a vacant 8,000-acre training area that the 2d Brigade of the 3d Infantry Division will soon turn back to the

All over Germany, the signs of Americans going home are unmistakable.

In this university town, the civilian authori-ties seem happy to get back the prime real estate occupied by Ferris Barracks, but in Mainz, Frankfurt and Kaiserslantern, many Germans have lost their jobs. Weeds grow in parade grounds, and foreign asylum-seekers and refugees hang their laundry out the windows where American soldiers used to live.

Reducing its force in this country from 213,000 soldiers in 1990 to 65,000 by the end of 1995 is a complex logistical, financial and moshrink, shift its mission from static defense to rapid deployment and keep up combat readiness and morale, all at the same time.

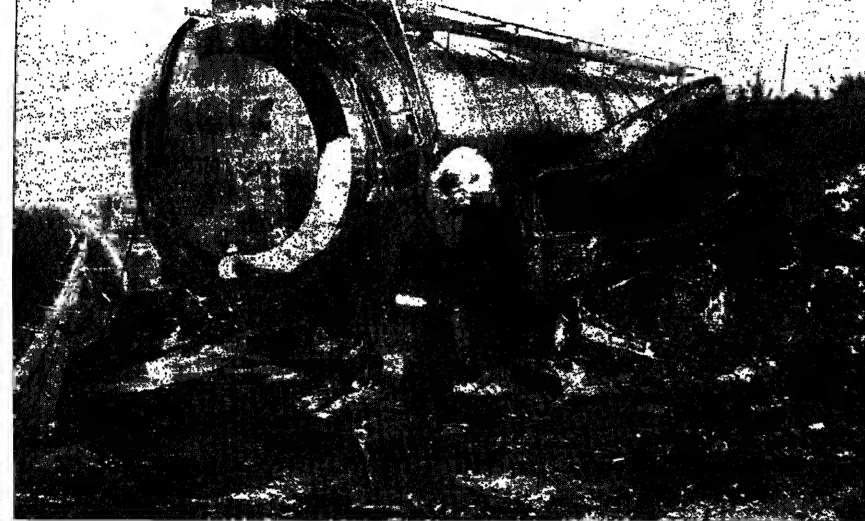
The brigade commander, Colonel J. Richard Wallace, was philosophical about the task of

deactivating a proud unit.
"The good news is that clearly the political situation has changed enough that we don't need so many Bradley armored vehicles and tanks bere," he said. "The bad news is that the peace this brigade was sent to create is now

For the units that remain, the prime mission is no longer defending Germany and the rest of Western Europe from attack by 380,000 former Soviet Army troops, all of whom will be gone from their old Warsaw Pact outposts by 1995. Now the U.S. Army's mission in Europe is training to tackle crises and take on peacekeep-

ing missions beynnd Central Europe. "It's a completely different army than it was in the 1970s," said Major General William G. Carter 3d, commander of the 1st Armored Division, which will remain at its headquarters in Bad Kreuznach, west of the Rhine. "Before, the probability of being deployed ontside Central Europe was very remote. When you came, you knew you'd be staying pretty much where

Despite President Bill Clinton's decision to See ARMY, Page 6



DEADLY INFERNO ON FRENCH EXPRESSWAY — A fire fighter alongside the wreckage of a tanker truck that caught fire on the Paris-Bordeaux expressway, leading to on Wednesday night was the highest in a French highway accident since 1962. Page 4.

# **UN Imposes** New Curbs on Libya Over **Jet Bombing**

But, Bowing to Europe, Council Stops Short of Embargo on Oil Sales

Compiled by Our Staff From Dispatches UNITED NATIONS, New York - The Security Council on Thursday imposed new sanctions on Libya, freezing assets and banning the sale of some oil equipment to the North African nation for refusing to surrender two suspects in the bombing of a Pan Am airliner over Scotland five years ago.

The decision expands an embargo on arms sales and air and diplomatic links that was imposed in April 1992. But the council stopped

short of barring purchases of Libyan oil.

The vote was 11 to 0, with four abstentions.

China, Djibouti, Morocco and Pakistan abstained following a debate that showed strong opposition to the measures from some African

European nations heavily dependent on Libyan oil blocked adoption of an embargo on petroleum sales. The sanctions adopted Thursday strike only at Libya's bank accounts abroad and its purchases of some foreign oil equip-

The United States has threatened to try again for an oil embargo if the new sanctions do not get results. They are to take effect Dec. I unless Libya cooperates by surrendering the two suspects, Abdel Basset Ali Megrahi and Lamen

The United States and Britain have demand ed the men be turned over to stand trial in connection with the bombing of the Pan Am jet over Lockerbie, Scotland on Dec. 21, 1988, A total of 270 people were killed in the disaster. Libya argues it has urged the suspects to

surrender, but says it cannot legally force them to do so. Libya's delegate to the UN, Ali Ahmed Elhouderi, accused Washington and London of having a hidden agenda and "intransigent posi-

tions based on nothing but power."
Would they treat their own citizens the way they want to treat the Libyans?" he asked. But Britain's UN delegate, Sir David Hannay, reiterated that the two men would get a fair trial in Scotland and added, "We are pursuing

no hidden agenda." Some relatives of the victims of the bombing said the latest Security Council sauctions did not go far enough.

Susan Cohen, whose daughter was among those killed, said that the new sanctions were unlikely to force Libya's leader, Colonel Moammar Gadhafi, to surrender the suspects. "The only thing likely to do the job is a full

oil embargo," Mrs. Cohen said from her home in New Jersey. "This endless diplomatic game at the UN is nothing but an avoidance of

It took a dispute with the Russians, weeks of ardnous negotiations and intervention by President Bill Clinton to expand the sanctions.

The United States, Britain and France let a support and give the UN secretary-general, Butros Butros Ghali, more time to press the

The Russians at one point threatened a veto because of concern Libya would not repay a \$4 billion debt to Moscow for military and commercial trade.

Russian officials apparently were upset that the sanctions were carefully worded to allow European nations, such as Germany, Italy and Spain, to continue receiving oil and gas while See LIBYA, Page 4

# U.S. Will Cancel Sanctions if China Hardens Vow on Missile Exports

By R. Jeffrey Smith and Daniel Williams Washington Post Service

WASHINGTON - The Clinton administration has nifered to cancel the trade sanctions it recently imposed on China for its having ex-ported components of long-range missiles to Pakistan, if Beijing promises not to allow such exports in the future, administration officials

The Chinese deputy foreign minister, Liu

Up 0.22%

108.85

107.06

5.8835

Down

.....

The Dollar

Huaqiu, told Undersecretary of State Peter Tarnoff at an unpublicized meeting in Washington on Nov. 4 that Beijing was seriously considering the proposed deal. "They showed receptivity" for the first time, an official said.

Under the proposed arrangement, China would not admit that it had exported M-11 ballistic missile components to Pakistan in violation of its previous promises to Washington, as the Clinton administration charged in August. But China would promise anew, in some-what greater detail and with more legal force,

that nn such missiles and related components would be to exported to Pakistan or any other country in the future.

In exchange, President Bill Clinton would invoke national security interests to waive the punitive sanctions, which were imposed under a law passed by Congress in 1991 over the objec-tions of the Bush administration. The waiver would allow at least seven U.S. commercial satellites to be launched aboard Chinese rockets, in a deal worth at least \$400 million that both countries favor.

Several officials, who spoke on condition they not be identified, said details of the arrangement could be completed in time for the Nov. 19 scheduled summit meeting between President Clinton and the Chinese president. Jiang Zemin. That meeting will afford the first such top-level discussion between the two nations since before the June 1989 military assault on demonstrators in the democracy movement near Tiananmen Square.

But one official expressed pessimism that the deal would be finished by the Nov. 19 meeting.

partly because Beying has said nothing about it since Mr. Liu's departure last week. Others said that the administration had not decided how hard to press for the agreement before the summit meeting begins, partly because of suspi-cions that China may have sent finished M-11 missiles — not just missile components — to Pakistan.

The summit meeting and the proposed missile accord are key features of Mr. Clinton's See SANCTIONS, Page 7

### Kiosk

### **EC Invites Yeltsin** To Brussels Talks

MOSCOW (Reuters) - The European Community on Thursday invited Boris N. Yeltsin to visit Brussels for a top-level meeting just before the Russian parliamentary election next month. The visit, on the eve of a Dec. 10-11

meeting of EC leaders, would allow Mr. Yeltsin and the Community to sign a "declaration of intent" to conclude a partnership agreement soon, said Prime Minister Jean-Luc Dehaene of Belgium. Mr. Dehaene announced the invitation for Dec. 9 during an EC-Russian meeting in

Moscow, the first of a series of regularly scheduled sessions that are meant to put EC-Russian relations on a par with those between the Community and the United Asked whether Mr. Yelisin would go,

Foreign Minister Andrei V. Kozyrev said: "Yes, it is my opinion that we should be ready for the meeting nn Dec. 9."

When Game Boy is long gone, what will kids be playing? Maybe marbles. Page 10.

Page 11.

Book Review

plans for supervoting shares. Page 17.

Australian investors oppose News Corp.'s

Rating the World's Best Restaurants:

Tokyo is the next stop on Patricia Wells's tour to rate the world's ton restaurants. The second monthly report in this series by the Trib's restaurant critic will appear an Monday.

# Cure, or the Disease? Beijing's Austerity Imperils Investment

By Patrick E. Tyler New York Times Service

SHENYANG, China - Last summer, when sands of regional Communist Party bankers were printing money to linance their capitalist dreams, the country's leaders in Beijing clamped down with an austerity drive to rein in a runaway economy.

Bank lending stopped suddenly, under or-

ders from central authorities to recoup tens of duction at some foreign corporate ventures and frenzy of unauthorized investment. But China's four-month-old austerity cure

may be worse than the disease, especially if it kills the investment momentum that is pouring about \$1.5 billion in foreign investment into China each mouth.

Already, the program has undermined pro-

billions of dollars of state loans made in a dried up bank credits that were financing new factories for foreign partnerships.

In Shenyang, in the heart of China's north-eastern industrial belt, a \$100 million joint venture of General Motors Corp. and Jinbei Automotive Co. to produce pickup trucks is at a virtual standstill because local governments

that would be likely customers for the trucks do not have the money to buy them.

And even if they have the money, government agencies and state factories are under orders from Beijing to stop buying new vehicles until the end of the year.

The austerity drive's aims were relatively See CHINA, Page 14

# Naples to Elect a Mayor, but Can City Really Be Run?

By Alan Cowell New York Times Service

NAPLES - It is voting season here, and everywhere the Neapolitans look they are being offered a choice for mayor —a neo-Fascist or a former Communist or a candidate from one of the many hybrid tickets reflecting Italy's confusion of the hour.

Underlying the election on Nov. 21, though, the question is not so much who will govern the city but whether it can be governed at all Some might say the question applies to all of Italy as it

struggles to right itself after 20 months of scandal that has tainted virtually all its institutions, discredited its political class and business clite and deepened the divisions between Naples, though, is in a league of its own.

As things stand now, Naples has no city council because too

many councilors are under suspicion of corruption. The city is also bankrupt, with \$1.5 billion in unpayable debts.

The buses, when they arrive, crawl at an average of 2 kilometers (1.3 miles) an hour in the city's snarled traffic. The government in Rome has been forced to send a special commissioner, almost a viceroy, to run the city until a new council is voted into office under new rules permitting the direct election

The job is not an easy one.

The number of people formally registered as unemployed is

350,000, in a work force of 1.1 million people. The traffic lights do not usually work, and when they do. they cause imitation, bemusement and comment in the cafes, but generally do not cause drivers to stop. The water is. polluted, and earlier this year so was the milk.

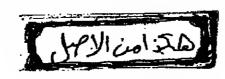
In addition, Naples is the fiel of the Camorra, a deep-rooted

local version of the Mafia whose 42 clan bosses are not especially interested in turning their haven of extortion, narcotics and cigarette samugaling into the world's best-run city. The drama of Naples is that to change the way it is run, you

need to change the entire socio-economic structure," said Aldo Masullo, a well-known leftist philosopher here. "But changing the socio-economic pattern is beyond the power of any admin

Amato Lamberti, a leader of the city's Greens environmental group, concurs, saying, "The forces against change outnumber the forces in favor of it."

Mayoral votes will also take place on Nov. 21 in Palermo. Rome, Genoa and many smaller places that will give some clues about what Italians are thinking about their political See NAPLES, Page 4



# On Stage in Israel: The Nation's Religious-Secular Struggle

By Clyde Haberman

New York Times Service
TEL AVIV — Aryeh Fleischer, who survived the Holocaust and fought for the young state of Israel, owns a butcher shop, and not a successful one. Old cus-tomers have left the neighborhood, and the newcomers, all black-batted Orthodox Jews, are not about to buy anything from a purveyor of nonkosher meat.

Deciding he bas no choice, the butcher stops seiling ham, starts wearing a yarmulke, attends synagogue and pays a rabbi the requested sum for a document certifying that his shop is kosher. But it is all to no avail, because his new neighbors do not want him to join them. They want him out. It is plain to anyone with eves that no good will come to this aging man and his wife. Berta.

The buicher is the title character in a play called "Fleischer." a name that means "meat man" in Yiddish, and although months have passed since it opened in Tel Aviv, it steadily rubs away at already raw relations between Israel's secular and religious Jews.

Disputes over the drama, including

several in parliament, underline the sense that the religious-secular struggle for pri-macy in the national soul remains as

strong as ever.
"All I am saying is, Beware." said the playwright. Yigal Even-Or, who wrote "Fleischer" in 1985 and then for years found no one willing to produce it be-cause of the subject matter. "Beware these kinds of religious-secular battles. They have brought Jews to ruin before,

and they can again."

Orthodox leaders in parliament, denouncing the play as ano-Semitic, bave tried to shut it down under a section of Israeli law prohibiting material that offends religious sensibilities.

The attorney general's office began an investigation a few months ago. But nothing bas come of it, and prosecutors seem reluctant to press the matter because of the quescions it would raise about freedom of expression.

Still, many Israelis understand the displeasure of the Orthodox. Mr. Even-Or. a secular Jew, bas filled his stage with religious men and women who are narrowminded. money-grubbing, foul-smelling The secular characters do not look much better, a shabby lot on the whole, believing in nothing.

"I'll show them," Fleischer says at one point. "I've survived the Germans, the Russians, the Poles, the Partisans, the British and the Arabs. I'll survive these

For secular Israelis, by far the majority of the audience at the Cameri Theater in central Tel Aviv, the play has been something of a catharsis. Even after the performance, hundreds of them have remained in their seats for debates beld on stage between religious figures and the play's producers.

Each time the Orthodox attack the play as intolerant, and they are greeted honts and shouts from secular Jews who say they are fed up with religious

"I would expect that a work of art would promote coexistence," Avner Sbaki, a leader of the National Religious Party and a former religious affairs minister, protested one night on stage after describing the scenes of Orthodox duplicity as distortions.

"You're a liar!" a middle-aged man shouted, leaping to his feet. Others in the audience denounced Mr. Shaki.

The battle keeps taking new forms. Several disputes crupted this summer over religious rites for recent immigrants from the former Soviet Union whose Jewishness was in question.

It was disclosed that before interring Russian men who had not been circum cised, some Orthodox-controlled burial societies performed ritual circumcisions on the corpses without asking the families for permission.

Then, to protect Orthodox sensibilities, a young Soviet-born soldier who had been shot and killed by Palestinians in the West Bank was huried at the periphery of a Jewish cemetery, away from other graves, because his mother was not Jewish and therefore, under religious law, neither was he.

Prime Minister Yitzhak Rabin was one of many outraged Israelis who argued that if Corporal Lev Pisahov was good enough to have died for Israel, he was good enough to be buried alongside other

Jews. His body was moved to the center

For their part, many ardently Ortho-dox Israelis resent their secular brethren for not showing enough understanding. They have been offended, repeatedly, by tradition-challenging remarks from Shu-lamit Aloni, Mr. Rabin's communications minister and former education min-

Most recently, they have been troubled by a campaign to permit the import of nonkosher meat, something that has nev-er happened but that the High Court of Justice said should be allowed.

More is at stake than individual choice. said Rabbi Avraham Ravitz, a member of parliament from the United Torah Judaism party who wants to block these imports and who joined the attacks on "Fleischer" as "an anti-Semitic play of the sickest kind."

The question is whether we want to stay as a Jewish country with the few symbols that we have — and we don't have too many of them —or are we going to be just another country in the Middle East," be said.

### A Yeltsin Foe Charges Dirty Tricks

MOSCOW (Reuters) - A leading nationalist for of President Bons N. MUSICUM (Reuners) — A learning nanoumbs for or recascion 2005 %. Yelisin accused the Russian leadership on Thursday of using dirty tricks to hobble the opposition before next month's partiamentary elections. Sergei Baburin, a lawyer from Omsk, said at a news conference that the exclusion of his party on technical grounds was part of a campaign of harassment by state authorities.

narassment by state authorities.

His criticism found an echo in a respected daily newspaper as formal electioneering began across the vast Russian Federation for the Dec. 12 poll. Nezavisimaya Gazeta said moves were under way to crush the opposition and leave Mr. Yelisia with "the power of life and death," following publication of a draft constitution that will make the president the supreme authority in the land.

### Kashmir Muslims Abandon Talks

SRINAGAR, India (AFP) - Kashmiri Muslim leaders withdrew

SRINAGAR, India (AFP) — Kashmiri Muslim leaders withdrew abruptly Thursday from efforts to end their 27-day army siege of the Hazratbal mosque. They called for a mass march on the shrine Folday, the Muslim sabbath. The authorities immediately imposed a curfew. The All-Party Kashmir Freedom Conference, an umbrella group of 27 political and militant parties, accused Indian authorities of intransigence in negotiations for an accord with Muslim rebels holed up in Hazratbal. Any mediation by the conference would be a "familess exercise" because of the "rigid and ill-advised attitude" of the government, the organization said in a statement, adding that it had decided to distance itself from the negotiations. itself from the negotiations.

### Shell Refuses Haitian Fuel Order

PORT-AU-PRINCE, Haiti (AP)—A judge on Thursday ordered two American oil companies to release fuel supplies frozen under United Nations sanctions. A third distributor, Shell, said it would refuse to

comply with a similar order.

Civil Court Judge Henock Voltzire gave Texaco and Esso 24 hours to begin deliveries to independent stations, said a lawyer for the National Petroleum Distributors Association, which sued to free the supplies.

The same order was issued Wednesday to Shell Co. (W.I.) Ltd. But the British company issued a statement Thursday in New York that it would not go along. By sitting on their local fuel reserves, the distributors have been complying with UN sanctions intended to force Hait's military to restore democracy. U.S. and other warships offshore are ensuring no further oil supplies reach Haiti.

### A Harsh Apartheid Law Is Excised

KEMPTON PARK, South Africa (AP) - Negotiators running to finish South Africa's interim constitution agreed Thursday to excise one of apartheid's harshest laws, which permitted detention without trial. But representatives of the African National Congress and the white-led National Party government were still apart on the details of power-sharing after the nation's first unitaracial election April 27.

Negotiators extended until Monday their deadline for a final accord on a new constitution and bill of rights. It would pave the way for the historic vote that will allow South Africa's black majority to run the government.

### Pope Trips, Fracturing Shoulder, And Is Kept in Hospital Overnight

ROME (NYT) - Physicians ordered a night's stay in the hospital for Pope John Paul II on Thursday after he tripped on the hem of his robe during an audience for United Nations officials and fractured and dislocated his right shoulder, the Vatican said.

The Pope, 73, was given a general anesthetic after the actident while doctors corrected the dislocation and encased the shoulder in a soft east that he will wear for a month, according to a statement by his spokesman, Joaquin Navarro-Valls.

Emilio Tresalti, the medical superintendent at the Gemelit Hospital, where the Pope was treated, said that John Paul "has not lost his spirit or his sense of humor." The Pope was treated in the same hospital after a 1981 assassina-

tion attempt and, last year, for surgery to remove a large tumor from his colon. Since then, his physicians have reported that he was in

The Pope tripped as he descended the three steps from the papal throne to welcome a delegation from the UN Food and Agriculture Organization. Vatican officials said he rose massisted after falling

### but complained of pain in his arm. op and two poests would be in

Former Neo-Nazi Gets a Book Bomb BERLIN (Combined Dispatches) - A book bomb was sent to a man said Thursday.

aid Thursday.

The parcel was addressed to Ingo Hasselbach and sent to his mother to the parcel was addressed to Ingo Hasselbach and sent to his mother to the parcel was addressed to Ingo Hasselbach and sent to his mother to the parcel was addressed to Ingo Hasselbach and sent to his mother to the parcel was addressed to Ingo Hasselbach and sent to his mother to the parcel was addressed to Ingo Hasselbach and sent to his mother to the parcel was addressed to Ingo Hasselbach and sent to his mother to the parcel was addressed to Ingo Hasselbach and sent to his mother to the parcel was addressed to Ingo Hasselbach and sent to his mother to the parcel was addressed to Ingo Hasselbach and sent to his mother to the parcel was addressed to Ingo Hasselbach and sent to his mother to the parcel was addressed to Ingo Hasselbach and Ingo Hasselba address in East Berlin. She saw wires when she opened it Wednesday and notified the police, who sent explosives experts to defuse the device.

Mr. Hasselbach, 26, was once a well-known Berlin figure in the

National Alternative, a neo-Nazi group. He gave up the extremist cause last year after three Turks died in an arson attack in Mölln. Since then, he has been interviewed on television and for newspapers and is co-author of a book titled "The Reckoning: A Neo-Nazi Drops Out." In the book, he said he had received death threats and now spent much of his time in Paris for safety from his former comrades. (AP, Reuters)

### For the Record

Morocco has its first Jewish minister since 1957. Serge Berdugo, 55, the minister of tourism, is president of the Jewish Communities Council, which represents the estimated 8,000 Moroccan Jewish citizens. King

### TRAVEL UPDATE

Et Al Israel Airlines will start a weekly flight to Bombay on Dec. 9, the first direct air link between Israel and India. (AFP)

feasibility studies in September, the government said. (Reuters

# Ease Up on Serbs, **Hungarians Urge**

By David B. Ottaway

Washington Post Service
BUDAPEST — Hungary has become the latest European nation to signal its strong desire to see sanctions against Serbia eased as the prospect for an early Bosnian peace settlement fades and the economic backlasb against neighboring states

The issue could well provoke a new rift between the Clinton administration and Europe over how to deal with Serbia, the country that the United Nations has held responsible for igniting the worst outbreak of fighting in Europe since World War II.

The United States bas been leading the drive to tighten the economie and financial sauctions against Serbia and has met with considerable success lately. Serbia now finds itself in dire straits as a result of hyperinflation and acute shortages of basic foods, fuel and medicine brought on largely by the pu-

Virtually all of Serbia's neighbors, however, except its main enemy, Croatia, now want a reassessment of the sanctions policy in light of the stalemated peace process and the damaging effects to their own economies of the trade embar-

It is not just countries like Greece and Romania, traditionally friendly toward Serbia, that are behind the new campaign to ease the our Western partners" about where sanctions. Hungary, widely regarded as pro-Croatian in its sympathies, has come around to the same said. Hungary and other neighbors ny are launching an initiative sauctions backlash should be com-

France and Germany came out this week with a joint proposal that would cancel the sanctions provided that Serbia persuaded its Bosnian Serb allies to relinquish about 3 precent more of their conquered

dominated republic inside Bosnia. The Muslim-led Bosnian governguing that it did not provide

enough land for a Muslim state. The French-German conditions for lifting sanctions are far less stringent than those contained in the latest United Nations resolution, It links any easing of punitive measures against Belgrade to a settlement not only of the Bosnian conflict but also of the unresolved

Serbian-Croatian conflict. Hungary's opposition to the sanctions was made clear earlier this week by Foreign Minister Geza Jeszenskzky, wbo said that the UNimposed trade boycott of Serbia had cost his country \$1.2 billion so

far and was crippling its economy. "What we cannot really accept and is very much against our interests, as it is against those of Romania and Bulgaria, is to maintain this kind of low-level war and the sanetions without being able to achieve a political settlement," he said.

Noting that sanctions had lasted for decades against South Africa, the Hungarian spokesman said "that is something which would be catastrophic for neighboring states

"They cost relatively little for Western Europe or the United States." he said. "They cost a very high amount for us. They are crip-

Mr. Jeszenskzky ealled for "some very serious thinking with the sanctions policy was leading the region. At the very least, he

He suggested one such compensation might be low-interest, longterm loans from Western financial institutions like the World Bank.

His strong attack on the UN sanctions policy seemed particularlands for the creadon of a Muslim- ly significant since Hungary had applied them so strictly that at one point it beld up UN humanitarian ment rejected a plan in September assistance for Bosnia that was pass-for the partition of Bosnia into ing through its territory.



Cars lined up to cross into Roszke, Hungary, for goods that cannot be obtained in the former Yugoslavia due to the UN embargo.

# Bosnia Aid Escorts Threaten to Hit Back

ZAGREB, Croatia - United Nations troops escorting aid conposition, while France and Germa- of Serbia bearing the hrunt of the voys in Bosnia are at the point of attacks their

> commander said Thursday. Continual targeting of convoys by all sides in the Bosnian civil war was going ton far, said General Jean Cot.

UN aid convoys were suspended last month after a Danish soldier was killed in what the United Nations says was "almost certainly" a

nian Muslims limit of acceptable interference from the parties, who are handicapping and hampering the movement of humanitarian convoys," General

homicidal attack, probably by Bos-

Cot said at a news conference. There is no doubt that we are all the drastic consequences this

"I think that we have reached the

approaching the point where force will have to be used." would have for the international community," he said. But, he added: "There is no ex-

voys in Bosnia are at the point of cuse for intervening with force be-using force to defend themselves fore we have the means to do so." ry curective, he adde will be implemented as soon as the secretary-general decides to resume

convoys." General Cot was speaking on return from a meeting with Secretary-General Butros Butros Ghali in New York. General Cot repeated calls for more troops for the UN Protection

Force, which has about 25,000 soldiers in the former Yugoslavia. From 6,000 to 12,000 troops would be needed to secure the main

aid route from the Croatian coast to Sarajevo, he said. In the meantime, the general said, force could be used "locally."

Bosnian Serbs on Thursday re-

leased two security guards that they had abducted from a UN armored ic. resolving a standoff had prevented the evacuation of more than 100 Serbs from Sarajevo. The Muslim-led Bosnian government had blocked the evacuation in retaliation for the abduction. After the guards were freed buses left Sarajevo with the evacuees.

The guards who were abducted had been accompanying Sarajevo's Roman Catholic arebbishop, Vinko Pulic, and two priests in a UN convoy, but General Cot said UN soldiers with the convoy could have done little to prevent the ab-

ductions. "One of the options would have "I think we can do it today, with been to open fire," he said. "The result would have been that a bish-

Bosnian Serbian forces dug in further east, a UN spokesman said. In another incident, UN engi-

neers came under fire while repair-

ing pylons on a front line outside Sarajevo. A UN armored vehicle shot back with its heavy machine gun and the hostile fire stopped. (Reuters, AP, AFP)

UN troops have been targeted in

other incidents. A spokeswoman

for the UN Protection Force, Shan-

military observers had been shot at

with multiple rocket launchers in

Gorazde in eastern Bosnia earlier

A Nordic UN company went to

reconnoiter a village near the cen-

tral Bosnian town of Vares on

Wednesday, but retreated after

coming under artillery fire from

Hassan II named a new cabinet Thursday. (Reuters)

Rome banned private cars from the streets for four hours Thursday 5 from 3 P.M. until 7 P.M., because of the dangerous level of the poison gas carbon monoxide. The ban followed an increase in pollution Tuesday and

Wednesday. City authorities said they expected to have to enforce the same ban Friday unless there was a change in the weather. ... (AFP) Uzbekistan plans to build an airport in Tashkant as part of its goal of becoming a hub for air traffic between Europe and Asia. It tendered its estimate for the first stage at \$458 million to \$506 million. British Aerospace and a combination of France's ADP and Sofinfra completed

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other airlines talk about. SINGAPORE AIRLINES

By Robert Seely Washington Post Service

KIEV --- A top official in charge of security at Ukraine's nuclear

ar power station with two uraniumfilled reactor rods, officials discovered late last month. "Our atomic power stations are not secure against theft," he said.

A combined police and secret Western nations have repeatedly expressed concern about safety and

policing standards in Eastern Europe's nuclear power industry. Mr. Marushchak's comments are likely to increase that concern, The Chernobyl power station, scene of the world's worst nuclear

Mr. Marushchak, an Interior Ministry official in charge of Ukraine's nuclear defense coordipower stations has painted a pic-ture of dangerously lax conditions and sloppy standards.

nating team, said only one of the country's five nuclear power plants was equipped with isolation doors

and sloppy standards.

As a result, Anatoli Marushchak
said Wednesday, thieves were able
to walk out of the Chernohyl nucle-"In Western countries, only some specific people can be admitted to premises where nuclear fuel is stored," Mr. Marushchak said. Such a registration system has not

> ing for the thieves who stole the Chemohyl fuel rods. The 3-meter (10-font) zirconium rods and the 454 uranium pellets they contain are valued locally at more than \$1 million.

service team, he said, was still look-

"This lonks like the work of a

accident in 1986, is a special target specialist, someone who knows the of attention. Despite the theft — price and value of the fuel rods," and Chernobyl's acknowledged Mr. Marushchak said. poor safety record — legislators in the former Soviet republic voted still do not know when the theft

Herald Eribune-LIVING IN THE U.S.? NOW PRINTED IN **NEW YORK** 

last month to overturn an earlier took place. "We think it was some-

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**Kiev Security Officer Cites Atomic Theft** should know soon."

ernment's list of priorities. The So far, however, smugglers have same has happened in many neigh-

Thefts from nuclear power sta-tions are nothing new in the former Soviet Union. Authorities in Be-With hyperinflation, economic larus, which borders Poland, admit decline and a drastic drop in living their republic served as a conduit standards plaguing Ukraine, nuclear safety has dropped on the government's list of priorities. The So far, however, smugglers have

ons grade uranium.

# Kohl Sees 'No Alternative' to EC Union

New York Times Service

BONN - Chancellor Helmut Kohl, rejecting skepticism about the European Community in his supporters' ranks, told the German parbarnent Thursday that for Germany there was "no alternative" to closer European unity.

"In the long term, I am firmly convinced that this is also a question of war and peace," he said. "It's a grave mistake if people think the horrific pictures from the former Yugoslavia are limited to that area of Europe, or that racism, nationalism, chauvinism and xenophobis in other parts of Europe and in Germany have been banished once and for all."

Mr. Kohl spoke on the 75th anniversary of the armistice that ended World War I, which broke out after an assassination in Sarajevo.

If he took the podium to silence debate about the pros and cons of making Europe more than a big free-trading bloc, he failed. Edmund Stoiber, leader of the Bavarian Christian Social Union party that is part of the coalition government in Bonn, stuck firmly on Thursday to his views, which set off a dispute after he said recently that the idea of a European federal state was "unrealistic dreaming."

Mr. Kohl asserted that current plans for closer unity would neither swallow up German national identity nor limit German sovereignty, as rightist critics of Mr. Kohl's government

Mr. Stoiber, who also spoke in the parliamentary debate Wednesday, concentrated on We don't want to copy the United States of

America, but we don't want to return to the 19th century, either," he said. "The Maastricht treaty does not provide for a federal Europe at Earlier, he had told German newspapers: "I want a simple confederation. That means the

nation-states maintain their dominant role, at least as far as internal matters are concerned." Despite what Mr. Kohl said Wednesday, day, the Maastricht treaty's aspirations to a common European foreign and security policy and a common currency by the end of the century seem more distant to most Europeans now than they did when it was agreed to at the

In his determinedly optimistic speech, Mr. Kohl insisted that Germany would press for them anyway. But even his finance minister, Theo Waigel, also a member of Mr. Steiber's

the European Community will last only if we

Theo Waigel, also a member of Mr. Steiber's party, assured Germans fearful of losing their national currency that the Deutsche mark had not bitten the dust yet.

"There is nothing automatic about the way to a single currency," Mr. Waigel said. "We will go stage by stage."

Mr. Stoiber, the premier of Bavaria, objected to bureaucratic regulations from Brussels that encreached on the prerogatives of member states.

the Treaty on European Union, which went bosser it politically," he said. "A kind of super mto effect on Nov. I. free trade zone is not enough. We need political free trade zone is not enough. We need political union."

He reminded his listeners that the unity of

Germany had become possible in 1990 only because the rest of Europe knew that the country would remain anchored in the European Community and in the NATO alliance. German unity and European unification will remain two sides of the same coin in the

future as well," he said. "We cannot ignore the fact that there are fears among our neighbors of a too-powerful Germany."
"There is the memory of recent history, but there is also economic envy and jealousy. went on. This is a reality, whether we like it of not. We have to decrease these fears, and the best way to do this is together with all our

best way to do this is together with all our neighbors under a common European roof?

Some accused leaders of the government other coalition partners, former Foreign Minister Hans Dietrich Genscher and his successon Klaus Kinkel, of trying to silence the dehate apparently because Mr. Kinkel had publicate asked Mr. Kohl to rein Mr. Stocker in "I stand a traitor before you," Mr. Stocker said mockingly, alluding to a charge of high treason leveled against him by the deputy floor leader of Mr. Kohl's Christian Democrafic Union, Heiner Genstler.

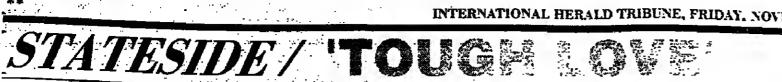
Bavarians could remain Bavarians even m Mr. Kohl took a broader view: "What we European union, Mr. Kinkel assured have accomplished economically together in Stotber in an attempt to smooth over the this



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progressively destroy your kidneys."

Dr. Jacobson said it typically took 10 to

"If you extrapolate the results of this

study, if you were going to develop kidney

failure in 10 years, it might take 20 years if you took captopril." Dr. Jacobson said. "If you were going to develop it in 15 years, it might take 30 years."

The new study was started after Dr. Barry M. Brenner, director of the renal

division at the Brigham and Women's

Hospital in Boston, and his colleagues

showed the drug's effects to diabetic rats.

Dr. Brenner discovered that one effect of diabetes was to increase the blood pres-

15 years from the onset of kidney disease

to the time when the kidneys failed.

# High Blood Pressure Drug Also Helps Diabetics

By Gina Kolata

New York Times Service NEW YORK - In a finding that has clated researchers, a large study has shown that a drug used to treat high blood pressure can sharply slow progression to kidney failure in diabetics.

The drug captopril, made by Bristol-Myers Squibb, is one of a class of drugs that inhibit the production of an enzyme. that makes blood vessels constrict.

Studies in animals had indicated that the drug could prevent kidney failure caused by diabetes, but until now there had been no definitive evidence that the

drug had a beneficial effect in people.

The new study, published Thursday in
The New England Journal of Medicine. was conducted at 30 medical centers in the United States and Canada and involved 409 patients 18 to 49 years old with Type I, or juvenile onset, diabetes.

The patients were randomly assigned to receive captopril or a dummy drug. After three years, the patients who took capto-pril had half the risk of dying or having

By Dan Baiz

Perot, things may not be so simple anymore. The early returns from

polis and analysts show that Vice

President Al Gore's big gamble to

Mr. Gore's performance in the televised encounter, in which his aggressive style often left Mr. Perot

appearing testy and irritable, may

have changed the way politicians in

both major parties deal with the

said. The emperor has no

clothes," said Celinda Lake, a

Mr. Perot has occupied a special

place in politics since his indepen-

dent presidential campaign in

1992, serving as a voice and a vehicle for voters alienated from the

two parties and frustrated at the

Many of those voters remain just

s-as-usual in Washington.

as angry about the two parties and

But in choosing to stake his move-ment on a battle to defeat the

North American Free Trade Agree-

ment, Mr. Perot cast himself more

as a political partisan than a neu-

trai arbiter of the national interest

-and his performance in debating

Mr. Gore on the trade pact on

President Bill Clinton's poll-tak-

tion an issue on which Mr. Clinton

ing leader in contrast to Mr. Perof's

defense of the status quo. "Stand-

in the end, what people want of a a candidate."

y-could appear to be a forward-look-

Tuesday may have reinforced it.

gridlock in Washington.

Democratic poll-taker.

"I think the first person has just

sman in the future.

- NEWS ANALYSIS

debate Mr. Perot is paying off.

Washington Post Service
WASHINGTON — For Ross

Fallout From Debate:

**Perot Loses Some Shine** 

their kidneys fail as those who took the

dummy pills.
Diabetes and kidney experts said the results promised to ease enormous suffering and save billions of dollars in health care costs.

"It's a landmark study," said Dr. Robert W. Schrier, a kidney specialist at the University of Colorado School of Medicine in Denver, who is president-elect of the International Society of Nephrolo-

Dr. James R. Gavin 3d, president of the American Diabetes Association, said he considered the finding one of the most important discoveries in diabetes research in a quarter century.

A third of the more than 200,000 Americans with failed kidneys are diabetics, and it costs more than \$44,000 a year to keep each patient alive with an artificial kidney machine, Dr. Gavin said. Many Type I diabetics develop kidney

William Kristol, a Republican

strategist, said Mr. Perot could still

emerge a big winner if the House

votes down the trade pact on Wednesday. The vote is still more

important than the debate," he

said. If the pact is defeated, Mr. Kristol added, it strengthens the hand of Mr. Perot and of another

NAFTA opponent, Patrick Bu-

change, the conservative columnist

and former Republican presiden-

the full impact of the debate was

still unknown. They said no one yet knew how Mr. Perot's performance

played with the roughly 20 percent of the electorate who have seen him

A Republican poll-taker, Ed Goeas, said Mr. Perot could recov-

er by aggressive lobbying on Capi-

tol Hill before the vote. "Does he

flex his muscle with members to

show that they have something to

fear from his organization?" Mr.

But Paul Begala, a Chinton politi-

cal adviser, said the debate might

have signaled a renewed effort by

"They ought to be called inde-pendent voters, not Perot voters," Mr. Begala said. "His ability to

reach those independent voters is compromised by his inability to ar-

ticulate a positive message or a sub-

A Democratic poll-taker in Illi-

· According to Miss Lake those

alienated voters may have in-

ministration to compete for

Political analysis cautioned that

tial candidate.

as their leader.

Goeas asked.

Mr. Perot's voters.

stantive message."

his leadership.

er, Stan Greenberg, said the trade nois, Mike McKeon, said the Perot paet, known by its acronym movement "symbolizes a condition NAFTA, offered the administra-that exists inside the electorate"

ing up for a competitive America is, creased reservations about Perot as

disease when they are in their 30s or early 40s, he added, and require a kidney transplant or dialysis for the rest of their lives. sure on the walls of tiny vessels that filter These vessels, the glomeruli, form a ball,

Dr. Harry Jacobson of Vanderbilt Uni- like a ball of thread, and plood is forced through them. Red and white blood cells versity in Nashville, an expert on kidney and protein are left behind and the water disease and diabeles, said that half of all people with Type 1 diabetes eventually developed kidney disease. Once you defrom the blood passes through the filter. ultimately becoming unne. velop kidney disease," he said, "it will

Dr. Brenner also found that high blood pressure in the glomeruli was unrelated to blood pressure in other vessels. He and his colleagues reasoned that high blood presure to the glomeruli might gradually damage and then destroy them, leading to fodney failure.

Pressure in the elementh is controlled by a hormone, angiotensin. Since capto-pril is a member of a class of drugs that prevents the formation of angiotensin. Dr. Brenner proposed that caotopril and similar drugs might prevent kidney damage in diabetic rats.

The studies showed that the drug prevented kidney failure when rats were given it at the time they developed dishetes, before their kidneys were injured. The investigators also found that if they gave captopril or a similar drug after kidnes damage had begun, the damage stopped

# Republicans Tie Welfare To Plan for Workweek

By Jason DeParle New York Times Service

WASHINGTON - House Republicans have struck first in what promises to be a divisive debate over weifare, unveiling a plan they called "tough love" to make welfare recipients spend 35 hours a week working off their benefits. With the White House drafting

its own welfare proposals, the Re-publicans staked out a position that portrailed the nation's five mildoz weifare families as an indolent lot in need of a moral tonic.

"You can't maintain civilization with 12-year-olds having babies and if-year-olds killing each other and 17-year-olds dying of AIDS." Representative Newt Gingrich of Georgia, the minority whip, said

The Republicans called the work proposai a compassionate idea that would give the downtrodden the incentive to change. But they also recognized that change would not spending up to \$6 billion a year.

They proposed raising the money by cutting food programs and barning immigrants from wellare assistance, provisions almost cer-tain to be opposed by the Demo-

The plan offered a preview of the volatile politics likely to surround next year's debate, as advocacy groups leapt to denounce the plan's emphasis on personal morality rather than the weak state of the national economy.

The administration reacted cautiously, issuing a statement pledg-ing to work with Congress on a hipartisan basis. But Representative Harold E. Ford, Democrat of Tennessee, who heads a Ways and Means subcommittee with jurisdiction over the plan, dismissed it as

"negative and punitive."
President Bill Clinton's pledge to mpose a strict, two-year limit on welfare benefits was one of his most popular campaign themes and a large part of his claim to represent new Democratic think-

An administration plan being written for release next year is likely to be shorter on penalties and longer on the expansions of social

services.

Distributing a series of Clinton campaign pledges on welfare, the Republicans warned they would attack any Democratic plan they found to be too permissive as back-The handouts accompanying the

Republican plan said the two fundamental causes of welfare were births and the failure of welfare recipients to seek jobs. Many scholars say the sbortage of remunerative jobs for people with few skills is a third factor.

The Republican plan, endorsed by party leaders, would give welfare recipients up to two years to take advantage of the education and training programs that already exist. At the end of the two years, the mothers would have to work 35 hours a week to continue benefits.

The plan envisions two kinds of work programs: community service at a public or nonprofit agency, or a job at a private business that receives a government subsidy. But they would pay no wage other than the continuation of welfare bene-

States could end all benefits if recipients still had not found real jobs after three years on the work

Parents who failed to compl would have their aid reduced, with three infractions resulting in the



General Assembly decision As a result of the deadlock, the United States and other members of a group that supports creating such a post have circulated a draft

International League for Human Rights, have protested that Asian

# \* POLITICAL NOTES\*

State Dept. Looks to Other Agencies' Funds

WASHINGTON - Faced with the erosion of its foreign aid budget, the State Department has begun a campaign in the Clinton administration to direct funds from other federal agencies into foreign assistance programs.

A proposal being drawn up by senior officials to the State Department will recommend to President Bill Clinton that the federal budget be revamped to channel funds from agencies like the Defense Department and the Drug Enforcement Agency into international programs.

State Department officials assert that with the oemise of the Soviet Union and the threat of communism, U.S. foreign policy must concentrate on issues intertwined with domestic concerns, like global environment, terrorism, narcotics trafficking and the development of markets for U.S. goods.

In the new conditions, it makes little sense to maintain strict separation of domestic and international programs, the officials argue. In addition, they say funds earmarked for military assistance programs to foreign governments might also in future years be shifted more into foreign aid not related to defense.

### **Balanced-Budget Backers Agree to Breather**

WASHINGTON - Reluctant to thwart their colleagues' desire to adjourn by Thanksgiving, Nov. 25, supporters of a constitutional amendment to require a balanced budget have agreed to put off action on it until February.

Senators Paul Simon. Democrat of Illinois, and Orrin G. Hatch, Republican of Utah, bave agreed to release Senator George J. Mitchell of Maine, the majority leader, from his promise to bring the measure up in this session. In exchange, they won a commitment

from him to bring it up on a specific date in Fehruary.

The amendment, which would require Congress to balance the budget by the fiscal year beginning Oct. 1, 1998, is bitterly opposed by Senator Robert C. Byrd. Democrat of West Virginia, chairman of the Appropriations Committee. Mr. Byrd thinks the amendment would be ineffective and would breed disrespect for the Constitu-

Mr. Byrd is the Senate's most skilled parliamentarian, and was expected to use every available device to delay a vote on the measure. Proponents have at least the 60 votes required to shut off debate, but there are many devices with which to delay a prompt vote. (NYT)

### 84% in Polls Want Health System Overhauled

WASHINGTON - A large majority of Americans believe the U.S. health system needs fundamental change or complete rehulding, according to a Harris poll.

In early 1992, 57 percent of the public said the bealth system needed to be overhauled, but 84 percent now feel that way, according to polls conducted for the Commonwealth Fund and the Kaiser Family Foundation.

The latest survey todicated that 53 percent of adults bad no

insurance at some point in the last two years.

The poll, conducted in August, did not ask people their views on details of President Chinton's bealth plan. A separate survey carried out last week by the Wirthlio Group

indicated that support for Mr. Clinton's Health Security Act bad slipped and that the public was now evenly divided on it. But Mr. Clinton's plan won praise Wednesday from the board of directors of the American Association of Retired Persons, which

called the Health Security Act "the strongest and most realistic blueprint to date for achieving our goals."

The American Association of Retired Persons has oot endorsed any specific health plan, but it applauded the president's provisions for prescription drug coverage, home and community-based long-term care and subsidies for early retirees.

In the Harris survey, 44 percent of people said they were very satisfied with their health insurance. Medicare beneficiaries were the most satisfied, with 52 percent.

### Quote/Unquote

President Clinton, on the claim by Edward J. Rollins, the Republican campaign manager in the New Jersey gubernatorial election, that he had paid black ministers not to encourage their normally Democratic parishioners to vote: "People have died to this country, given their lives, to give other Americans, especially African Americans, the right to vote. And this allegation, if it is true, and I say if it is true—I don't know what the facts are—but if it is true, then it was terribly wrong for anyone to give money to anybody else not to vote or to depress voter turnout."

PAYING RESPECTS — President Bill Clinton laying a wreath Thursday at the Tomb of the Unknowns at Arlington National Cemetery, near Washington, during Veterans Day ceremonies.

# Didn't Happen,' New Jersey Winner Says of 'Stay Home' Bid

By Thomas B. Edsall and Malcolm Galdwell

Washington Post Service
WASHINGTON — Christine Todd Whitman, the Republican governor-elect of New Jersey, says her campaign manager, Edward J. Rollins, was "off the walf" when he boasted that the campaign paid to suppress the turnout of black vot-

At a news conference in Trenton on Wednesday, Mrs. Whitman "I went too far," he said. "My made public a letter from Mr. Rol-remarks left the impression of on Wednesday, Mrs. Whitman lins in which he renounced his something that was not true and Dissident Democratic precincts claims the day before that as much did not occur. I know that the workers were asked, Mr. Rollins

mally Democratic black vote to a voter turnout activities."

news conference.

Mr. Rollins wrote that his remarks at a breakfast meeting with press black voter turnout by offer-reporters "crossed the line from an ing donations to black ministers honest discussion of my views to an who had endorsed the Democratic exaggeration that turned out to be governor, Jim Florio. In return, they were asked not to tell parishio-

as \$500,000 was channeled to black. Whitman campaign, which I man-said, in a reference to the Florio

His statement is in direct con-"It did not happen," she said at a trast to his comments on Tuesday. At the time, he said the Whitman campaign financed a drive to sup ners that "it's your moral obliga-tion to vote, to vote for Jim Florio."

ministers and precinct workers in a aged, itself in no way sponsored, campaign: "How much have they cration had taken place threatened calculated effort to keep the nor-funded or sanctioned improper paid you. We'll match it. Go home, to revive bitter memories among sit and watch television." ■ Republicans Angered

After years in which Republicans have been portrayed by their opponents as a white people's party that practices electoral dirty tricks. party loyalists seethed with fury and frustration over Mr. Rollins's behavior. The New York Times reported from Washington. In his letter that Mrs. Whitman

made public, Mr. Rollins said he had exaggerated, but he did not merest suggestion that such an op-

blacks of past slights, tocluding the advertisements featuring Willie Horton, a convicted black rapist, that the Republicans used against Michael S. Dukakis in the 1988 presidential campaign.

offer a new version of events. The Ross Perot's presidential cam-

Among Republicans, apprehensions about such a backlash were increased by resentment toward Mr. Rollins, an adept but often boastful operative whom many have never forgiven for his abandonment of the party in 1992 to run

cessation of all cash assistance.

### West Presses for UN Rights Monitor **Away From Politics** of 100,000 heart patients annually. Together, an-

e Florida has made it illegal for juveniles to possess guns and made parents responsible if their children are caught with them. The legislature voted without dissent and in reaction to a juvenile crime wave that included the shooting of tourists. e Boston teachers approved their first contract in

three years, averting a strike called for Friday. The contract will bring school-based management, currently in place at 36 schools, to all 117 schools in the system. Decisions on hiring, the budget and the design of instructional programs will be made at each school by a council of the principal, staff members and parents. The teachers will receive a 3

 Nonsurgical angioulasty is just as safe and effec-tive as bypass operations for people with advanced coronary artery disease, according to a study in Atlanta. The finding could influence the treatmentgioplasty and bypass surgery are performed on more than 550,000 Americans each year.

 Residents of Mailbu were fighting minor and slides Thursday, a week after worrying about wild-fires in the region north of Los Angeles. They piled sandbags and spread plastic sheets on the ground for fear of worse slides to come on hills stripped of brush by the fires.

 Laura Davies, a recipient of seven organs, died Thursday in a Pittsburgh hospital. The English girl, 5, survived the transplants but she never thrived after the 15-hour operation Sept. 16. She received a liver, stomach, pancress, large and small intestines and two kidneys. Her condition deteriorated and her ventilator was turned off. Antirejection drugs had destroyed her immune system.

By Paul Lewis New York Times Service
UNITED NATIONS, New

York — The United States and a group of more than 20 Western and developing countries have decided the plan. to press ahead with a plan to create for buman rights to monitor re-spect for fundamental human freedoms around the world.

The step came after a key United Nations committee said it was deadlocked on the proposal. The decision appeared to put

sia and Japan as well as Costa Rica. Mali and Mauritius, in conflict with China and a group of mainly Asian nations, led by Indonesia and Malaysia, who are critical of

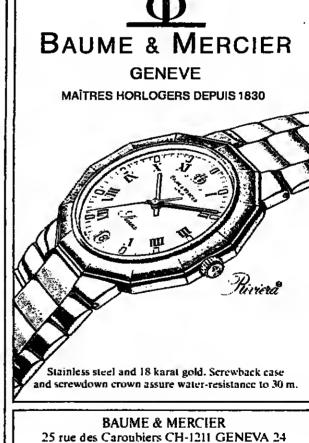
Creating a high commissioner a new post of high commissioner for human rights was the main recommendation to come out of a governmental conference on promotiog respect for rights that was organized by the United Nations in Vienna last summer.

But many developing countries are opposed to the position, seeing these 20 countries, which also in- it as another altempt by Western clude the 12 European Community countries to impose their political members, Canada, Australia, Rus- values on the rest of the world.

that deals with social, bumanitarian and cultural affairs to say it cannot agree how to translate that recommendation into a concrete

resolution that they want a major ity of countries to adopt before the end of this year's assembly. Amnesty International and the

countries have succeeded in blocktog discussion of the issue so far.



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∆ Barbados	1-800-877-8000	D Cyprus	080-900-01	+ reland	1-800-55-2001	+ Monaco	19+0687	+ΩRussia	8-095-155-6133
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# At Least 15 Killed In Pileup in France

least 15 motorists were burned in death and 47 were injured when a tanker truck caught fire and flames engulfed dozens of cars in a highway pileup in snuthwest France, officials said.

The police revised the death toll downward from earlier reports nf 17 dead, but said the figures might

Fire fighters were continuing tn search the wreckage on the Paristo-Bordeaux expressway after the accident on Wednesday night.

Three of those injured in the pileup near Mirambeau, north nf Bordeaux, were in serious condition.

A spokesman for the Charente-Maritime region said fire fighters had battled for three hnurs in extinguish the blaze. A police spokesman said the accident happened soon after night-

fall. A tire on a British-registered tanker truck caught fire and the flames set methanol in the careo tank ablaze, releasing a thick cloud of smoke. The driver pulled in the side of

the road. But niher drivers, blinded

Renters by smoke, fog and heavy rain, BORDEAUX, France — At crashed inin the truck and an inferno spread. In all, four trucks and 37 cars were invalved in the pile-up.

"I saw a column of vehicles, all of them no fire," the first fire fighter whn arrived at the scene told French radin.

"Then there was a series of explosions, and we npened up with extinguishing foam in stop fire spreading to those cars that were

Traffic was heavy nn the expressway at the start of a long huliday weekend in mark the Nov. 11 anniversary of the allied victory in World War I.

It was the worst road accident in France since 52 people were killed in a pileup near Beaune in Burgun-The Charente-Maritime spokesman said the bodies of victims had

The British truck driver, wbn was not injured, was being questinned

### Nigerians Riot Over Increases In Prices of Fuel

LAGOS - Youths rinted in Lagos nn Thursday in printesi in-creases in fuel prices, and demon-strators marched in demand the resignation of an interim government beaded by Ernest Shonekan.

The rinters blocked majnr roads in the country's biggest city in pro-test an increase of more than 600 percent in damestic fuel prices, wit-But in the capital. Abuja, Mr.

Shnnekan told the elected national assembly that Nigerians had to come to terms with his unelected "Despite political and legal nb-

stacles, we will still go along to carry out our mandate," he said. Nigeria has been in crisis since General Ibrahim Babangida annulled a presidential election in June, while be was military ruler.

The increase in fuel prices nn Monday has added to the crisis. Transport fares bave more than not yet been identified. Those indnubled since filling stations raised jured whn bad been identified were the price of gasoline to 5 naira (23 cents) a liter from 0.70 naira on Monday. The price of diesel was also raised to 4.75 naira a liter from



Madeleine K. Albright, right, the U.S. delegate, talking with relatives of Pan Am bombing victims after the UN vote on Thursday.

### NAFTA: Why the Trade Pact Matters to the World

Continued from Page 1

those changes, boping we can preserve the economic structure of ves-

Last week, Representative David E. Bonior, Democrat of Michigan. wbo is leading the drive against the pact, explained his positinn this way: "We have seen too many jobs lost. We have seen too many fam-

In the broadcast debate on Tuesday night, Vice President Al Gore stacked the pact against some of the monumental judgments in American history. "Sometimes we do something right." Mr. Gore said. "The creatinn of NATO, the Louisiana Purchase. The purchase of Alaska. These were all extremely controversial decisions.

But if the changes in the world economy are so encouraging, asked Ross Perot: "Why is corporate America downsizing? Why do we bave the largest number of college graduates this year unable to find jobs since at any time since the

In point of fact, the trade agreement itself is of quite modest consequence. Few Americans, if any,

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stand to strike gold or go broke depending on whether Congress votes next week to put the pact into

But this is an instance in which the vote on a piece of legislation becomes disproportinnately important because coming at a turning point, the outcome could signify a change in direction or the continu-

ation on a course, In that respect, it is similar to the Civil Rights Act of 1957, the first civil rights law in this century. The actual provisions of that law creanon of a Federal Civil Rights Commission, the authority for the attorney general to seek court injunctions against obstructions of voting rights - did little for the cause of American blacks. But its enactment was the first step toward the abolition of legal segregation in

the United States. Had Congress rejected this modest measure of President Dwight D. Eisenhower, it would bave been crushing to the cause of civil rights. Similarly, said Robert D. Hor-

mats, a vice chairman of Goldman Sachs International, who has been a government economic official under Democratic and Republican presidents, rejection of the pact would be a more significant loss than just the defeat of a trade measure. "It would be devastating to American foreign policy." be said. From the opposing point of view, there are also parallels between the pact and the civil rights legislation. Not that those against the trade agreement would have voted against civil rights. Far from it. The Congressional Black Caucus

is opposed to the pact.
But many of the opponents of free trade with Mexico are trying desperately to hang on to a vanisbing way of life, much as were the white Southerners in the 1950s. In the case of the trade pact, it is completely understandable that they should want to do so.

One of the bases of the American middle class, once the envy of the world, has been the well-paying assembly-line jobs available to (mostly) men who were not skilled craftsmen and had nothing more than a high school education.

Such jobs are rapidly disappearing - not primarily because of trade competition and not primarily because American factories are moving abroad in search of cheap labor, but because machines are replacing people.

Representative Romano L. Mazzoli, Democrat of Kentucky, said he was leaning toward voting for the measure, But he said he was not happy about it, "There's a real palpable fear," he said, that the pact "signifies the beginning or continu-

# NAPLES: Voters to Elect Mayor, but Will He Be Able to Govern the City?

future after all the corruption and

In Naples, though, the vote has a particular piquancy; one of the candidates for mayor, a neo-Fascist running on the Italian Social Movement ticket, is Alessandra Mussolini, granddaughter of the dictator. Recent opinion surveys show ber running second to n former Communist candidate, Antonio Basolino, and slowly closing

In street campaigns, Miss Mus-solini has promised to "rebuild our city," and ber main aim, she said in an interview, is to "create a strong communal machine" to improve the threadbare services, throw corrupt politicians into jail and begin to redress social patterns that mean that "there are a lot of rich people and a lot of poor people with no one in the middle."

The uphill inb will be as steep as the city's byways. Naples, a blend of culture and crime, has never been an easily governed city.

Its university dates to 1224, its musical conservatory to 1537. The opera house, the San Carlo, which was built in 1737, is Italy's biggest. Equally, though, said Mr. Lamation of a profound change - that berti, who also heads an indepenit'll never, never be like it was be-fore."

dent study group on organized crime in the city, Naples has been

the haunt of the Camorra since the early 19th century.

"Tn understand this city, you always have to remember that there are two cities," Mr. Lamberti said. "There's a modern Naples, with schools, universities, research centers. Then there's the second Naples, which is two degrees hotter and two centuries behind."

The distinction by temperature refers to the fact that wealthy Neapolitans bve in the cooler city heights, while the poor inhabit the tangles of back streets below, where the Camorra holds sway.

The distinction by centuries, Mr. Lamberti said, refers to the improvised lives of the poor in the Spanisb Quarter, the oldest part of Na-

"We have one-third of the population that has never had a regular job," Mr. Masullo said, describing the city as a "society where people live off other people" and that functions - for rich and poor alike - through hidden networks of patronage and protection.

Much of that protection comes from the Camorra. "The Camorra fulfills two functions," Mr. Lamberti said. "It keeps the two cities apart, and it ensures the survival of the sub-proletariat through the cre-

ation of illegal jobs."

Os is already causing apprehension
Thus, he said, up to 100,000 peoamong American officials who

by the Camorra

The gangs' illegal income is drawn from cigarette and narcotics smuggling, up to 7,000 illicit parking lots, protection money, unlawful lotteries and widespread loansbarking. The funds are then invested in legal fronts - clothes shops and pizza parlors and drycleaning outlets that provide a front for drug peddling.

What turned Naples into a real mess was the booming corruption of the 1980s. Few things work here because so much money to improve city services was diverted to private pockets and political parties.

Under such circumstances, it might almost seem worth asking what difference a new mayor will make. "All the candidates find it convenient to argue that it would be a success just to have basic administration — make the traffic work, make the schools work, create administrative order," Mr. Ma-sullo said, "This is a huge lie be-cause in our city, if administrative order does not exist, it is because of the structural defects of the city."

But the city's woes have implications far beyond its frontiers. Next July, the leaders of seven major industrial nations are to gather here for a summit meeting, and the cha-

ple live from illegal jobs guaranteed have come to Naples to prepare for Diplomats are getting a bit edgy, too, over what could be a delicate encounter: If Miss Mussolini becomes mayor, hers will be the hon-

or, symbolically at least, of present-ing the keys of the city to President Bill Clinton, 51 years after allied troops took the city.

### **New Sanctions** Confined from Page 1 little was done to meet Moscow's

LIBYA:

Joining Russia, Britain and the United States in voting for the sanctions were France, Cape Verde, Brazil, Hungary, Japan, New Zealand, Spain and Venezue

Although the sauctions include a freeze on financial assets of Libya in foreign bank accounts, diplomats believe Tripoli already has withdrawn its liquid assets in the four months it has known the pender the best of the liquid assets in the four months it has known the pender the liquid assets in the liquid assets in the liquid assets in the liquid assets in the liquid assets are liquid. alties were coming. It is also likely Libya has stockpiled oil equip

And Tripoli can keep the estimated \$10 billion a year carned from oil, gas and agricultural prod-ucts after the measures go into force next month, if deposited into special bank accounts

in addition to the demand on the Pan Am bombing, France wants Libya's cooperation in its investigation of four suspects, including Colonel Gadhafi's brother-in-law, in a 1989 bombing of a UTA sirkin-er over Niger that killed 171 peo-

The controversy over the Lockerbie suspects has dogged Colonel Gadhafi for more than two years, A reported samy uprising last month has shaken his power base, making it politically difficult for him to compromise on the issue, diplo-

Libya has renounced links with terrorists, as demanded by the council, and has said it has so objections if the suspects want to give themselves up voluntarily. But their lawyers advised against it and suggested they stand trial in Swit-zerland instead, a move rejected by the United States and Britain.

### Hope for Alcoholics? Danes Think Brain Can Be Fixed

LONDON - Chronic drinking does not kill nerve cells in the

brain but instead disconnects them, according to a Danish study.

The findings, based on examinations of the brains of alcoholics who died, suggest it may be easier than previously thought to restore brain function damaged by heavy drinking.

Dead nerve cells do not regenerate and are not replaced in the brain, but the fibers that link them will sometimes regrow after being

"It gives some hope in the sense that it might be possible to restore at least some function" of the brain. Dr. Bente Pakkenberg, one of the investigators, said Thursday. She is director of the Neurological

Research Laboratory at the Bartholin Institute in Copenhager The study appears in the Nov. 13 issue of the British medical The results offer some hope that abstaining from drinking may allow the brain to heal itself, Dr. Pakkenberg said. Or perhaps

scientists may one day design drugs that speed recuperation, she

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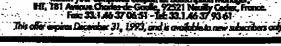
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# CAREER MOVES: A NEW LANGUAGE, A NEW DEGREE

founded in several sectors and regions of Germany and Austria. In some areas, existing schools are setting up new courses of study. These moves imply the marshaling of considerable new money and support - especially in a time of recession.

The spread of new educational institutions and courses is often the result of straightforward economic considerations. "Some forms of education are perceived as countercyclical," says Thomas D. Queisser, dean of graduate studies at Heidelberg-based Schiller International University. "When job mar-kets get tight, many people upgrade their qualifications, adding another language or taking a further degree." Mr. Queisser's own university is responding to the trend by offering a new doctorate in business administration.

Klaus Fischer, head of international . language instruction at the Munichbased Goethe-Institut, the largest provider of Germanlanguage instruction in the world, agrees. "Even if existing, well-established programs of language instruction aren't reporting great increases in enrollments, the swell of interest in German for practical reasons - career advancement, business opportunities - is giving these programs quite bit more to do," he says. For instance, our teachertraining seminars, specialist courses and tests of lan- it."

New schools are being guage proficiency are in great demand throughout the European Community and Central and East European countries."

Sometimes educational institutes grow because they are where the students are. The Austro-American Society, a Goethe-Institut partner organization, has its headquarters in Vienna, right next door to Central and Eastern Europe. Says one of the institute's directors: "Like the Goethe-Institut, we too are profiting from the rush of people in the region wanting to learn German for commercial purposes. Central and East Europeans now account for fully half of our students, with another portion coming from Third World professionals living and working in Austria." At other times, institutes

grow because they are where the other schools are not. The Berlin College of Business is Germany's youngest business school. Its first day of classes was on Nov. 2. Says Erhard Breisch, a senior officer at the college, explaining the decision to set up the new business school: "Germany's new states haven't yet had an executive-level business school. As in the neighboring countries of Eastern Europe, the region has a large, emerging group of entrepreneurs. They're very interested in getting a sound, practical grounding in business administration. We saw a need, and we're now filling

MBA Krems is also fill-ing in a gap in Central

Europe's educational map. "There were clear geographical reasons behind the founding of our husi-ness school in 1991," says Helmut Blocher, its marketing director. "Our sphere of influence reaches throughout Austria, which has been 'nnder-husiness-schooled,' and well into Central and

explain, the European-style MBA program is more of a highly productive encounter session hetween middlemanagement executives than a standard, teacherdominated classroom.

"At Krems," says Mr. Blocher, "we've taken Harvard's focus on case studies and gone one step further. A core part of each student's course of study is

**New locations** and courses of study

Eastern Europe.

Geography-based need, while important, is not enough to launch a new business school, explains Mr. Blocher, "It wouldn't be enough to pick a hlank spot on the map and found a standard-style business school there for universitylevel students. That's not what the educational market is interested in. Demand in this sector is currently coming from executives making their way up the career ladder.

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As Messrs, Blocher,

solving a problem currently affecting his or her company. In doing so, the student calls on the experiences and skills of his fellow classmates,"

Says Mr. Breisch: "What makes businesspeople willing to spend the time and money to attend a European-style MBA program is the opportunity to interact with their peers.

A mix of geographic and market conditions - plus a change in educational thinking - has made international schools the most numerous newcomers to the two countries' education sectors, "Up until 1985, the number of international schools in Germany and Austria was relatively stable," says Nick Ronai, headmaster at the International School of Stuttgart, Queisser and Breisch speaking on behalf of an increasing number of both since 1992. As she

association of such schools. "Since then, quite a few new schools have been founded. Obviously, geography and the growing presence of an international community have often played a role. A good example of this is found in Eastern Germany, where our newest addition, the Leipzig International School, officially opened its doors on Sept. 1, joining the international school in Berlin-Potsdam in the

region."
The more cosmopolitan a region becomes, the more desirable alternative diplomas seem to students and their parents. As Mr. Ronai adds: "Another, equally important reason has been a change in attitude toward international education on the part of both German and Austrian families and official agencies. The international baccalaureate is now seen as an equal of the Abitur or Matura, and is becoming an option for German students in Germany.

The IB, as it is abbreviated, is also becoming an afternative to the American

high-school diploma.
"Fully one-third of our students are now enrolled in our IB-track program," reports Theudore W. Rowley, chairman of the board of the Salzburg International Preparatory School, explaining that the degree has only been fully authorized in Austria since 1990, "That includes an

11-member, two-country Austrian and North explains, the city govern-American students - for many similar reasons. The 1B is both universally recognized and highly regardcd. Students possessing it can arend universities nearly anywhere in the world. While an American highschool diploma doesn't always enjoy respect elsewhere in the world, an IB

does. For many parents, an international secondaryschool education is seen as an initial career move for their charges.

"International education now has the connotation of a subsequent career at the international level," Mr. Ronai says, "and that's why families like it."

Those personal considerations are reinforced by administrative concerns. "For municipal and regional officials, the presence of an international school is now viewed as a plus with investors." Mr. Ronai concludes, mendoning the new international school in Hannover. This school was founded under the auspices and with the support of the city's government.

The newfound practical interest in international education establishments does not stop at the local level. "Basically, the city government invited us in." says Sande McCaughrean, head of public relations at the University of Maryland's University College Europe. which has been located in the southwest German town of Schwähisch Gmund

language proficiency from ment helped fund the transits applicants. formation of a decommissioned military quarters into an attractive new campus -

"They saw a simple cause-and-effect relationship," says Ms. McCaughrean. "Once here, an international university would serve as a forerunner for the international community as

for some very cogent rea-

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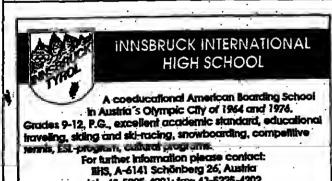
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De Benedetti Is Let Out of House Arrest

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ROME - Carlo De Benedetti, one of the most prominent businessmen caught up in Ita-ly's vasi corruption seemdal, was released from

bouse arrest on Thursday but remained under formal investigation, accused of trading, million-dollar bribes for government contracts. Mr. De Benedetti, who heads the Olivetti

computer and office equipment company, said the move left him feeling a lot stronger" than a week ago after Rome magistrates ordered his detention and questioned him in prison before agreeing to house arrest. Augusta Iannini, one of the Rome investiga-

tors who insisted on the detertion, said Mr. De Benedetti had been freed from house arrest because there were no longer fears that he would tamper with evidence or take flight. Mr. De Benedetti, 58, one of Italy's richest

BRISTOL men, is the most senior industrialist to have spent time in prison during the 20 months of corruption investigations that have implicated **PLAZA** more than 3,000 businessmen and politicians in scandals related to bribes paid for government NEW LUXURY SUITES, ELEGANTLY FURNISHED

contracts with the state postal service. Howev-

Mr. De Benedetti acknowledged to magistrates in Milan in May that his company paid about \$7 million in bribes in return for lucrative

er, he has denied subsequent allegations by the Rome magistrates that Olivetti sold obsolete equipment to the postal anthority at extortiooale prices, his lawyers said.

Apart from the bribery scandal, Mr. De Benedetti iz also appealing a six-year jail term imposed last year for his part in the spectacular 1982 collapse of Banco Ambrosiano. He has denied wrongdoing during his brief tenure as vice president of the bank before its collapse

under huge debts. The corruption inquiries since February 1992 have virtually decapitated Italy's political elite and disgraced leading corporations in both the private and state sectors of the economy. But they have shown no signs of abating and, in-deed, have spread to embrace a far wider array of misdoings than illicit payments to political parties.

Magistrates emboldened by the graft inquiries have also uncovered corruption in the secret services, ties in the judiciary between judges and organized crime and vast abuses in the lucrative pharmaceuticals industry. The impression that has been created is of a

land where no single potential source of illicit earning was left untapped.
On Wednesday, magistrates arrested Ambrogio Secondi, a top figure in the pharmaceuticals

industry, accusing him and others of bribing Health Ministry officials to increase the prices

of their drugs. On Thursday, inquiries widened again when a senior director of the country's biggest private television corporation, run by Silvio Bertascori. was told that he was under investigation in connection with suspected irregularities in the

allocation of television channels. Mr. Berluscopi's Fininvest corporation owns TV stations, a publishing house, the Milan soccer club, department stores, movie theaters. a newspaper and magazines. It has previously managed to remain aloof from the corruption scandal.

However, Adriano Galliani, head of Fininvest's TV section, was told Thursday that he was under investigation on suspicion of paving bribes in return for the allocation of a TV channel.

State television said Gianni Letta, vice president of Fininvest, was also told he was under suspicion.

Fininvest denied the accusations against its officials, saying its dealings on the allocation of TV frequencies had been marked by "the utmost correctness and transparency" and that the corporation was the victim of "persecution of a group with all its papers in order. -ALAN COWELL

### ARMY: American Troops and German Hosts Face a Difficult Transition existing budget, which was \$3.6 bil-nists through binoculars and infra-our country and all of us from

Continued from Page 1

withdraw American forces from Somalia by next spring and apparently the unlikelihood that the United Nations will ask Americans to do peacekeeping in Bosnia-Herzegovina soon, those are the kinds of missions the 1st Armored Division expects to be given in the future

Under current planning, the U.S. forces in all Europe will total only 100,000 by 1995, down from 314,200 in 1990. Air bases in Britain and other installations in Italy have also been closed.

The remaining forces will be organized in lighter, more mobile units than before, with a potential area of operations from Europe and the Middle East to Africa.

This is the area of responsibility of the U.S. European Command based in Stuttgart. The command also maintains military contacts with officers from former Warsaw Pact countries, including Russia, even while part of its mission remains deterring nuclear attacks.

The military's task is an immense and complicated undertaking: reducing or inactivating entire regiments, sending troops and equipment back to the United States or to storage in Europe or in ships at sea, and yet making sure the units that remain are fully trained and ready to go into action.

The army commander in Europe. General David M. Maddox, said recently that it was hard for him to get officials in Washington to recognize that making reductions costs money, too - \$340 million last year and \$256 million this year that he had to carve out of his

lion last year. The army did it, be said, partly by cutting back on the monthly standard number of hours helicopters could be flown and the number of miles tanks and other vehicles could be driven, and partly by reducing support units.

By the end of 1995, the army will have gone from a total of 85g mstallations in Europe to 301; the air force is reducing to 18 installations from 35, with a force equivalent to less than three fighter wings, compared with nine during the Cold

The army housing and shopping area in Frankfurt and even the sprawling former I.G. Farben suilding there - headquarters of 5th Corps now — are to be turned back to the Germans by 1995. But the German military is also

slimming down, with no use for many of the more than 500 installations the Americans are handing over to them as they leave. Negotiations with the German

government on possible compensation for improvements the U.S. Army had made to the properties seem likely to take years. General Maddox said the American starting position was that they were worth more than \$1 billion. The Iron Curtain is gone now,

and by next spring so will be the 11th Armored Cavalry Regiment, which stood guard along the part of the border in the hills between eastern and western Germany east of Fulda called the Fulda Gap. its mission accomplished,

regiment is being deactivated. Observation Post Alfa, where soldiers thought it had no choice. used to peer across at the Commu-

red night scopes, is now full of

The mood at its headquarters, with soldiers and their families packing up and preparing to leave, was poignant as they prepared for the regiment's departure ceremony m October.

"As painful as it is, we are in a position to leave because we were so successful in carrying out our mission," said the regimental com-mander, Colonel Scott Wallace. "It's kind of sad, closing down, and all," said Sergeant Craig

Satcher. The 11th Armored Cavalry Regiment is in the process of dismantling itself, shipping its Abrams tanks and Bradley armored vehicles and tens of thousands of other items, from tool kits to camouflage outfits, either to army units that

will remain in Europe after 1995 or to storage ships.

The first of seven ships, under army command in Washington, will start loading equipment at Antwerp next week. Later, the loads will be completed with addi-

tional equipment and ammunition from the United States. Then the ships will be positioned at ports or at sea to be ready to match up with troops to assemble a heavy armored brigade force anywhere in the world, the army says.

By next March, Fulda, whichhad 8 800 American soldiers during the Cold War, will have none. Wolfgang Hamberger, the lord mayor of Fulda, flew to Washington this year to plead for a reversal of the decision, but the army

National Socialism," he said in his farewell remarks, "and for saving us from communism, assuring us of peace in freedom and encouraging European unity." He did not mention the fact that

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the regiment's departure also meant that 346 German civilians would be out of jobs, and that by 1 the time the reductions now planned are completed in 1995. 27,900 German civilians will lose their jobs with the U.S. Army. The army's 2d Armored Cavalry

Regiment pulled out of Merrell barracks, a former SS compound, in Fürth, near Nuremberg, last year. The headquarters building, a huge red brick structure, is being renovated to house the German Federal Office for the Recognition of Foreign Refugees. "The order was to give this place

back to the next lenants in condi-tion to move in," said Matthew O'Connell, a retired master sergeant who worked in the building for 15 years, speaks fluent German and is now helping the Germans with the renovation. "I hear a lot of East German

accents, Czech accents, and so on, on this construction site," he said. For me, that means that we were successful without a war." Even units that will remain, like

the 1st Armored Division, will not be at their Cold War strength. The oearly 6,000 soldiers and dependents of the division's third brigade will move to Fort Lewis, Washington, next summer, For those troops that remain, the

uncertainty lies in where their new "We owe you thanks for freeing role will lead them.

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# Red Cross Considers Chinese Offer To Allow Political Prisoners Visits

GENEVA - The International Committee of the Red Cross said Thursday that it planned to contact China on its offer to consider allowing the Red Cross to visit politi-

A Red Cross spokesman in Geneva, Jorg Stocklin, said the organization was "very interested" by the Chinese offer but would like to know exactly what it meant.

Foreign Minister Qian Qichen of China said Tuesday that Beijing would give "positive consideration" to any request from the Red Cross to visit prisoners.

The offer was repeated Thursday by his spokesman, Wu Jianmin, who said at a weekly press briefing: "Should it ask to come to China for the purpose of exchange, the Chi-

nese side will give it favorable con-sideration."

"But when and how these visits will be carried out will depend on the specific requests the committee will put forward," Mr. Wu said, adding that the two sides would then discuss the proposals.

The statement came in response to questions whether China would agree to adhere to standard conditions placed by the Red Cross on countries allowing prison visits, requiring that meetings be strictly private and that all prisoners nationwide meeting certain require-ments be made available. Mr. Stocklin said it was an "in-

teresting coincidence" that the Chinese overture came as the head of the Red Cross delegation in Hong Kong, Christophe Swinarski, was in Beijing to take part in a human-

rights seminar organized by the Chinese Army.

The Chinese Communist Party leader, Jiang Zemin, is also to meet with President Bill Clinton next week during the Asia Pacific Economic Cooperation forum.

The United States has been pressing China to improve its human rights record as a condition to normalizing relations between the Sources here said the Red Cross

feared that Beijing, in its hopes of reaching a Chinese-American ac-cord, might be using the organization as a "tool."

But they stressed that if the Red Cross were finally granted free access to political prisoners in China it would mean the "culmination of a long struggle."

pan's six largest construction com-



COMMENCEMENT SALUTE FROM THE BOSS - President Lee Teng-bui of Taiwan hailing graduates of the island's military academies at ceremonies in Taipei on Thursday.

# **ASIAN**

# **TOPICS**

Chinese Consuming **Endangered Animals** 

In China, many animal parts are prescribed as cures for specific ills. For example, snake blood is said to ease backaches. Powdered rhinoceros horn supposedly cures high fevers.

Clement Ngai of the Hong Kong office of the World Wide Fund for Nature said these customs were hard to break, even for some Chinese committed to protecting wildlife. Also, he said. China's booming economy had created a new class that can afford to eat rare and expensive

Partly as a result of these practices, the black bear, the scaly anteater, the giant salamander, the leopard and other animals are on the United Nations list of endangered animals, engendering international

The official newspaper Legal Daily reported that a single restaurant in Canton served 183 monkeys, 112 hawks and nearly nine tons of anteaters, snakes, boas and pythons and giant lizards in a six-month period. Inspectors who visited 136 hotels and restaurants in Canton found that nearly half were

serving endangered wild creatures, the paper said.

The bobbing hulk of a Taiwanese jumbo jet that crashed into Hong Kong harbor was towed away by tugboats this came to rest at the end of Kai Tak airport's runway. Four tugs pulled the battered but largely intact China Airlines Boeing 747-400 300 meters (1,000 feet) across the harbor to a new mooring well clear of the runway, where it had been sitting in shallow water since crashing last week. Officials said the jet, which weighs almost 200 tons and cost \$150 million, would next be towed to dry land where it will be examined by accident

A store in Osaka specializing in self-defense items and catering to Japanese preparing for the risks of foreign travel is thriving the daily Mainichi reports. Griptone, the first store of its kind to open in Japan. stocks bulletproof vests, gas grenades, alarm systems and so forth. Most of its customers are people going overseas. The Japanese, accustomed to absolute safety in the streets at any hour of the day or night, are learning intough the media now dangerous foreign towns can be for unsuspecting travelers.

Arthur Higbee

# Tokyo Tycoon Arrested in Bribe Case

the golf course. Deputy Chief Pros-

TOKYO — Prosecutors arrested Ryoci Saito, a billionaire business man and art collector, on Thursday in a growing payoff scandal involv-ing provincial officials and execu-

Prosecutors accused Mr. Saito, 77, of bribing a regional governor with 100 million yen (\$925,000) to lift a ban on the construction of a

Mr. Saito owns Daishowa Paper Manufacturing Co., Japan's second-largest paper concern, which has thousands of acres of forest land that could be converted to golf courses and housing projects. He is also well known for having

paid huge sums to expand his art collection, including \$82.5 million

"Portrait of Dr. Gachet," the highest price ever paid for a work of art. Honma had previously been arrest-Also arrested Thursday was ed on charges of taking bribes from Shuntaro Honma, former governor several other building firms in exof Miyagi prefecture in northern Japan, and two executives of change for lucrative public works Daishowa's affiliates in charge of More than 20 executives of Ja-

ecutor Tatsuhiro lto said Mr. panies have been arrested, along Honma was accused of taking the bribe in exchange for allowing conwith Mr. Honma, another regional governor and two mayors. struction of the Vincent Golf Chib. named for van Gogh. "Suspect Shuntaro Honma took the 100 million yen in cash from suspect Ryoei Saito at his home, therefore receiving a bribe in con-nection with his duties," Mr. Ito

said in the arrest warrant. Daishowa officials said that if there were any payments, they were personal matters that had nothing

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# North Korea Calls on U.S. To Reach a Compromise

TOKYO - North Korea called. on the United States on Thursday to agree to a "package solution" of ultaneous compromises to resolve their dispute over Pyongyang's alleged nuclear ambitions. In a statement carried by the Korean Central News Agency. monitored here. North Korea said

the nuclear problem would be set-- tled if the two countries agreed in their "third stage" of ongoing talks.
"It is our view that a formula of package solution should be adopted, whereby the two sides should define at least what each side should do and move at the same time," said King Sok In, first depu-ty foreign minister and Pyong-yang's representative in the bilater-

"The nuclear problem will be solved smoothly if an agreement is reached on the formula of package solution and the United States takes a practical action of renouncing the nuclear threat and hostile. policy against us according to it and we fully comply with the safe-guards agreement," he said.

He accused the United States of "demanding that we move first" and emphasized that the nuclear issue could be solved "only through dialogue and negotiation," warning

against sanctions or pressure.

With the bilateral talks over
Pyongyang's clandestine nuclear
development ambitions stalled, the United Nations recently adopted its first resolution of criticism against North Korea.

Earlier Thursday, a high-ranking Japanese Defense Agency official said that North Korea was close to completing the development of its Rodong-I missiles, which will be capable of reaching Japan and South Korea.

"It is not clear when the missile will be produced and deployed, but it is probably true that its development is close to completion," Yushu Takashima, the agency's counselor of international affairs, as

Some people say there is a possibility that several missiles will be produced next year," Mr. Taka-shima reportedly told a lower

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# Expelled Activist Prevented From Returning to China

HONG KONG — Han Dongiang, the dissident labor activist expelled from China in August, tried to board a flight home to Beijing on Thursday, but was stopped at the last minute on orders from Chinese officials.

Dragonair, a Hong Kong-based regional carrier, stopped Mr. Han at the departure gate and told him he could not proceed because China's de facto consulate in Hong Kong, the Xinhua news agency, had said his passport was no longer valid.

Mr. Han, 30, a veteran of the 1989 pro-democracy protests in Tinganger, Square in Reiling first tried to so home on Ang. 14 after

Tiananmen Square in Beijing, first tried to go home on Aug. 14 after nearly a year in the United States. But he was detained by policemen in the southern city of Gnangzhou, who shoved him across the border into Hong Kong the next day.

A week later, Mr. Han was told at Xinhua's office here that his

ssport was being revoked, a move that in effect made him stateless, although the document was never taken away from him.

### SANCTIONS: A New U.S. Offer

Continued from Page 1

new effort to ease tensions with Beijing. He authorized the concilia-tory drive in mid-September, and officials began to carry it out last month in a series of high-level U.S. visits to Beijing for discussions on trade, human rights, and military

Lifting the sanctions would re-

move a major irritant in U.S.-China relations. On Ang. 27, after Washington announced a two-year ban on all exports to China of military-related goods, electronics, air-craft, and space systems as punishment for the sale to Pakistan, Mr.
Liu denounced the American decision as a 'naked hegemonic act." Washington imposed the sanc-tions because U.S. intelligence anslysts concluded that Beijing exported the missiles in violation of repeated pledges — beginning in the late 1980s — that it would not. U.S. spy satellites first spotted M-11 missile launchers in Pakistan in

late 1991, and what appeared to be

a shipment to Pakistan of Chinese

M-11 components was detected in

last November, according to U.S. officials. Until last week, China had refused even to discuss the U.S. terms for lifting the sanctions, arguing that no such missiles were sent. A Chinese official reportedly said "M-what?" when asked to explain the export during a July visit to waive the sanctions could be over-urned only if Congress passed a state for international security af-

fairs, Lynn E. Davis, Beijing's position was that Washington was solely responsible for resolving the

"Our decision to impose sanctions against China and Pakistan for the transfer of M-11-related technology demonstrates that we're prepared to pursue our nonproliferation goals vigorously even when such efforts may risk frictions in critical bilateral relations," Ms. Davis testified Wednesday before the House Foreign Affairs Com-

But the Clinton administration has been trying to strike a deal partly because of intense pressure from two politically influential aerospace companies, Hughes Air-craft Co. and Martin Marietta Corp., to clear the way for the planned launchings of seven of their commercial satellites on Chi-

Seeking to gange the mood of Congress on the satellite issue, a deputy assistant secretary of state, Robert Einhorn, and other senior administration officials met with Senate aides on Oct. 29. "I don't see how anyone could have left there not feeling that they would have their heads handed to them" if the satellite launching went forward, one of those present said.

Any decision by Mr. Clinton to

The most comfortable way to fly-

# Herald Tribune

# A Fight Over Free Trade

### Next Comes a Big Vote

Ross Perot was the right person to argue the case for defeating NAFTA in the CNN debate with Vice President Al Gore. Other people could doubtless have made the points more precisely, but Mr. Perot's performance, in its vehemence and also in its confusion. accurately reflected the attitudes that give force to the opposition to this trade agreement. Mr. Gore provided the right answers, and those who watched it came away with a real sense of the political tone and texture of a struggle that will determine trade policy and much else - through the rest of the Clinton presidency.

At its roots it is a dispute over the ways societies make themselves richer — or fail to. Most of the labor movement, which is (uncomfortably) on Mr. Perot's side in this one. has been fighting this battle since the textile mills began moving out of the Northeastern states into the deep South to escape unions. In that respect, this free trade agreement with Mexico is simply the extension of a process of industrial development that has been moving across the continent for a long time.

Mr. Perot objected that Mexico is ton poor to be a suitable trade partner for the United States — that its standard of living is too low. its toleration of pollution ton great, its versions of democracy and buman rights ton limited. But it is hardly poorer than most of the American South in the years before World War II, and it ranks higher in environmental protection, not to mention democratic practries, and New England is even wealthier.

Mr. Gore repeatedly hit a crucial point when he observed that defeating NAFTA will not remedy the defects to which Mr. Perot objects. It will not curb toxic pollution or alleviate the exploitation of labor. But enacting NAFTA, as Mr. Gore emphasized, could

Mr. Perot suggested, rather vaguely, that the alternative might be a revised and stronger version of NAFTA. That is wishful thinking. If

Nor did Mr. Perot have much of an answer to Mr. Gore's question about trading with other poor countries. Mr. Perot demanded a "social tariff" to offset the differences in wages between the United States and Mexico. Would not the same principle apply to trade with the really low-wage countries like China? It sounds very much like a formula for cutting off trade with all countries except the dozen in which

wages are higher than in the United States.
The vote on NAFTA in the House of Repture. It is the most important vote on foreign policy that this Congress is likely to cast.

- THE WASHINGTON POST.

### The Target Is Congress

It was not exactly what the Founding Fathers bad in mind when they spoke of reasoned political discourse, nor was it what Al Gore and Ross Perot presumably have in mind when they tout the mediating powers of the electronic town hall. Instead, Tuesday's Big Debate over NAFTA was a frightful mish-mash of rhetorical false starts and logical inconsistencies. It would be nice to say that the

evening was redeemed by civility, but it wasn't.
From time to time, Vice President Gore and Mr. Perot returned to the question at hand: Is the North American Free Trade Agreement a good deal? Mr. Gore said it would benefit everyone by eliminating tariffs and boosting exports. Mr. Perot, tapping into widespread anxieties in the labor force, argued that jobs would flee to Mexico as companies relocated in search of cheaper labor.

Mr. Gore got the better of the evening. He did a better job of rising above the constant schoolyard bickering and, on matters of substance, stumbled into fewer logical blind alleys.

Early on, Mr. Perot produced a picture of a man hammering together a cardboard shack and said: "Do you know what his dream is? To someday have an outhouse." But be never explained why this man would be worse off under NAFTA. When Mr. Gore asked him bow be would improve the lot of the Mexican

nce and the protection of civil rights, than the Southern states of that era. Rapidly expanding commerce between North and South made the South much richer, but the migrant factories have been replaced by other indus-

significantly.

the present treaty is defeated in Congress, there will not be a hope of another for decades.

resentatives, scheduled for next Wednesday, will reach far beyond Mexico, or trade. It bas become a choice between two very different views of the world and of the American fu-

### worker, be replied with the odd argument that the United States should impose a "social" tariff that would be nhased out as Mexico lifted its wages to U.S. levels. Mr. Gore was not quick enough to ask how forcing employers to pay higher wages would help Mexican workers who

suffer double-digit unemployment rates.

Mr. Gore also embarked on unproductive digressions, devoting too much time to arguing that Mr. Perot would benefit personally from NAFTA's defeat. This seemed part of a White House strategy to paint Mr. Perot as something other than a disinterested citizen who wished only to protect ordinary Americans.

Even bere, though, Mr. Gore seems to have scored some useful points. A USA Today/CNN/Gallup poll reported that 47 percent of adults who saw the sbow believed that Mr. Peror's opposition to NAFTA sprang from "personal interests." Respondents made Mr. Gore a 59-to-32 winner.

The real target of the debate, however, was not the television audience but Congress. Mr. Gore tried his best to appeal to its conscience. NAFTA, he said, represented optimism and the future; Mr. Perot represented defeatism and fear. Whether this moved lawmakers - who seem more worried about their own jobs than about any that would be lost to Mexico - will not be known until the vote on Wednesday.

- THE NEW YORK TIMES.

# Paying to Skew the Vote?

The thought of Republican operatives spreading money around New Jersey's black communities to suppress the turnout on Election Day is so ugly it beggars belief. Indeed, Christine Todd Whitman's campaign manager. Ed Rollins, now says he was not telling the truth when he confessed to that practice on Tuesday. But it is too late for us to take Mr. Rollins's word on anything.

Given the narrowness of Mrs. Whitman's victory margin in the gubernatorial race, state investigators and the Civil Rights Division of the Justice Department should search without delay for violations of election laws. Mrs. Whitman, understandably upset that her own campaign manager should taint her victory. says she will cooperate. She should go further and insist on such an inquiry.

Unfortunately, history tells us that schemes to discourage voting are all too common. That is what the original Ku Klux Klan and the poll tax were about. Even the Voting Rights Act of 1965 did not end subtle trickery.

In 1981, New Jersey Republicans were accused of intimidating blacks by posting a

"ballot security task force" of off-duty police at some polling places. After the election, the Democrats took the matter to court, where the Republicans agreed to refrain from such practices in the future.

In his original telling, Mr. Rollins said that black ministers were asked not to urge parishioners to vote for Governor Jim Florio, in exchange for Republican donations to the clergy's favorite charities. Inspired by his cleverness, Mr. Rollins implied that the Republicans were just lighting fire with fire - greasing palms already greased by the Democrats.

If indeed the Democrats made payoffs to buy votes for their candidate, that is plainly wrong. But as Mr. Rollins knows, there is a long, bonorable tradition of voter turnout operations among churches and labor unions, often aided by legal funds from

Democratic campaigns. Republicans have every right to boost their own turnout. But the party should disown Mr. Rollins's wacky plot - or fantasy - about keeping voters from voting.

- THE NEW YORK TIMES.

### Other Comment

### Yeltsin and Hopes for Reform

A fixation with President Boris Yeltsin has for many been a straw to clutch in the face of an uncertain future. The new constitution presented in Moscow lays the ground for very strong presidential powers and allows Mr. Yeltsin to continue his policies more consistently. But bow this will develop when Mr. Yeltsin no longer holds power is a question that only a democratic development in Russia can answer. - Hufvudstadsbladet (Helsinki).

The important thing from bere on is what happens in the elections for a new parliament that are scheduled for Dec. 12. The United States and other democracies have an enormous stake in the success of Russian reforms. The legislative elections could be the most crucial test yet of whether freely chosen political change is possible. Unless the process is fair.

stability in Russia isn't possible. And an unsta-ble Russia is inevitably bad news for the world. - Los Angeles Times.

### Silenced by Mideast Peace

If peace should ever be achieved between Syria and Israel, sheer astonishment might silence some of the world's most vocal antagonists. At the start of the peace process, no relationship seemed more hostile and unlikely to vield to diplomacy. As a result of the elections in Jordan, however, King Hussein may be better placed to draw Damascus into the peace process. Jordan has had a de facto peace with Israel for many years. With the peace process no longer a hostage to electoral politics in Jordan, the two countries now have an opportunity to build on those links.

- The Standard (Hong Kong).



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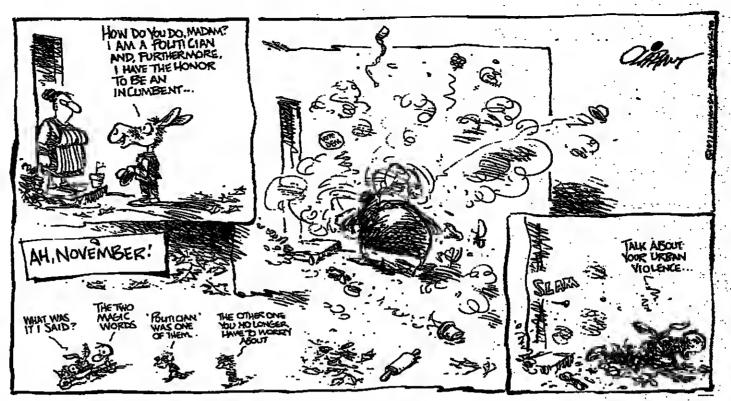
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## Beware, Bad Politics Won't Assure Good Business

HONG KONG — Flying into Hong Kong never fails to take your breath away. The sheer density of towering buildings, sleekly glossy announcements of vast and sudden wealth, and others dingy, laundry-festconed reminders of the sweat poured into making it; the permanent gala of colored lights and the unending bustle they illumi-

nate - all are a miracle of human enterprise. Businessmen bere insist there is no end to it. No doubt this reflects self-serving local boosterism, to convince investors that the looming 1997 reversion

The unconstrained market would meet the fate of other tyrannies. It is just another ideology if it seeks to leave out the concerns and aspirations of people as a society.

to Chinese sovereignty is not the deadline tn prosperity but an invitation to ever greater prospects. But they have some good arguments,

"I'm not so sure about the next five minutes, but there's no question about the next five years," one tycoon told me of his expectations. "Economics always drive politics, and the economic momen-tum is irresistible." The experts argue about whether growth in the region is going to be 10 or 12 times the levels elsewhere, about how many bumps are likely on the way to more and more and more wealth in Asia, but not about the direction.

And yet the world has no more glaring example of politics driving economics than Hong Kong. It was a backwater a couple of generations ago. It sprouted By Flora Lewis

in this spectacular way just because China cut itself off from the world and left this tiny little island

and neighboring bits of territory with a virtual monopoly of access to and from the mainland.

A kind of integration has already taken place. The number of manufacturing jobs in Hong Kong has dropped in a decade from 2 million to 500,000, but that does not represent a loss because there are now 3 million manufacturing jobs just across the now 3 million manufacturing jobs just across the border in China that are a direct part of Hong Kong's business. Hong Kong is the biggest foreign investor in China — and China is the biggest foreign investor in Hong Kong.

This is, of course, the result of Beijing's post-

Mao policy. "There is no more communism in China," people say. But what they mean is that messianic ideology has gone, just as it has gone from the former Soviet bloc. In fact, there isn't much Marxism; it has been replaced by market. But there is still a heavy dose of Leninism, of party control. And the politics is about control.

An international group of businessmen compa ing notes here under the auspices of A. T. Kearney's Global Business Policy Council was emphoric about Asia, cautious about America and definitely. gloomy about Europe. They were judging on costs of production, costs of labor, the market as abso-Inte monarch. The mixed economies that brought Europe to flourish were now doomed, most felt, because they cannot compete with those economies where there are practically no constraints, and cannot really switch without social upheaval.

Without quite saying so, they expect what the French call "social damping" to become the inevitable torrent of the world's economy. That is,

production will go where labor is most poorly paid, with least social protection. Indeed, rigidities have developed in the advanced economies which block the creation of jobs and aggravate unemployment.
But it is dangerous and eventually self-destructive to allow this reasoning to sweep away the
lessons of how the advanced economies got so far.

ahead, it was the humanly degrading excess of unconstrained market capitalism which led to the opposite extreme of communism. And it was social adjustments, imposed by dem-ocratic politics, which enabled the evolution of modern capitalism. That requires a conscious degree of partnership between management and la-bor and a reliable government system making possible the formation of capital. If the market is not a constitutional monarch, it will meet the fate

of other tyrannies, though perhaps just being replaced by some new despotism.

The most important moral of the fall of both fascism and communism is that closed systems do not work; the supposedly perfect answer is going to be wrong. That is equally true of the supposedperfect market, which is just another ideology it seeks to leave out the concerns and aspira-

tions of people as a society. Dismanting the moderate welfare state cannot go without cataclysm. Societies are meeting new challenges, but it is a responsibility of business as well as of government and labor to find the commodations necessary. People are prepared to sacrifice for opportunity, but they also want security. It is possible, with good management and good politics, to provide both. Hong Kong made its success on China's bad

politics. More bad politics, at the opposite extreme, will not be good for world business.

the Congress more than you did ... to get tax breaks for your companies."

"You're lying," Mr. Perot sputtered.
"You're lying, now." But the fact is
that he has lobbied government at all

and special favors, with great success,

lost control and hurled the word "ly-

ing" twice at the vice president, the cry

al scorn at government forecasts, Mr.

Vulnerable to this counterpunch, he

When Mr. Perot expressed his usu-

When the war against Iraq was

# The Winner Was Gore, and It Wasn't Even Close

W ASHINGTON — Are you go-ing to keep interrupting, or can I finish this column?

In a classic rendition of "Mr. Nice Guy Goes for the Jugular," Vice and needled Ross Perot into revealing himself as a bossy old billionaire bully who blows his cool when con-

fronted in a fair light.
The debate on CNN wasn't even close. Gallup scored audience reaction as almost 2-to-I for Mr. Gore. and two members of my own focus group showed wby. "The old guy was mean to him," said one, Her husband said of Mr. Perot: "He wants everybody to listen to him, but be don't listen to nobody."

Was this event an elucidation of the issue of free trade versus protectionism? Of course not; the scrap taking place in the arena of the North American Free Trade Agreement has little to do with foreign economic policy. It is the old grudge fight between

WaSHINGTON — It's time for a different NAFTA. To avert

disaster, Bill Clinton should with-

draw the proposed agreement before

Wednesday's vote in the House of

Representatives, return to the negoti-

ating table with the Mexicans and do

what it takes to ealist sufficient sup-

25 votes short, Mr. Clinton's current

up-or-down strategy on NAFTA por-

tends a donnybrook for both the

president and the trade agreement's

is defeated, Mr. Clinton and his party

will suffer a self-inflicted wound.

ongressional opponents. If NAFTA

The administration has been insist-

ing that NAFTA is a test of Mr.

Clinton's presidency: that if this ver-

sion fails, no fallhack deal is possible. NAFTA has also been elevated

into a test of U.S. diplomatic credi-

bility, of U.S. hemispheric relations,

and of the future of global trade.

These claims are inflated, but the

administration's tactics have created

a self-fulfilling prophecy.

The morning after a NAFTA loss, the press will pronounce a gravely

wounded presidency and a turn to-

ward isolationism. Foreign leaders will question Mr. Clinton's ability

to deliver on commitments. Ross Perot will be several feet taller.

NAFTA supporters will be spared the need to defend its economic disloca-

tions. The Republican Party, which

provides most of the support for the

trade deal, will have the bipartisan

Congressional Democrats, howev-

er, will be excoriated for abandoning

their president and turning their backs on "free trade." Both the White

House and the press will demonize

the labor movement - Mr. Clinton's

Some might conclude from this scenario that NAFTA's skeptics in

Congress should swallow bard and

support the president. But I conclude

from Mr. Clinton's missing votes that

this trade deal stands revealed as du-

bious economics and worse politics.

eral senior administration officials,

My recent conversations with sev-

staunchest allies.

high road and a political free ride.

With the White House still at least

port from his own party.

By William Safire

the politics of bope against the politics of fear (as the free traders put it), or the cultural elite against the pee-That is why the Clinton decision to have the vice president take on Mr.

Perot was a media masterstroke. Last year, both parties abased themselves polishing the independent's apple. This year, at little political risk (a buildup of the Perot candidacy would cut primarily into any Republican challenger's votes), the president saw how to dramatize a dull issue - by anointing one volatile villain as spokesman for NAFTA's opposition.

Mr. Perot stepped eagerly into the trap of Larry King's debate. His "Are you gonna keep interrupting me?" ique works well with journalists but backfires when used against another politician, especially one who can strike a deferential pose. The White House strategy was to

Not Too Late for a Different NAFTA

By Robert Kuttner

House Democrais and labor leaders.

confirm the following: As late as August, a very different NAFTA scenar-

io was under active consideration.

Rather than embracing the trade

agreement negotiated by the Bush

administration, President Clinton

could have put his own stamp on it. A

new NAFIA might have strength-

ened Mexican labor rights and

phased in reductions of trade barri-

Opponents in Congress

and key union leaders,

calamity, would flock to

ers, based not on the calendar but on progress in raising Mexican wages. It could have added a special border

tariff earmarked to finance infra-

structure and economic development

in Mexico, as well as worker adjust-

ment assistance in the United States. This version of NAFTA would

have had - and could still have -

the support of more than half the labor movement, of the House major-

ity leader, Richard Gephardt, and of

at least 50 more House Democrats.

Although it has not been reported, labor leaders in confidential discus-

sions last summer hotly debated

whether to support an improved NAFTA or to oppose any NAFTA. The leaders of key industrial unions

resolved to support Mr. Clinton if he

That strategy, now sidelined, has two immense virtues. Politically, it co-

ments Mr. Clinton's coalition rather than spintering it, a different treaty would communicate practical concern

for wage-earners. Economically, it would define a U.S.-Mexican develop-

ment alliance based on Democratic

impending political

a modified NAFTA.

appalled at the

provoke Mr. Perot into blowing his cool, into getting visibly mean and verbally abusive when cornered. Mr. Gore's tool in peeling off the veneer of folksiness was an accusation of hypocrisy: Since Mr. Perot personalprofited from his land around a free trade zone near Mexico, why did the billionaire oppose everybody else getting the same free trade break?

That threw him on the defensive. In truth, Mr. Perot is not in the NAFTA opposition for the money he can make; he is only in it for the power be can grab. But the charge of financial hypocrisy rattles him because it undermines his appeal to populist resentment.

When Mr Perot launched his customary attack on lobbyists, Mr. Gore landed the counterpunch related to that conflict of interest: "I served in the Congress," said Mr. Gore, "and I don't know of anybody who lobbied

principles of economic security and rising wages rather than on Republi-

can principles of simple free markets.

White House aides confirm that this

cenario was discussed. The White House rejected it in favor of a more conservative NAFTA, heavily depen-

dent on free market ideology and Re-publican votes in the House. White

House strategists gambled that in the end, Mr. Gophardt and just enough House Democrats would back their

president. Advisers associated with the

center-right Democratic Leadership

Council also saw in this strategy a nice

way of courting business and weaken-

When the trade negotiator Mickey

Kantor returned from Mexico in Au-

gust with trivial side deals on labor

and the environment, Mr. Gephardt

balked. Almost immediately, President Carlos Salinas de Gortari of-

fered a pledge to raise Mexican mini-

mum wages. These, however, cover only 12 percent of Mexican workers.

And the Salinas pledge backfired by convincing Mr. Gephardt that Mr. Salinas was indeed prepared to offer more than Mr. Kantor had sought

and that Mr. Kantor had happily

settled for window dressing.

Now the administration is making

a final, fatal miscalculation: If we

just keep raising the stakes, we'll get

the votes. But the votes are not there,

and a do-or-die strategy compels the White House to insist that no fall-

Opponents in Congress and key union leaders are appalled at the impeading political calamity and eager to find a formula they can support. They would flock to a modified NAFTA; it would make winners of NAFTA; it would make winners of NAFTA;

all. Although the administration de-nies it, the history of U.S.-Mexican relations suggests that if this NAFTA-cannot be passed, Mr. Salinas would gamely return to the negotiating table. It would be far better to seek a

different NAFTA now, with a differ-

ent politics and a different econom-

Washington Post Writers Group.

humiliating and disabling defeat.

than to try to recoup after a

back deal is possible.

Unfortunately, they miscalculated.

ing organized labor.

about to take place, you told Larry King. This is a terrible mistake and it'll lead to the death of 40,000 American troops. 77 Same with a wild Perot prediction that 100 banks would fail after election day. Irrelevant to NAFTA? Yes - but right on target against "the politics of negativism and fear."

of the stymied debater.

Gore lowered the boom:

Throughout the show, he left the: impression of a man whining about the interruptions of his interruptions. "I would like to finish a sentence just once before the program's over .... Let's have an unnatural event and try not to interrupt me ... Are you going to listen? Work on it ...

Mr. Gore's red cape enticed Mr. Perot into insulting charges and insolent digs, which Americans recognize as a symptom of blown cool. "Would you even know the truth if you saw it? I don't believe you would ... Give me your whole mind ..." The effect of this uncontrolled contempt was heightened by the matador's studied, boy scout respectfulness.

The depressingly sincere vice presi-dent is not the best formal debater around; I thought Dan Quayle edged him last year. But in this performance, Mr. Gore proved that a politician armed with courage and civility can beat a bully every time.

Mr. Perot's insistent message through his exercise in self-revealing self-destruction was "Let me fmish." Let's hope he has. . The New York Times.

# Dusting Off Dreams of Normality By Abraham Rabinevich

JERUSALEM — The unfamiliar noise emanating from Israeli gov-ernment offices in recent weeks has been the sound of desk drawers being pulled open — the bottom drawers where sober and circumspect bureaucrais have over the years stowed away

their visions of what might be if The glow in the east may be a false dawn, but it looks crough like the real thing for peace contingency plans to be hanked out, at last, for perusal. For a nation that has coped with worst-case scenarios for 45 years — witness israel's elaborate army mobilization system, emergency supply system and other emergency systems most citizens don't want to know about — the mere don't want to know about — the men-prospect of peace is license to fanta-size. Dreaming by daylight is now per-missible in the Middle East.

A survey of Israeli agencies to see how they are preparing for regional peace reveals a sweeping vision of cooperation between Israel and its neighbors. If some of these visions

neighbors. If some of these visions come true, a Red Sea Riviera would link the Egyptian resort of Taba in northeast Smai with Israel's coastal resort of Eilat and its Jordanian neighbor, Aqaba; trains would again travel between Cairo and Beirut with stops in Tel Aviv, patients from the Gulf states would stream to Israeli hospitals in far greater numbers than hospitals in far greater numbers than they have surreptitiously until now namual gas from Arab states would feed Israeli industry, and the electricity grids of Israel and its neighbors would be linked.

Israel's business community is busily working up its own plans, largely still secret. Tel Aviv business-men are already engaging in farreaching contacts with Arab counterparts beyond the Sand Curtain that still separates Israel from the Arab world, except for Egypt, Hundreds of such discreet meetings have been held, usually in Europe, and projects totaling several billion dollars are reportedly being negotiated.
Psychologically, the shrinking of

areas under Israeli control under a territories-for-peace formula may be more than offset by the new horizons opened by regional peace. The once outlandish prospect of driving to Europe, or at least Turkey, through Lebanous and Speig, and deals come. anon and Syria suddenly seems

around the corner.

Israeli soldiers who sojourned north of the border during the Lebanese war frequently noted, between shot and shell, the great potential that country had for Israeli tourism. Southern Lebanese ware frequently noted, between shot and shell, the great potential that country had for Israeli tourism. Southern Lebanese and the statement of the country had become the statement of nad for issued tourism. Southern Leo-mon was an extension of the pastoral folial of Israel's Galilee, while Bernt, for all its battering, was still a vital and attractive city. Given the choice, most Israelis would obviously rather spend a weekend on holiday in Lebanon than spending a month, as many have done, on army reserve duty in south-em Lebanon skirmishing with funda-

Line 2:

8.5

...

A measure of compensation for relinquishing most of the West Bank to Palestinian self-rule is the prospect of spending an occasional Sat-orday afternoon shopping in the souk of Damascus, just a two-hour

drive from Israel.

The cagerness of Lebanese businessmen to make contact with their Isracli counterparts during the Lebanese war, with the guns still firing, was evidence that Phoenician enter-

prise was still alive and well along that ancient coastline.

Israel's northern towns were also once part of Phoenicia. It is not hard to envision Israeli coastal cities like Acre and Nahariya blending smooth-

ly into a lively quasi-Phoenician litto-

ral with the southern Lebanese towns of Tyre and Sidon. Likewise, the southern Israeli coastal towns of Ashkelon and Ashdod, whose archaeological sites reflect the strong influence of the culture and economy of neighboring Egypt, can be expected to foster similar contacts in the future as Egypt pursues its intensive development of northern Sinai between the Nile Del-

ta and the Israeli border. Productive contacts between Israel and hostile Arab states is not something new. Israeli goods have been indirectly exported to Arab states for years. Crates of unmarked Jaffa oranges dropped off at Mediterraneau ports are transshipped to Arab mar-ketplaces. Irrigation equipment and other products shorn of their Israeli markings take roundabout routes into the heart of Araby.

But the new order being envisioned bespeaks relations of an entirely different magnitude and of an entirely different kind - open and direct, with human faces on either side. International Herald Tribune.

### IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1893: Unpopular Kaiser BERLIN — The Emperor has been in a very ill lumnor since his return from shooting in Wurtemberg. It is stated in his immediate surroundingsthat he is furious at the growing opposition in South Germany. It ap-

pears that the King of Wurtember, his intimate friend, has informed him that all his subjects are hostile to his policy, political and personal, and that Prussia and the Hobenzollero dynasty have never been less popular than at the present moment when the separatist idea is so prevalent.

1918: The War Is Won!

PARIS - The armistice is signed! Germany has capitulated! The war is won! A thousand churchbells clanged out the news in joyous peals at eleven o'clock yesterday morning [Nov. 11], while 1,200 guns told in thundering tones of the victorious and of the way. end of the war. Ah! There can be no doubt now! Windows opened every-where, and people listened to the wonderful music a few seconds in

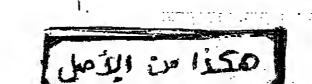
ecstasy before rushing down into the streets to mingle their joy with that of their fellow-citizens.

BALE—A message from Berlin dated Sunday [Nov. 10] states that fight-

ing took place in the capital between revolutionary and monarchist troops. The fighting was particularly desper-ate near the ex-Emperor's palace.

1943: Allies to Meet?

WASHINGTON — [From our New York edition:] Amid persistent and undensed reports that President Roo-sevelt, Prime Minister Churchill and Marshal Stalin will meet soon outside the United States to plan new blows against the Axis for the climactic year of 1944, the President himself received today [Nov. 11] from Cordell Hull: Secretary of State, a two-hour recount of the momentous threepower conference at Moscow from which Mr. Hall returned yesterday. According to unofficial reports, the Stalin message contained definite word that the Soviet Premier would be happy to meet Mr. Roosevelt and Mr. Churchill in the not-too-distant future.



هكذا من الأصل

# Rehabilitating Wilson Is an Attitude but Not a Policy

P ARIS — When Bill Clinton's national security adviser, Anthony Lake, in a recent interview, characterized the administration's foreign policy as "pragmatic neo-Wilsonianism," it was clear what

has gone wrong. Neo-Wilsomanism is an attitude, not a program. It means that, the goal is to "expand democracy" but "through a determined pragmatism" that takes account of practical obstacles.

Consider what this actually has meant since Mr. Clinton became president. First came the Somalia imbroglio, George Bush's poisoned parting gift to Mr. Clinton. Then Bosnia. Then Iraq and retaliation for the supposed assassination attempt on Mr. Bush. Then Haiti. Then the problem posed by North Korea's nuclear arms programs. In every case, "expanding deBy William Pfaff

mocracy" ran into practical obstacles and was, for reasons of pragmatism, abandoned.

The Clinton administration's policy in Somalia now is simply to get out of the country as inconspicuously as possible by March, without further U.S. casualties. Democracy will not expand to Somalia.

In Haiti, the return of the elected president, Jean-Bertrand Aristide, as agreed in the Governor's Island negotiations with Haiti's military rulers, was meant to advance democracy (even if his return would have been unlikely to advance it very far). However, practical obstacles in the form of Lieutenant General Raoul Cédras and the military police commander have made that impossible. The United States

Practical obstacles have turned American policy toward the Bosnian war into a farcical series of threats, retreats and embarrassed silences. No Washington-sponsored

advance of democracy there. Baghdad was bombarded by American missiles, but no consequent advance in democracy is apparent. North Korea has been hreatened. There is, in fact, nothing within the practical power of President Clinton and his government that will change the regime in either country. This is why the administration is

accused of hypocrisy and indecision. It has announced a principle of action that in each practical case has had to be abandoned.

As democracies, Germany and Ja-

pan are assuredly safer neighbors.

And the hunger for a vision per-sists. "Wilsomsm" has become a generally understood noun; its pre-

sent meaning is the subject of a

conference at Bard College at An-

Although he lost the peace, Wil-

son has prevailed as a prophet of hope and change. He did for this century what Jefferson's Declara-

tion and Lincoln's Gettysburg Ad-

dress did for another time: give

The New York Times.

nandale-on-Hudson, New York.

The Clinton people see this as a problem of communications. Da-

that it would be possible to organize the nations of the world into a form of parliamentary government, and he used the power of the United States to bring into being this League of Nations.

vid Gergen, the Reagan-Bush ad-ministrations' image-magician, ap-parently is to have a permanent

lace in National Security Council

Woodrow Wilson had a pro-

ram. The 28th president believed

deliberations. But you cannot com-

municate what is not there.

He also believed that the Hapsburg and Ottoman empires, which collapsed in 1918, should be replaced by sovereign nations on the principle of ethnic self-determination. This again was a practical pro-ject, which he carried off successful-. Both the League of Nations and ethnic nationhood later turned out badly. "Wilsonianism" nonetheless was a practical policy that changed the world's political order.

The deputy foreign minister of one of the Central European countries, himself an intellectual and former dissident, said to me a few days ago that when George Bush and James Baker entered a room, he feli America's power in that room. When Bill Clinton and Anthony Lake come into a room, be feels himself comfortably back in the dissidents' cafe, ready for an all-night conversation about the meaning of things.
Stanley Hoffman of Harvard

has said much the same thing: that the Clinton administration resembles an ongoing academic seminar. with the press taking part, that never comes to a decision.

Certainly this administration

talks too much, rambling on about what it might do or what again it might not do, changing course according to how people react. But its fundamental problem in foreign relations is that it has an attitude in place of a policy.

There has to be a policy. If American military deployments in the Far East and Western Europe are to be reduced, what is the policy on security arrangements to replace them? What about Central European security? Is NATO to take responsibility or isn't it?

The future of Russia and of China will not be decided in Washingion, hui unconditional American support for Boris Yeltsin is a subsultute for policy, not a policy it-self (and may in any case prove unsustainable, according to what Mr. Yeltsin does). Toward China, Washington vacillates between human rights advocacy and consider-

ations of economic practicality.
What happens politically if
NAFTA or GATT fails, or if both of them fail? These are not image problems. They are practical problems that have to be solved through agree-

ments with other countries or hy independent American initiatives. The image will change when the reality changes.
The trouble with Washington is that the Republicans understand

power but are not very smart. The Democrats are smarter than the Republicans, but since Lyndon Johnson they have lost their understanding of power. This is wby they are again in trouble.

International Herald Tribune. D Los Angeles Times Syndicare.

# Wisdom of the Marathon Runner

By Colman McCarthy

W ASHINGTON — Many of the 25,000 or so fleetfoots and plodders hving the 26.2 miles (42.2 kilometers) of Sunday's New York City Marathon will be at the starting line because of Dr. George Sheehan. The New Jersey cardiologist, who died of prostate cancer on Nov. 1. was the philoso-

pher, poet and, occasionally, theologian of running. Only those hedonists totally dedicated to sofas and bar stools could read a book by Dr. Sheehan —
"This Running Life" (1980). "Running and Being"

### MEANWHILE

(1978) — and not want to hit the mad. For more than 20 years, his monthly columns in "Runner's World" were like split times, measurements of lyrical prose by which we paced ourselves. George Sheehan, 74 when he crossed the final

finish line, wrote about running as Tim Gallwey did of tennis or Bohby Jones of golf: You would read the words but feel the ideas. Dr. Sheehan took irrepressible delight in saying that running is exercise and exercise is play and play "occupies us totally, and time passes without our noticing it."
In the running boom of the 1970s, it was both Frank Shorter, who won the 1972 Olympic marathon in Munich, and Jim Fixx, the former smoker turned compleat runner, who rallied Americans to get physical. Dr. Sheehan, a transcendentalist, per-

suaded us that running should be more. "Running may look like a mere physical ohsession," be wrote, "but it is not. It is incorporating all the strengths of the hody, mind and spirit together. Runners focus on the development of the self ... I was once asked by a psychiatrist. Will running prolong your life? I replied, 'Will psychiatry?'

Dr. Sheehan's running, like his writing, flowed

with zestiness, I went out with him the first 4 or 5 miles in the 1979 Boston Marathon, Villagers who lined the country lane from Hopkinton, where the race began, called out to Dr. Shechan as he loped by.

He flashed wide grins and waved back. He said he might as well live it up early in the race, because it wouldn't be that way 17 miles ahead at Heartbreak

Hill, when his less would be leaden stumps. Later that year, in the 1979 Marine Corps Marathon in Washington, we met at the starting line. Let's go out fast, he suggested, saying he wanted to go for a personal best that day. We elbowed our way to the front row - just this once, he said, it's all right - and sprinted a 6-minute first mile. I began paying for that at about the 15-mile mark but Dr. Sheehan, 60 and in shape, kept going and came in with a stunning 3:01, his linest time ever.

The next year. Dr. Sheehan wrote in "This Running Life" that he found salvation on the roads. "Saving one's soul or decency or integrity is a never-ending task. Life is ever reduced to this: making one choice instead of another. At 60, 1 am still living by that day-to-day decision. Choice is still being presented, effort is being demanded ... The pattern of my life is beginning to emerge. I have found what I do best, and now I can devote my time to doing it with all my might.

He did, and then some. In his books and essays Dr. Sheehan was a cross-country thinker, covering ground that had only curiosity as a map. His prose brimmed with references to everyone from St. Francis and Eastern mystics to the Tarahumaras of northern Mexico. for whom a 100-mile run is a hrisk workout. He agreed with Nietzsche, "Never trust a thought you came upon sitting down." The risk in sports, he learned, "is not losing to an opponent, it is in losing to your lesser self."

Next month's "Runner's World" will carry Dr. Sheehan's last column, his reflections on dying. He tells of reading about how others faced their deaths, of making final connections with his wife and children, of seeing his life as "an event" in a universe in which he "will continue in some way to participate." To the end, Dr. Sheeban disdained passivity. He saw dying as an activity, worthy, like every race he

ever ran, of his all. The Washington Post.

ADVERTISEMENT

# Wilsonism Lives, Buffeted but Unbowed

N EW YORK — Just 75 years ago this week, the guns fell silent in what an older generation called the Great War. That so little has been made in the United States of this anniversary reflects the heartbreaking letdown that clings to the memory of World War L

For Americans, the Great War was a moral crusade to establish a new world order in which democ-racy would finally be safe. Even before the United States entered the war, Woodrow Wilson called for a peace without victory, and envisioned a time when armies and navies would become a "power for order merely, not an instrument of aggression or of selfish violence." In that January 1917, speech. be proposed for the first time a League of Peace to check aggres-

sion collectively: "I am proposing, as it were, that the nations should with one accord adopt the doctrine of President Monroe as the doctrine of the world: that no nation should seek to extend its polity over any other na-tion or people, but that every people should be left free to determine its own polity, its own way of development, unhindered, unthreatened, unafraid, the little along with

the great and powerful." He assailed the secret diplomacy and entanging alliances that catch nations "in a net of intrigue and selfish rivalry" and led to the futile carnage of trench warfare.

Turkey and Cyprus

Turkish termory.

Regarding "Republic of Turkey" (Advertising Section, Oct. 29):

It was a shock to see a map of

Turkey which included the part of

the Republic of Cyprus that is oc-

cupied by Turkish troops. The map. gave the impression that the occu-

The fact that it appeared in an-

advertising section on Turkey ex-

plains the origins of the map, but I believe that its publication should have been avoided, for, in effect, it constitutes a political advertisement in favor of violation of bor-

ders, military occupation and "eth-

Allow me to remind your readers that the position of the United Na-tions and of all governments (other than that of Turkey) is that Cypros

constitutes one country with one

government. This country was invaded by Turkey in 1974.

As a result, its northern part (shown in the map) was placed under the occupation of Turkish

troops, almost all its Greek-Cypri-

ot inhabitants, forming 82 percent of the population of that territory,

were evicted from their homes, and

settlers from Turkey were intro-duced in their place.

Turkey has ignored all UN Secu-

rity Council resolutions calling for the withdrawal of its troops and

the return of the refugees to their homes. Instead, by means of maps such as that published in your newspaper, and by many other means, it attempts to swallow the

MICHALIS ATTALIDES.

Ambassador of Cyprus.

Paris.

Regarding "Bulgaria Saved Its Jews" (Letters, Oct. 22):

Allow me to enlarge on the letter from J. D. Pamiza, and your previ-

ous coverage of the commemora-

tion of the 50th anniversary of the Danish rescue of Jews from the

Nazis chiring World War II.
The Bulgarian rescue is less

known but more dramatic. Bulgar-ia was Nazi Germany's ally. King Boris III was a personal friend of

Hitler's. The Fascist Party was in

power and the country swarmed

with German troops. Nevertheless, when Adolf Eich-

mann's deputy; Theoder Dan-necker, came to Bulgaria to de-port the Jews, this small Balkan

nation refused to let them go. The

young secretary of the Commissar for Jewish Questions, Liliana Pan-

itza, discovered the secret agree-

ment between her employer and

the German envoy. She hurried to inform Bulgarian leaders, Jewish

and non-Jewish, of the forthcom-

ing deportation.

occupied area of Cyprus.

Bulgaria's Jews

By Karl E. Meyer

No president had so spoken. Mil-

lions believed him. It made no difference that Wilson's Caribbean interventions conflicted with his words, or that he vindictively jailed Americans who dared oppose him. His vision proved contagious, and when he sailed to Europe after the war, more people acclaimed him than

any politician, before or since. From such a height, there could only be a fall. At Versailles, the nigod was forced to become horse trader. A botched treaty imposed punitive reparations on the losers and carved empires into ministates. The League proved unable to keep peace after an ailing Wilson failed to win Senate approval for American participation. And Stalin and Hitler emerged in a world less safe than ever for democracy.

Wilson's rhetorical reach clearly exceeded his grasp. Radicals objected that Wilsonism was just a self-serving justification for open-ing markets to U.S. commerce; realists argued that no nation could safely entrust its vital interests to a world organization.

Yet in vital respects, Woodrow Wilson was right, Great colonial empires have vanished; new nations look for protection to a world organization based in New York.

Reich, Bulgaria refused to hand

An angry Hitler summoned King Boris to Germany, where he was pressured to revise his deci-

sion. He refused. The king was

flown back to Bulgaria, to die a few

days later from a mysterious ill-

I am a Bulgarian-born Israeli. I remember the nights of anguish in March 1943 when we waited for

the police to pick us up and escort

I am researching the Bulgarian Jews' rescue, and I have come to believe that the Bulgarians deserve the Jewish people's gratitude. On March 9, 1993, President Chaim

Herzog of Israel and a top-level Bulgarian delegation attended fes-

tivities in Tel Aviv celebrating the

rescue's 50th anniversary.
Not only did all Bulgaria's Jews

survive, but Bulgaria became the

only German-occupied country

whose Jews grew in number during

Pagan Spirituality

Regarding "Question His Pre-scription, Perhaps, but Respect the Pope's Diagnosis" (Opinion, Oct. 13) by William Pfaff, and the report "Pope Cites Good Things' Achieved by Communism" (Nov. 3):

I am an Orthodox Jew. I and

many of my co-religionists share the concern of many Christians (the Pope being, obviously, most prominent among them) and Mushims about pagan spirituality dominating Western civilization in the lest century (This concern is not

last century. (This concern is not

equated with fundamentalism, or

Both communism and Nazism, were, of course, pagan spiritual and social phenomena. But so is

modern capitalism in all its intern

perance and disregard for the basic

The church is rightly accused in history of abusing Jews. Jews suffered under Muslim domination as

well. But let us not forget that the

most terrible destruction was

brought on Jews by pagan Rome, almost 2,000 ago, and by apostatz-

ing, pagan Germany, in this century

SHLOMO E. G. BELAGA.

Strasbourg, France.

creator and toward each other.

bligations of men toward their

any other sort of extremism).

MICHAEL BAR-ZOHAR.

Professor of History.

Emory University.

Atlanta,

World War IL

us to the deportation trains.

over its 50,000 Jews.

LETTERS TO THE EDITOR

pied part of Cyprus was a part of is that he was poisoned by Hitler.

wings to a generous ideal.

**ADVERTISEMENT** 



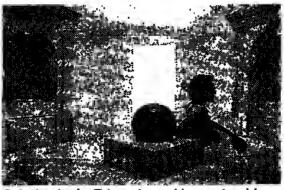
A stay at the newly renovated Trianon Palace Hotel in Versailles, with its luxurious spa and swimming pool, sports activities and peaceful setting, is an exercise in selfindulgence even for those who are conducting business

# Getting Fit to Do Business

The newly renovated Trianon Palace hotel in Versailles, equipped with a luxurious spa and swimming pool, is one of those rare places where guests can pamper themselves while continuing to conduct business.

Picture a high-powered business executive dozing in a music-filled room, her body completely enveloped in a seaweed wrap whose minerals are enhancing the body's natural detoxification process.

Meanwhile, in New York, her office desperately needs to get her approval on a rush order from a major customer. No problem. The Trianon Palace has provided her with a portable phone. When it



Relaxing in the Trianon's marble-appointed ham-

rings, she shakes herself alert and answers in the most business-like tones. "Fax me the order," she says. "I'll look it over and fax it right back to you." Five minutes later, the spa attendant brings her the order, she signs it and has it faxed back to New York immediately. No one is the wiser that this important business trip also includes such moments of total self-indulgence and relaxation.

The spa takes up three levels of the hotel, covering 2,800 square meters (31,000 square feet). On the first level are the Biological Cure Program, a medically supervised program of treatments designed to counteract and retard the effects of aging, and a hairdressing salon for men and women that uses René Furterer products and is presided over by former Alexandre assistant Daniel Pretty. Special hair treatments are available at the salon. These facilities are open to the

Level two is the realm of the Givenchy Kingdom of Beauty. On entering this area, visitors immediately feel they are in another world, a world that shuts out

This advertising section was produced in its entirety by the supplements division of the International Herald Tribune's advertising department. • It was written by Heidi Ellison, a freelance writer based in Paris. . This is the third installment of a four-part series on the Trianon Palace. The final section will appear on Dec. 10.

everyday stress and problems. Everything here has been carefully designed to impart this sense of calm and security, from the cream-and-white decor to the sound of running water and Classical-style statues to the view over the sun-filled swimming area with its handsome blue-tiled pool surrounded by a whitecolonnaded balcony.

Visitors are welcomed by discreetly friendly staff members, who whisk them off to private chambers for the treatment they have chosen. The list of these is exhaustive. Facial treatments include a cleansing and preparatory treatment, a relaxing treatment, a revitalizing and restructuring treatment, a facial massage and two different makeup sessions. All these use Givenchy Swisscare beauty products, which were specially developed by two Swiss biologists for the Trianon spa and contain biophytocomplexes.

reputed to retard the aging process.

For the body, there are three different body scrubs. bust treatments, a marine mud wrap using mineral salts, a marine seaweed wrap, a hydrating wrap with hydrojet, a pore-cleansing and relaxation treatment. pressure therapy, electrotherapy and leg waxing. Massages include a slimming massage, a relaxing massage, aromatherapy massage, lymphatic drainage, shiatsu and foot reflexology. Hydrotherapy treatments include a multijet bath with seaweed, and an underwater jet massage using specially formulated Givenchy oils and hydro-gymnastics.

Level three is the pool area, which also includes a plant-filled solarium for sunbathing, a sunny, pasteltoned restaurant and tea room serving special dietetic meals, separate saunas for men and women and a gym with weights and other body-training equipment, including rowing and cycling machines. In the pool area, swimming lessons, Turkish baths (with or without loofa friction) and a sun water bed are available. Levels two and three of the spa are open only to hotel guests.

In Le Mansart, the restaurant and tea room located next to the swimming pool, guests can sample the dietetic menus created by renowned chef Gérard Vié, whose Trianon Palace restaurant Les Trois Marches has a two-star rating in the Michelin guide. Under the guidance of Dr. Claude Gerbaulet and with the help



# TRIANON PALACE

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of his assistant Emmanuel Laporte, Mr. Vie has devised balanced gourmet meals based on a daily intake of 1,300 calories. They are also available in the hotel's other restaurants. Personally tailored diets can be vorked out for guests during their stay with the help of a special computer program.

Special packages for different combinations of spa treatments and dietetic meals are available to hotel guests, ranging from two-day to one-week sequences. Supervised sports activities in the gym or in the beautiful park surrounding the hotel are also

Those who prefer outdoor activities have plenty to choose from at the Trianon Palace. The hotel provides bicycles free of charge for the use of guests. there are two tennis courts on the grounds, and golf, target shooting and horseback riding can be arranged nearby. Joggers will revel in the fitness track that takes in the grounds of Louis XTV's châtcau.

# A Perfect Day

7:30 A.M. Breakfasi in bed: cereal. milk, fresh fruit and coffee.

1 P.M., Lunch at poolside restaurant. 2 P.M. Siesia.

antique market.

8 A.M. Jogging or bicycle ride through Versailles garden. 9 A.M. Hydrogym or sports activities in

3 P.M. Facial treat-4 P.M. Visit to

6 P.M. Reading in

room.

Shaping up in the pool area, whose facilities include saunas, gym. solarium, bar, restaurant and tea room.

gymnasium. 10 A.M. Hydrotherapy 10:30 A.M. Seaweed wrap. 11:30 A.M. Slimming massage. 12:30 P.M. Letter

writing on terrace.

8 P.M. Dinner in main dining room: Vichyssoise glacée. poulei à la Provençale, grapefruit sorbet ttotal calories for the day: 1,3001.

10 P.M. Welldeserved rest!

The news triggered an unprecedented effort led by the Eastern Orthodox Church, several Fascist leaders, intellectual and professional groups, and the king him-self. Many Bulgarians considered their Jewish compatriots' deportation would be a stain on Bulgaria's honor. In open defiance of the

Handguns Cost Less Regarding "Next Time He Might Listen to His Wife" (Sports, Nov. 3):

I don't understand Americans. You report that a woman in Sewall's Point, Florida, used a 38caliber handgun to shoot her husband because he wanted to watch football on television while she wanted to watch the news.

Instead of buying a pistol, why didn't they just bny another tele-

A. M. MORRISON.

Brussels.

# Visiting Yemen: A Fascinating Trip That's Not for Everybody

By Chris Hedges

AN'A. Yemen — Yemen's lure is its Spartan and pristine settings, oot unlike those of such other out-ofthe-way places as Bbutan, Madagas-car, Patagonia and Macedonia.

The monochromatic skyscrapers and nouveau Arabian architecture, which characterize most of the Gulf of Aden, bave yet to ruin Yemen. And not only are the mud-walled dwellings, framed by graceful whitewashed lines, intact, but the government issues few permits for new buildings over five stories and insures that the ancient architectural style is respected, if not copied.

The country, at the southern tip of the Arabian Peninsula, is a land of lush valleys, sheer jagged cliffs that plunge dramancally into the Arabian Sea, white beaches and the vast, inhospitable stretch of desert known as The Empty Quarter. The western coastal strip, the Tihama, that bugs the Red Sea. looks like Africa, with its dense tropical forests and conical buts. In the eastern high-

Booking tours to Yemen is not easy, since the infrastructure for tourists remains limited. But the country now caters to the privileged few who can get reservations from the handful of tour companies. Yemen does not limit the number of tourist visas, but the shortage of good botels, and occessity of navigating through the country with the aid of a tourist



agency, means that many people must reserve

Yemen, following the unification of the north and south in 1990, is only now opening itself to the outside world. And it has, in spite of itself, preserved something of an

According to tradition, the capital, San'a, was founded by Shem, the oldest son of

Nonh. Unlike most places in the Arabian Peninsula, the landscape surrounding the capital is often green and lush. The city basin is surrounded by mountains, some topped by the walls of ancient fortresses, and to the south, on the slopes of the Haddah moun-tains, ancient springs once used by city inhabitants still flow.

Farms dot the mountains around San'a. which has a population of half a million. The swaths of wheat and barley create light green strips. The stone huts of farmers, of soft pink, gray and green rock, blend into the cliff faces.

San'a's old city still has the narrow, mudwalled houses that characterized the Arab world centuries ago. It is surrounded by thick walls that, before the overthrow of the ruling Imam in 1962, were locked shut every night. The new city has been built up around the walls of the old, which, with the exception of a few cars and electric wires, is untouched by modernity.

Architecture is one of the chief delights of Yemen. Ornamental bands of geometric pat-terns, formed by mud bricks protruding in relief, mark the boundaries between floors and frame windows, some sprinkled with colored glass. Most of these boundaries are whitewashed once a year. framing the chocolate brown walls and openings like icing, giving the structures the appearance of buge gingerbread creations. Open-air spice bazaars send the scent of nutmeg, cloves and cinnamon into the air. Most Yemeni men, including the merchants, wear glittering curved daggers, known as djambias, tucked

in thick cloth belts, robes or floppy turbans.

hind them as they pass.

The market in the old city has a special section for ornate Yemeni jewelry, some of the most famous in the Islamie world, 50 or

Here craftsmen hammer out their work.

Up until three or four decades ago every

Arabic, and foreigners are still a novelty. During my visit, Yemenis went out of their way to make me feel welcome. I was invited into numerous homes and fed lavish dishes of lamb, freshly baked bread and desserts glistening with Yemeni boney, so famed in the Arab world that a liter can cost up to \$100 in the oil-rich Gulf states.

Yemeni men spend the later part of each day chewing the green qat leaf for a marijuana-type high. Qat is such an essential part of Yemeni culture that, if you mingle with Yemenis of any class, it will be hard to avoid

Yemen remains severed, in many ways, from the 20th century. Illiteracy runs at 80 percent and most people live in villages or on farms, although many work abroad for a few years and return to build homes and start businesses. Tribal loyalties still often outweigh loyalty to the state. weigh loyalty to the state.

The lack of a strong central authority means that visitors should be hesitant about wandering around certain parts of the country alone. And one of the benefits of going with an established tour group, aside from the guarantee of clean water and a decent place to sleep, is that tribal leaders are paid by the organizations for the right to bring groups onto their lands.

Tribes have developed the bad habit in recent months of kidnapping expatriate oil workers and holding them for ransom.

Once you leave the cities you often give up the inxury of a highly rated hotel, telephones and other amenities. One can usually find a clean, if basic, hotel room in the north of the

A few bottles of water, a couple of good books, a hat to ward off the sur and baggy

lands, smoke drifts up from active volcanoes and hot springs bubble from the ground.

months in advance. Yemen, with 207,286 square miles and a

population of 12 million, is one of the few Arab countries that has remained untouched by the vast oil wealth of its neighbors and the concrete apartment blocks that are one of the legacies of the former Soviet Union to client states. Southern Yemen was an ally of the former Soviet Union from 1967 until 1978.

older way of life.

They are more a status symbol than a weap-on, especially since the country's liberal gun laws make it possible for anyone to go to a gun market and buy items ranging from automatic rifles to hand grenades. Women, usually veiled, are often wrapped

in spectacular folds of brightly colored cloth, sometimes tipped with gold or silver thread. They use turneric on their cheeks, line their eyes with dark swabs of kohl and wear sprigs of basil over their ears. Many are doused in werful perfumes that linger sweetly be-

100 years ago, but now less fashionable fol-lowing changes in taste and the exodus of many of the Jewisb silversmiths to Israel.

but the best pieces are the tarnished antiques. The workmanship of Yemeni Jews can be recognized by the filigree, differenti-ating it from the work of most Muslim silversmiths, who preferred inscriptions, often in verse form, from the Koran.

woman in Yernen counted her material worth by the jewelry she possessed. She wore not only bracelets and necklaces, but also rings, belts, anklets, headdresses, hair ornaments and earrings. In Yemeni villages wom-en of substance still parade the streets glittering with silver ornaments.

Few Yemenis speak anything other than

country, but the south suffers from an acute shortage of even simple accommodations providing hot water, clean sheets and food that is prepared in sanitary conditions. Because Western-style hotels are so uncommon ontside the major cities, the "Lonely Planet Guide" developed its own classification for Yemeni hotels — replacing the usual one-to five-star categories with "no sheet" to "two sheet" categories.

cotton clothing are the principal require mems for travelers in the countryside.

It is often best to begin at dawn, or even before, to avoid the unforgiving moon heat that drenches the south in a blaze of white light and infernal temperatures.

After a four-hour ride, I arrived in Shiham, known as "the Manhattan of the desert" because of its towering mud skyserapers. The city's architecture and history are ancient; it was the capital of Hadramawt in the third century. Some 500 mild towers, each five to seven stories high, are tightly

crammed into a half a square kilometer area. The top floors, where bedrooms and kitchens are located, are often connected to neigh-boring buildings, allowing families to inter-mingle without ever going down to the street

The oldest dwellings still standing are about 300 years old. The horns of the ibex, now extinct in Yemen but still considered sacred, protrude from the mud facades.

### GIIDE THE HOVIE

Robocop 3

Directed by Fred Dekker.

It is not a good sign that Peter Weller, who originated the title role of the cyborg police officer in the hit movie "Robocop" and its sequel, is not around for Part 3. In the latest episode of the series, which seems to have nearly run out of steam, he is portrayed by Robert John Burke, an actor who bears some resemblance to Weller while lacking his forerunner's tonguein-cheek glint of authoritarian machismo. Once again, the setting is a crumbling, futuristic Detroit that is riddled with crime. When the police are not battling gangs of "Splatter-punks" — rotten-toothed, spiky-haired youths who look like a surreal hangover from 1977 - they are in cahoots with Omni Consumer Products, a Japanese-owned conglomerate. In "Robocop 3," there are only scant glimpses of the satirical imagination that lent the original a facetious hipness. In the film's ultimate gimmick, Robocop suddenly turns into Superman by donning a special flight jacket Or. Lazarus has designed for him. The crudely edited

scenes of Robocop whizzing

around Detroit seem like a desperate and ill-advised attempt to give the character an identity than can be stretched for more

(Stephen Holden, NYT)

Look Who's

Talking Now! Directed by Tom Ropelewski.

"Look Who's Talking Now!" is all about Christmas cheer. As a preemptive strike on the Christmas movie trade, it's cheerily inconsequential. In this third in the series of "Look Who's Talking" movies, it's the dogs' turn to talk. What's next? Will David Lynch take over the series and make the sofas and the gar-bage disposals talk? John Tra-volta and Kirstie Alley re-team as James and Mollie, the couple with two twinkly kids. Mikey (David Gallagher) and Julia (Tabitha Lupient, who acquire two pooches — the scruffy Rocks (voice by Danny De-Vito) and the effere poodle Daphne (voice by Dianc Keaton). James is now a well-paid pilot for the cursy president (Lysette Anthony) of an international cosmeties firm: Mollie works as an elf for a depart-

HOTEL

Pavillon de la Reine

ment-store Santa. The reason that the film is borderline pleasant is because, even more than in the first two films. Travolta and Alley are a marvelous team. Now how about tearning them in a romantic comedy that's

really about something? (Peter Rainer, LAT)

Flesh and Bone Directed by Steve Kloves.

"Bone" isn't a word that often turns up in movic titles. As used by the writer and director Steve Kloves in "Flesh and Bone," it suggests something tough, omi-nous and strikingly deliberate. qualities that perfectly capture the mood of Kloves's transfixing film. Kloves happens to make films ("The Fabulous Baker Boys's, but he thinks like a novelist. He creates original stories out of whole cloth, with a novelist's ability to interweave narrative threads, sustain haunting symmetries and look deep into his characters' hearts. "Flesh and Bone" begins with a heartstopping prologue set in an isolated Texas farmhouse. As Philippe Rousselot's carnera singles out critical details - a worn

cradle, a suspicious dog, a china closet full of valuables, a shotgun — a strange boy appears at the farmhouse late at night, and is taken in by the Willets family: stern father, pretty young mother, infant daughter and schoolage son. The lost boy reveals nothing about himself, but the mother notices a star-shaped tattoo at his hairline. "Who'd do such a thing to a boy?" she asks. Kloves has a precise way of guid-ing his viewers' attention with questions like that one; his spare, lively screenplay is free of stray remarks. It is soon apparent who would do that and even worse things to the boy, once his father, Roy Sweeney (James Caan), steals onto the scene. The farmhouse episode ends devas-tatingly, with no image more troubling than the stony face of young Arlis Sweeney (Jerry Swindall) as he witnesses the full extent of his father's cruelty. The adult Arlis (Dennis Quaid) has hroken away from Roy, but he still wears the same guarded look as if he has spent his whole life trying to insulate himself from the memory of his childhood. "Flesh and Bone" is about

ry reasserts itself once and for all. (Janet Maslin, NYT)



# A Marble Museum — No Kidding

By Susan Keselenko Coll

OVEY TRACEY, England —
"Picking Plums," "Eggs in the
Bush" and "Bounce About" may not be games on the tip of the tongue of most modern youth, but neither are they words from a dead language. When the Game Boy has decomposed and the Mario Brothers are dead and buried, chances are the predictable marble will still be around — or so the evidence on display at the House of Marbles suggests.

Originally launched in 1973 as a boardgame manufacturer, this Devon-based company has carved a niche as one of the few remaining producers of hand-made glass marbles in the world. But this is no mere glass factory; a visit to the House of Mar-bles, situated on the grounds of an 18thcentury pottery factory, is an education in marbledom. Visitors can inspect the ancient kilns, watch the glassmakers at work, tour the marble museum, lunch in the restaurant and, not surprisingly, exit via a well-stocked

gift shop. Marbles have been around as long as mankind, say House of Marbles experts, from the crude round pebbles found in paleolithic caves to modern machine-made glass ones. The company produces 85 different types of marbles, and claims to have the widest range

in the world. The production of hand-made glass marbles is a precise and antiquated art, and visitors can watch as the glassmakers gather globs of clear, molten glass on the end of iron rods, add color and then roll the rods back and forth to achieve the spherical shape. The end of the cane is then reheated and the glass is cut off with a shear and formed into

ames, an offspring company, Teign Valley Glass, also makes a range of glassware, in cluding goblets, vases and ornamental ob-

On exhibit at the museum is a concise but. detailed history of glassmaking, with a baffling variety of marbles ranging from the more run-of-the-mill Cat's-Eyes to precious antiques with such exotic names as Micas Snowflakes, End of the Day, Clambroth and

Onionskins. The alert will note that the House of Marbles is a main contributor to the Marble Collectors' Society of America and be assured that the aggregation of these objects is not mere child's play: Antiques change hands for hundreds of dollars each. and a sulfide marble featuring a bust of George Washington recently sold for sever-al thousand dollars, according to William Bavin, who penned the company's "Pocket

HEAR THIS

■ A few years ago, an Illinois lawyer sued his ex-fiancee to recover the cost of the engagement (the fur coat, the Champagne and so on), which be figured at about \$40,000. Now, the state's breach-of-promise law has been used by lawyer Sharon Wildey to sue Richard Austin Springs, who filted her, seeking damages for pain and suffering. The AP tells us she got \$178,000, including \$25,000 for psychiatric counseling. Now, here's the question: Can you do this as many times as you want?

In addition to producing marbles and Book of Marble Collecting, History and

Collectors aside: however, does anvo still sit down to a game of marbles after a hard day's work?

Indeed, says a House of Marbles representative, Karen King. She cites the yearly Good Friday competition sponsored by the British Marble Association as evidence that the game is alive and well. An American

champiouship takes place in Wildwood, New Jersey, each year, as well. King explained that marbles' popularity comes in waves. They are certainly still selling as well now as five or six years ago," she said, and added that the fad seemed to

pass from area to area. Lucy Gillespie, a London primary-school student, is proof that some children still like marbles, even if they're not quite sure what to do with them. Pulling 11 blue machine-made marbles from her pocket. Lucy ex-plained that, although she was not familiar with the traditional games and rules, she and her friends had come up with their own variations. "Every kid that I know," she says,

"has at least one marble." Marbles are good for more than just games, anyway. The company produces a pamphlet describing the marble's manifold

applications.

People are using them now for decoration in glass bowls, King said, and they are equally useful in adorning flower arrangements and potted plants and in making lamp bases and candlesticks. And in addition to at least 20 games to play, marbles are also useful in fish tanks — aeathetics aside, they provide a safe place for fish to

Susan Keselenko Coll is a free-lance writer living in London.

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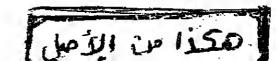
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# Surviving the Airlines' Class Wars

By Roger Collis nternational Herald Tribing

HEN I started traveling on business in the late 1960s, deciding how to fly was fairly straightforward. There were asses on the old narrow-body 707s and DC-8s — first and economy. And three fares - first, economy and excursion.

Unless you were a boncho, you qualified for first class only on trips of more than 10 hours. We used to creep under the curtain by starting a journey to Los Angeles from Aber-deen instead of London.

My fondest memory of those days was flying from Chicago to Europe. As flights left more or less at the same time in the evening. I would walk up and down with my flexible ticket and choose an airline that gave me four seats across in economy so that I could stretch out and sleep.

Life is more complicated now. First class

seems about to succumb to business class, which becomes ever more seductive and costly; economy has more fares than possible moves in chess, and a new "fourth class" cabin for folk who pay the full "Y" fare—almost a quaint relic of the days before deregulation. Airlines have devalued the class system on the best system. tem with short-term promotions (two-for-one fares, partner fares and upgrades) and consolidation fares (discounted regular fares mar-

keted through certain agents).

Airlines began introducing business class about 15 years ago to reward full-fare business travelers with a separate cabin, sequestered from tourists who were beginning to flood the economy cabins of the new jumbo jets. Standards of comfort and service in most business-class cabins are at least equal to that of the old first class. You can expect a comfortable reclining seat, typically with 40-inch (100-centimeter) pitch and leg support; a 2-2-2 seat layout, meals served with china and real cutlery, all manner of free drinks, plus a galaxy of givens methods. plus a galaxy of gizmos such as scat-back videos, stereo headsets, toilet kits, slipperettes and eyeshades, and in-flight phones and fax, along with priority check-in, executive lounge, limo or helicopter transfer and free parking.

Virgin Atlantic's Upper Class cabin pro-vides fully reclinable sleeper seats with a 55-inch pitch, and the amenities and comforts of first class at business class fares,

MALL wonder then that first class, costing around twice the business class fare, seems set to disappear. Denizens of the front cabins are mainly upgraded business-class travelers few companies allow their executives to shell out the full fare these days), off-duty crews and frequent fliers cashing in mileage. When I flew on KLM from Atlanta back to Europe earber this year, at least half of the business-class passengers were upgraded at the check-in. There was not one seat left in

KLM is stripping its long-range 747 fleet of first-class cabins in tavor of additional economy seats; SAS abolished first class in 1989 (business class has been fitted with 12-sleeper seats with a 50-inch pitch — for which you pay a premium of \$300 one way); Continental Airlines followed the example of Virgin with the introduction last December of BusinessFirst, offering "all the comforts and services of first at business-class



dering a two-tier structure on its trans-

### The Prequent Traveler

one had to reinvent the wheel and introduce than seven hours.

A recent survey conducted by Wagons-

with building business from the back of an aircraft."

Business class has become a victim of its own success. The premium that you pay for business class over economy has widened dramatically over the last five years. All the frills are showing up in the tickets. On the highly competitive North Atlantic market, for example, the round-trip London-New York with British Airways in first class costs £3,948 (ebout \$5,900), in business class, £2,164, and in economy, £756 for a fully flexible ticket. A PEX/PEX can cost as little as £309.

Virgin Atlantic introduced its Mid-Class on several of its services a year ago to segregate refugees from husiness class paying the full economy fare from the hoi polioi on restricted tickets. A Mid-Class round-trip ticket from London to New York currently costs £846, a bit more than economy on BA. But you do get a separate cabin, wider seats for wide-bodied executives, adjustable bead-rests and seat-back videos. Meals are the same as the rest of economy, and you do not have the use of the airport lounge. But you do get priority check-in and an express bag-

Other airlines have followed Virgin in revamping the class system. Sabena has converted first class into business class, and transformed its old business cabin into fullfare economy class; EVA Airways based in Taiwan, has called its fourth class, Economy Deluxe, with much the same business-class seats as Virgin; and All Nippon Airways has launched Yuttari Class on its 747-400s.

The class war in Europe has focused on rewarding the business traveler with a curtained-off section of economy with the same narrow seats and legroom, but with more distinctive service such as better meals, priority check-in and the use of a lounge. The old full economy fare has largely disappeared.

Says Andrew Gray, managing director of Air UK in London — the only European airline to offer a single-cabin service between London (Stansted) and Brussels, Paris, Amsterdam, Düsseldorf, Frankfurt and Florence—"Look at the product mix of Continental or now KLM: ft's almost going back to what it was in the 1970s; they call it first/business. Eventually they'll drop the 'business' and call it first class. And then some genius in 10 years' time will say, This isn't working. There are too many businessmen in economy: let's have business closs '

### AUSTRIA

KunstHaua (1el: 712.04 95). To Jan. 27: "Joan Miro: Sculptures and Drawings." More than 90 sculptures created in the 1960s and 70s and 30 drawings by the Catalan artist. While his early sculptures combined ordinary objects in a surrealistic way, in the 1960s Miro used discarded ob-jects and assembled them to give an impression of treedom and dynamics.

### AUSTRALIA Brisbane

Queenetend Art Gallery ttel: 8407333). To Dec. 5: 'The First Asia-Pacific Triennial of Contemporary Art." This exhibition of about 200 paintings, prints, photographs and pieces of sculpture represents the work of 77 artists from the Asie-Pacif-

### BELGIUM

Ethnogrephical Museum (1el: 231.20.56). To Dec. 31: "The Faca of the Spirits: Masks from Zaire." Painted wooden masks representing natural spirits and ancestors that are used in such ceremonles as the initia-tion of young men, tunerals and judg-ments of thieves.

### BRITAIN

Dublin
Insh Museum of Modern Art (fel:
718666). To Jen, 9: "Jeff Wall." Features works that wera created over
the last decade. This Canadian artist
makes a statement about modern
times with his big transparencies. He
melds different mediums — certein
tacets of cinema and advertising —
in his pieces. To Jan. 16; "Max Ernst:
Sculpture 1934-74." Includes more
than 40 bronze works by this Surrealist artist. nilduG London

Barbican Art Gallary (tel: 071.638.5403). Continuing To Dec. 12: "Bill Brandt: Photographs 1928-33." Barbican Center

071.638.8891). Three performances by the St. Petersburg Philharmonic Orchestra: Rachmaninov Anniversa-ry Concert (on Nov. 15): Stravin-sky's "Petruchka" (1947 version) and Prokofiev's "Symphony No. S" (on Nov. 16); and a Berlioz, Sibelius and Rachmaninov program (on Nov. 17).

17).
Heyward Gellery (tel: 71.928.31.441. To Feb. 6: "Roger Hillon." Though commonly associated with the St. Ives school of painting that began in 1939 in Cornwall, the painter was hard to categorize, His works are semi-abstract, with a deft handling of color. As he got older, his subject-matter took on a more realissubject-matter took on a more realis-tic bent. To Feb. 6: "Julian Opie." Sculpture, peinling and computers are combined in this young British artist's Installations. The revelation of space and form are of upmost impor-

tanca in his works.
Royal Academy of Arte (Ial Royat Academy of Arte (Ial-071.439.7438). To Dec. 12: "Ameri-can Art in the 20th Century." Mora than 230 works by 60 artists high-lighting the development of American sculpture and painting since 1913, starting with Mike Kelly Also included are works by Abstract Expressionists such as Pollock and Rothko, Pop artists lika Lichtenslein and Minimalsculpture and painting since 1913, starting with Marcel Duchamp and ending with Mike Kelly Also Included are works by Abstract Expressionists such as Pollock and Rothko, Poparists Ikla Lichtenslein and Minimalists Bruce Nauman and Richard Seria.

### CANADA

Canadian Center for Architecture (tel: 939.7000). To Jan. 2: "Exploring Rome: Piranesl and His Contemporaries." Drawings, sketchbooks, prints, books, letters and manu-scripts showing how 18th-century artists, collectors and antiquarians created and spread e new vision of

Copenhagen Statens Museum for Kunst (tel: 33.91.21.26). To Nov. 28: "Braque & Picasso: Cubism 1907-1914."

whet that information is.

The resulting garble is unfortu-

nate because much evidence of esti-

had sold his story to the movies.

And the story he tells is impor-

tant. Law-enforcement agents took

aim at the heart of e criminal oper-

ation instead of et its appendages.

"Gangland" could have been in-

spiring, with its depiction of the

Vietnam veterans in the special unit who were searching for a de-cent cause 10 follow and who

fought successful jurisdictional

battles against rival proseculors who had little more in mind than

publicity, at least if we are to be-

Bruce Mouw, the leader of the

unit, has the makings of an Ameri-

can legend, but what is missing in the book is the high style of Tom Wolfe's reporting in "The Right

Stuff," which managed to worship its space-exploring heroes without

But what you get is tediously

obvious anecdotes, like a three-

page account of the caretaker who

for some reason kept brioging

women back to Gotti's clubhouse

in the middle of the night. As the

FBI agents eventually figured out

ever losing its cool.

lieve Blum's interpretation.

### Montreal

### DENMARK

Versailles

# Queen of England.

Blum has clearly done e job of the FBI to letting it be known he

An installation by Julian Opie at the Hayward Gallery in London. To Dec. 12: "Japan und Europa; 1543-1929." More than 500 Japa-nese objects of artistic and scientific significance brought together from Japanese and German national col-

### Roemer- und Pelizaeus-Museum (tel: 9.38.90). To Nov. 28. "Bernward von Hildesheim and the Time of the Otto Emperors." This exhibition

bears witness to Europe as it was a thousand years ago, during the reigns of Otto II and Otto III ISRAEL. Jerusalem

this French artist. His photographs are emphasized in the show, though The Israel Museum (tel: 708 811).
To Jan. 4 "Marc Chagall: Dreams and Drama." A collection of Chagall's early works done in Russla between 1908 and 1920, including the murals made for the Russian Iheater in Moscow along with sketches of he was a filmmaker, too. Grand Palais (16: 44.13.17.17). Continuing/To Jan. 5: "Nabis: Bonnard, Vuillard, Maurice Denis, Vallotion: 1888-1900"

in Moscow along with sketches of sels and costumes. ITALY ings from the last decade which are

Jan 4: "The Unknown Modigliani." More than 400 drawings that were on display hearken back to more classical genies. Musée du Louvre (1el: 40.20.50.50). Nov. 18: The Richelieu executed by the tratian artist Ameded executed by the fishar arisst Amedeo Modigliani between 1906 and 1924, which until now was the most ob-scute period in his life. The drawings were purchased and collected by Paul Alexandre, who became the painter's closest Iriend and only pa-tron upon his arrival in Paris in 1906. Wing, termerly occupied by the French Ministry of Finance, opens to the public. Permanent exhibition of oriental antiquities (from Mesopota-mia end Islam); French sculpure from the Middle Ages to the 19th century; French, German, Dutch and The exhibition will travel to Europe, Japan, the United States and Mexico until 1996 remark paintings and artworks. The museum will be open tree of charga to the public on Nov. 20 umil midnight, and Nov. 21 until 6 P.M.

JAPAN

Kobe

Musée Mermottan-Claude Monet (tel: 42.24.07.02). Continuing/To Dec. 31: "Hommage eux Fernnes Musee d'Orsay (tel: 40.49.48.65).
Continuing/To Jan. 2: "From Cezanne to Matisse: Masterpieces from
the Barnes Foundation in Philadel-

Covers the years when Braqua and Picasso created Cubism by redefin-ing the pictorial concept of reality.

Paris
Centra Georges Pompidou (tel;
44.78.12.33). To Dec. 13; "Manileste, Une Histolre Parallele: 19601990." More than 200 paintings,
sculptures and drawings by 60 artists, including Picasso, Bacon, Dubuffel, Rebyrolle, Matta, Tapies, Soulages, Manessier, Soto and Poliakott.
To Jan 23: "Eli Lotar," The first reirospective devoted to the works of
this French artist. His photographs

FRANCE

Versalites
Châteeu de Versellles (tel:
30.84.74.00). To Feb. 27: "Versalites
et les Tables Royales en Europe du
XVIIeme au XIXeme Siecle." China,
glassware and silverware used al tha
Court of Versalites. "Includes Louis
XVI china set, now the property of the
Overen of Epoland."

### GERMANY

Martin-Gropius Bau (tel: 254.890).

century from the Indian Museum, Calcutta. The life of Buddha and tha growth of the Buddhist religion is por-trayed by 59 exhibits, mainly sculp-tures and narrative tnezes. SPAIN Hildesheim

Barcelona Fundació Joan Miró (lél: Fundació Joan Miró (té): 329.1908). To Nov. 28: "Low Tide." Serafin Rodriguez's mixed-medie works – including graffill and charcoaled silhoueffes – are reminiscent of the objects that become uncovered on a beach at low tide. He says, "They are works that I needed to show mysell and also show others."

### UNITED STATES

Art Institute of Chicago (1et: 312.443.3600). To Jan. 9: "Chicago's Dream, a World's Treasure: The Art Institute of Chicago, 1893-1993." Traces the past century of the museum's development, with particular at-tention paid to those collectors, curators and directors who were the Venice institution's backbone, includes Palazzo Grassi (tel: 52.31.680). To works by Malisse, Picasso, Seurat, among others

Fort Worth Kimbell Art Museum (tet: 817.332.84 51). To Jan. 2: "Treaaures from en African Kingdom, Roy-al Art of Benin." Drawn from the com-prehensive Perls collection at the Metropolitan Museum of Art in New York, the works from the 16th through the 19th centuries include royal portraiture in brass, tree-standing brass tigures, personal orna-ments and musical instruments cre-ated to be used in nitials of divine

New York Guggenheim Mueeum (1el: 212.350.3555). To Jan. 23: "Indus-trial Elegance." 63 objects chosen by designers, architects and others to express the industrial age. Continu-ing/To Jen. 16: "Roy Lichtenstein Retrospective."

temple mai dates back to the 8th Century.

Toligo
National Museum of Modern Art (tel: 03.3211 7781). To Dec. 12: with Aprile Millo, Luciano Pavarotti, "The Ongin of Yakimono Potrery, Tableware Irom the Shussat Kiln."

Works Irome kiln founded almost 50

Washington
National Gallery, et Ast. (1st).

years ago by tive farmers' sons.

SINGAPORE

National Museum (tel: 3300971).

National Museum (tel: 3300971).

To Dec 19: "The Way of the Buddhat." A collection of Buddhist an trom the 2d century 8.C. to the 19th

Washington
National Gallery of Art (tel: 202.737.4215). To Feb. 6: "The Age of the Baroque in Portugal." 120 objects from the 18th century, e period of bulliant artistic achievement apartonage in Pontugal, including tile compositions of azulejos, turnifure, silverware and jewels.

Kobe City Museum (tel: 078.393.00351. To Dec. 19: "Treasures of Teisani Temple." Newly found objects, such as sculptures

and documents are on display in this temple that dates back to the 8th

The IHT's restaurant critic has set out

She will be rating, in month-to-month articles, the top restaurants from region to

Whether it's the best in dim sum.

quality restaurants in unfamiliar territory.



**COMING NOVEMBER 15TH** 

Lover's Guide to Paris, now in its third edition.

prices" and featuring a state-of-the-art sleeper seat with 55-inch pitch ("We were lucky to have bad one passenger per flight buying a first-class seat," said an airline spokesman); and American Airlines is con-Atlantic flights. Even normally resilient Asian carriers are losing passengers in first class. Cathay Pacific has cut the size of the first-class cabin on its 747-400 fleet from 30 to 18 seats.

With business class replacing first class in everything but name, sooner or later some-

"fourth class" for people forced by the recession to downgrade to the back of the plane. Many companies have relegated executives to economy on short flights, typically less

Lits in Britain found that nearly half of the 400 senior executives polled say that they now use cheaper flights. Says Richard Lowell, managing director of Wagons-Lit Travel in London: Travelers are learning to live

## DONTS by your agent. Ask about other carriers and

Do check whether the airline provides an airport lounge (preferably airside) for business class passengers.

Check the Lounge

Consolidation Fares Do shop around for consolidation fares (discounted full fares) for first, full economy and business class, promotional fares (two-for-one offers).

Indirect Routings Don't accept the published fare quoted other routings. Indirect routings with foreign airlines are usually cheaper than nonstop flights.

Single Cabin Service Do consider carriers with single-cabin service.

Four in a Row

Do try to procure a row of four seats for yourself in economy class in which you can stretch out and sleep.

# What's in a Name? Marley Heirs Fuming

ARIS — Put this in your pipe and smoke it. Bob Marley was a Jamaican Rastafarian well known for his reli-gious beliefs, which included the use of a smokers' article called marijuana for both spiritual and medicinal purposes. Philip Morris Products Inc. has filed a trademark applica-tion for registration of the name "Marley" in

France. "Marley" products would include "to-bacco, smokers' articles and matches."

Bob Marley Music Incorporated, which manages the late reggae star's assets for his estate, asked for an immediate cancellation of the application, BMMI is a member of the Island Records Group, founded by Chris Blackwell, who explained: "To have the Marley name registered and used by a third party in such a manner is unacceptable."

adopt and register the mark 'Marley' with e Bob Marley in mind, or with any other Marley, like the famous Dickens character by that surname," a Philip Morris spokesman replied. "Consumers just would not associate a Markey' tebacco product with Bob Marley."

Mike Zwerin

# **BOOKS**

### GANGLAND: How the FBI Broke the Mob

By Howard Bhan. 349 pages. \$23. Simon & Schuster. Reviewed by Christopher

Lehmann-Haupt

I N its final 100 or so pages, Howard Bhun's book, "Gangland: How the FBI Broke the Mob," finally becomes an absorbing report on how a special unit of the Federal Bureau of Investigation eventually gathered enough evidence to convict John Gotti, the seemingly indestruc-tible crime boss; on how the unit ferreted out a mole who was feeding Gotti information on the FBI's strategy, and on how Gotti's second in command, the violent Salvatore (Sammy Bull) Gravano, was eventually induced to testify against his

Yet by finally grabbing the read-

By Alan Truscott

aliuon of Long Island was highly successful, and \$9,250 was raised

for the charity. It took place at the

Grand Club in Franklin Square,

The winners included: Rob Gor-

don of Northport, Long Island,

and Art Brodsky of Huntington

Station, Lond Island. The winners

gained on the diagramed deal, de-

fending a foor-heart contract

reached after a transfer sequence.

Gordon as West led a club, and

South won with the ace in dummy

and led a beart to the king. He

Long Island.

THE fifth annual game to bene-fit the People With AIDS Co-played?

• Fred Bild, Canadian ambassa-dor to China in Beijing, is reading "Voltaire's Bastards" by John Ralston Saul

"Anyone who has ever asked himself why the world is in such a mess and why our best laid plans go awry will find this book full of revelation. As a hureaucrat and sometime expert, I find it forces me to rethink many basic assumptions."

er's attention, "Gangland" triumphs over nothing so much as itself. For until that point, its author proves himself more a master of anticlimax than a storyteller. For instance he starts his narrative with a breathless account of Jan.

BRIDGE

focused on Gotti's headquarters on 17, 1990, the day that all the elec-

tronic listening gear that had been itself and on page 264 reveals what

Mulberry Street in Little Italy was expected at long last to pick up the name of the mole who had been undermining the investigation. After circling back to fill in all the background of the scene, the narrative at last catches up with

South was willing to lose two NORTH (D) 4 K 9 6 V Q 7 8 5 3 EAST \$ 1852 \$ A 143 \$ 9 \$ Q 974 SOUTH **◆** A 10 7

feat the contract. South had been ted to lead a singleton diamond decidedly unlucky. Had he mis- and began with J-x-x of trumps.

trump tricks, but he lost three. He would have made the contract if he had ducked the opening lead or returned a club at the second trick. for that would have severed the East-West communications. But that would have given the defense a chance to lead diamonds before \$3.754 Both sides were vulnerable. The the electronic equipment disclosed two characters yet refusing to tell thet day. The answer is: ebsolutely nothing. "The microphones could not pick up a word. The mole had escaped." Readers can loosen their mable work is apparent in "Gangcollars and read on. In the meantime, Blum has de-

voled a significant portion of his background story to the assassina-niques that ranged from pestering background story to the assassination of Gotti's predecessor as Gambino family boss. Paul Castellano. This is a tale that was told with much more verve and wit, albeit from Castellano's point of view in-stead of Gotti's, in a book pub-

lished two years ago by two FBI and with spies and the latest electronic gadgetry succeeded in making a major kill. Godfather: The FBI and Paul Castellano," by Joseph F. O'Brien and Andris Kurins. Blum's approach is apparent in one typical paragraph: The night sky exploded. Platinum tracers arched overhead. Suddenly, there was another deep boom, only to be followed by a suspended moment — and then, as if bursting from heaven itself, a magnificent red star

filled the sky. It hurned like a su-

pernova. It was et this instant, just a few minutes before midnight on July 4, 1987, that John Gott walked out the door of the Bergin and toward the street." The purpose of this incendiary prose is to show how Gotti once masterminded an illegal fireworks display, a point whose vestigial shock value is undermined by an anecdote told earlier by Blum in which the FBf is ridiculed for its concern with something as petty as illegal fireworks.

Even when the narrative eventually takes hold and the mole is identified, we realize that Blum has been telling this particular character's story from the start in a series of arbitrarily placed passages that have no logical connection with anything else that is happening along the way. This only heightens the sense

after much scratching of their heads and pressing of their ears to the door, his purpose was to have sex in Gotti's lair. What you get in "Gangland" is a rushed and garbled execution of an

admirable project. It's almost as if in going away to jail for life, John Gotti had taken the life of the story that the author is clumsily manipulating his readers, something be

Christopher Lehmann-Haupt is also does by referring several times on the staff of The New York Times. to information being exchanged by

any trumps had been played, and 4 K J 853 would have led to defeat in some situations in which the trumps were divided 3-2. But once the heart king won the second trick, the only danger to the contract was that East held the continued with a second trump, losing to the jack, and Brodsky as East shifted to his sigleton diamond. Now was the time to lead a chub and cut the defensive to lead a chub and cut the defensive communications. This play could 2 N.1. Pass 3 V cost an overtrick, but only in the total three remaining trumps and a sin-bidding: North East South North East South Pass Pass 2 V communications. This play could 2 N.1. Pass 3 V cost an overtrick, but only in the unlikely event that West had omit West led the club three.

# Rate the world's best restaurants with Patricia Wells.

on a rare and ambitious gastronomic journey, a search for the 10 best restaurants in the world.

region, and comparing them to one another. delicious but secret sushi bars or the finest of French tables, she will guide readers with articles about inexpensive restaurants as well

as the grand ones in the world's major cities. She will also share her tips on how to select Don't miss this series.



TOKYO

Patricia Wells is the author of The Food

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20 times a week, ANA connects Europe with Tokyo.

ANA, Japan's largest airline, has daily flights-20 times a week-between major cities in Europe and Tokyo. And all points east. Bringing the Far East closer to you.

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# International Herald Tribune World Stock Index O, composed of 280 internationally investable stocks from 25 countries, compiled by Bloomberg Business News. Jan. 1, 1992 = 100. Approx. weighting: 5% Close: 104.96 Prov.; 103.59

The index tracks U.S. dollar values of stocks in: Tokyo, New York, London, and Argentina, Australia, Australia, Belgium, Brazil, Canada, Chilo, Donmark, Finland Preuce, Germany, Hong Kong, Italy, Mendon, Netherlands, New Zeisland, Norway, Singapore, Spain, Sweden, Switzerland and Venezuela. For Tokyo, New York and London, the malex is composed of the 20 top issues in terms of mariest explaination otherwise the len top stocks are tracked.

Indus	trial S	ector	S				
٠.	The,	- Prest,	% change		Thu.	Prev.	% change
Energy	108.08	109.13	-0.96	Capital Goods	103.81	103.59	+0.21
Utilities	114,76	114.60	+0.14	Plany Materials .	103.91	104.05	-0.t3
Finance	117.40	117.04	+0.21	Consumer Goods	93.13	, 93.17	-0.04
Services	118,42	117,34	+0.92	Miscellaneous		119.78	

i-or, more information about the Index, a booldet le évallable free of charge. Write to Trib Index, 181 Avenue Cherles de Gaulla, 92521 Neutily Cedex, France.

# Sharp Fall In London For Stock of Euro Disney

LONDON - Euro Disney SCA's shares plunged Thursday in London, falling 66 pence to close at 370 pence (\$5.45), a day after the company announced a heavy firstyear loss for its amusement park near Paris.

On Wednesday, Euro Disney shares had fallen 72 pence followme the company's appropriement of a 5.3 billion frane (\$900 million) loss for its first fiscal year. In Paris, where the Bourse was closed Thursday, the company's shares closed Wednesday at 38 francs (\$6.43), down from 43.70 francs.

The U.S. parent, Walt Disney Co., said it would provide financial support for "a limited period" while its European offspring sought to secure new financing. In New York, Moody's Investors Service said Thursday that it might cut its ratings on \$1.3 billion of Walt Disney Co.'s long-term debt.

The agency said the review had been prompted by concerns that re-cent "acceleration of heavy losses" at Euro Disney might result in the "deterioration of debt protection measurements" for bond holders.

But the U.S. parent, undeterred by its floundering effort to apply the Disney formula to European culture, announced plans Thursday for a new 1,200-acre (485-hectare) theme park in Virginia dedicated to

The park, called Disney's America, is slated to open in early 1998 and will be a radical departure from Disney's existing parks, which revolve around Disney characters and films.

The park will focus on rides and attractions that celebrate the United States — from piloting virtual-reality World War II fighters to hosting televised political debates. The park will be in Prince William County, about 30 miles (50 kilometers) from Washington. Analysis have noted that the site

of not being open during the win-(AFP, Bloomberg, Knight-Ridder)

could have the potential drawback

# Pacific Bell Goes Solo on the Superhighway

By Lawrence Malkin International Herald Tribune

NEW YORK — Hoping to capitalize on the huge and sophisticated California mar-ket, Pacific Bell announced Thursday it would invest \$16 billion to become the first of America's regional telephone companies to build its own network for voice, data and

Telecom Australia will spend 3.3 billion dollars (\$2.2 billion) to modernize the nation's communications system. Page 17.

video services without letting a cable television company in on the ground floor. Construction of this information superhighway to replace copper cables with fiber-optic and coaxial cables will last seven years, with the goal of hooking up half of the company's clients, or about 5 million homes,

by the end of the decade.

American Telephone & Telegraph Co. will supply its new video switching gear at a cost of \$5 billion, in what is said to be the largest such equipment contract ever.

Pacific Bell said it would offer an alternative to the existing cable-television monopomarket. Asked about the possibility of regunny; US West Inc. has invested in Time Warner. ly." But as company officers elaborated on the plan, the only thing that seemed clear was that the company, like other regional Baby Bells, is of the new information superhighway and is determined not to be left out of the frantic industrial reorganization forced on the communications industry by new technology.

Raymond Smith, chairman of Bell Atlantic Corp., told Bloomberg Business News on Thursday that his Baby Bell might boost the \$15 hillion it plans to spend on upgrading its system to \$20 billion.

Although telephone companies are pro-hibited from owning traditional cable TV program companies, Phil Quigley, president of Pacific Bell, said his company planned to go to court and seek permission to offer customers a "video dial tone" that would bring a wide choice of video services into their homes and offices on request.

Bell Atlantie has already won such a suit. permitting it to offer video services on the

East Coast around Washington. Any local telephone company that can wire a house and produce that kind of dial of the new information superhighway and is unlikely to "stand in the way."

The spokesman said Pacific Bell was negotiating with hrand-name television programmers, shopping networks and other software companies to offer them its new network. tors or partners in a potential merger.

Still, Sam Ginn, the Pacific Bell chairman said there might he "other partnerships and alliances" in the future. Presumably, these would help supply the huge capital needs of the project as well as ensure the company can offer popular entertainment services in competition with traditional cable.

Other Bahy Bells have hooked up with cable companies to upgrade their systems for entertainment, interactive television, home shopping, access to data bases and other nunications advances. Bell Atlantic has agreed to buy Tele-Com-

ny; US West Inc. has invested in Time Warner Inc.; Nynex Corp. has invested in Viacom Inc., and Bell South said it would invest in QVC Inc., the home shopping network.

But Pacific Bell is going to go try to go it alone — as far as it can. Its annual revenue of \$9 billion lags Nynex's \$13 billion, hut the California company already finances \$1.8 bil-lion in investments every year from its own cash flow. Pacific Bell said it could generate 90 percent of the necessary investment from internal funds, largely by cutting costs among its 62,000 employees. The rest might come from raising some of the money in the credit and equity markets. Mr. Quigley said.

The company vowed not to squeeze the funds out of higher customer rates. It appeared to be gambling that the investment capital would come from big popular demand. lf its officers are right, they will have developed a 21st-century California gold mine. If wrong, they will have to enter into deals just like all the other regional telephone companies have done and give the cahle

companies a share of the action

# The Making of a Chemicals Empire

By Jacques Neher onal Herald Tribune

PARIS - As the world's petrochemicals goliaths suffer one of their worst downturns, Jon Huntsman is stepping up his efforts to assemble an international chemicals empire.

The self-made millionaire from Salt Lake City, Utah, has struck again. His Huntsman Financial Corp., which owns Huntsman Chemical Corp., the largest privately held chemical company in the United States, announced an agreement Wednesday to huy two specialty-chemical units, with annual sales of \$200 million, from Monsanto Co. In September, Mr. Huntsman, in partner-

ship with the Australian media magnate Kerry Packer, signed a \$1.06 billion deal to buy most of the assets of Texaco Chemical Co., a maker of ethylene, propylene, ethylene oxide, ethylene glycol and MTBE. The company had sales last year of \$1.4 billion. The same day, Mr. Huntsman agreed to acquire the expandable-polystyrene opera-tions in northern France of Elf-Atochem, the

chemicals subsidiary of Elf-Aquitaine. Since the spree began this year, when Mr. Huntsman joined forces with Mr. Packer's Consolidated Press Holdings in the Chemplex petrochemicals complex in Melbourne, the Huntsman chemicals galaxy has more than doubled in size, to about \$3.3 hillion in

"Everyone is complaining how terrible the chemical industry is, and here's a guy that's bucking the trend by huying at the borrom of the cycle," said Jay Hickman, chemicals ana-lyst at First Boston. "This man is real smart."

Mr. Huntsman, 56, said recently in Paris that as a private company. Huntsman had an advantage over the big publicly traded petro-

This year, the Huntsman chemicals galaxy has more than doubled in size, to about \$3.3 billion in sales.

chemicals groups that have to deal with impa-tient stockholders during an industry slump,

The petrochemicals husiness is exceedingly difficult for public companies to manage year in, year out," be said. "Shareholders don't understand the precipitous peaks and valleys that come in this industry."

Mr. Huntsman said he could succeed where the giants stumbled by keeping overheads low and output and efficiency high. "We've never had a losing month in our history," he said. But he declined to give

He expressed optimism that the Texaco chemical operations would become profitahle under Huntsman management. The business had an operating loss last year of \$49 million.

Mr. Huntsman's acquisition strategy has been aimed at expansion in speciality chemicals, which are less volatile but draw on many of the same feedstocks as other chemicals.

The chemical (acilities in the Monsanto deal produce linear alkyl benzene, which is used in household detergents and cleaners, and maleic anhydride, which is used in plastics, motor oil,

mouthwash and artificial sweeteners. Mr. Huntsman said he would continue to invest with Mr. Packer, most likely in domains outside the plastics industry.

"Kerry and I have no boundaries," he said. We will look wherever the opportunities may exist"

He described his engagements with Mr. Packer as long-term, adding that the two had developed a close friendship over the past year. Mr. Huntsman originally tried to bny 100 percent of Chemplex, hut after meeting Mr. Packer during the negotiations, the two decided to form a joint venture.

Mr. Huntsman, who served as White House appointments secretary under President Richard Nixon, started in the chemicals business in 1970 with an idea to produce egg cartons from polystyrene.

### **BellSouth** Offers QVC \$1.5 Billion

NEW YORK — BellSouth Corp. will invest \$1.5 hillion in QVC Network Inc. if QVC suc-ceeds in its hostile bid for Paramount Communications Inc., the potential partners said Thursday.

Liberty Media Corp. meanwhile agreed to divest its 22 percent stake in QVC if QVC's Paramount hid is successful. and has withdrawn from its agreement to invest \$500 million in that hid.

The agreement between Bell-South and QVC stipulated they would form a joint venture to pursue opportunities in interactive television and communications.

The deal, announced after the stock market closed, calls for Bell-South to purchase \$1 billion of QVC common stock, or about 16.7 million shares, at \$60 a share, and \$500 million convertible preferred stock.

QVC is bidding for Parmount against Viacom Inc., which is offer-

Siemens, whose interests range

munications, power generation and medical technology, "has the ideal

prerequisites to become a success story in Asia," said Klaus Persch-

bacher, an analyst at Nomura Re-

### **WALL STREET WATCH**

# A Buying Spree Keeps Radio Playing

By Andrea Adelson New York Times Service

EW YORK - On the information superhighway of the future, radio stations may seem obsolete. But many investors consider them barvains compared with television stations and note that advertising revenue is approaching record levels. And the market for initial public offerings for radio-station operators is reaching cuphoric levels.

So far this year, seven radio companies have taken advantage of the market's enthu-siasm for media stocks by selling shares to the public, some for the first time.

An index of 14 radio stocks - which includes companies such as ABC/Capital Cities and Gannett Co. that also have nonradio holdings — rose 52.2 percent from Jan. 31, 1992, to Sept. 30 of this year, according to Radio Business Reports. That compares with a 10.3 percent gain by the stocks on the Dow

based in Fairfax, Virginia; Evergreen Media, based in Irving, Texas, and Clear Channel Communications, based in San Antonio.

But investors in SFX Broadcasting and Multi-Market Radio, which are owned by Robert F. X. Sillerman, a financier, are waiting for similar price appreciation, perhaps because of the industry's skepticism about Mr. Sillerman's tactics for buying and selling stations.

Lisbeth Barron, a media analyst for S. G. Warbung, said radio was winning new investor respect for its more fundamental growth potential than high-technology stocks, which are rising in part on speculation about emerging ations technologies.

Why is radio the new rage? The Federal Communications Commission liberalized ownership rules last year: A broadcaster can now own 18 AM and 18 FM stations, instead of 12 of each. As a result, deals totaling \$2.1

Prices have risen sharply for new stocks in radio companies, including Infinity Broadcasting, based in New York; FZ Communications, the corresponding period a year ago, according to Radio and Records, an industry newspaper.

Radio stations look like bargains compared with broadcast television. Radio stations are selling for 8.8 times cash flow, compared with 8.5 times cash flow for network television affiliates, said Paul Kagan Associates, a media consulting company. Five years ago, TV sta-tions sold for 13 times cash flow.

But industry executives and analysts have raised warning flags about Multi-Market and SFX Broadcasting, Mr. Sillerman has inter-ests in both companies, and he or his affiliates have had interests in 80 stations since 1978, securities filings show.

Mr. Sillerman's reputation as a wheelerdealer has prompted other broadcasters to criticize him for buying and selling properties for a quick profit, rather than operating them as going concerns. And it is an open question, analysts say, whether SFX can stay ahead of its \$17 million in annual interest payments.

# China Lifts German Hopes for Contracts By Brandon Mitchener question at 6 billion Deutsche communications, as well as such analysts say their track record has

FRANKFURT - A German delegation scheduled to visit China next week with Chancellor Helmut Kohl will be well rewarded for its efforts, China pledged Thursday. Wu Jianmin, a spokesman for

the Chinese foreign ministry, hinted at "contracts and cooperative protocols" in such areas as iron and steel, transportation, energy, chemicals, machinery, electronics, telecommunications and environmental protection.

"China appreciates the positions that the German government has taken, such as refusing to sell arms to Taiwan and adhering to its 'one China' policy," Reuters quoted Mr.

Wu as saying.
Prime Minister Li Peng also said the Germans would return with packed suitcases."

Economies Minister Günter Rexrodt, who is to accompany Mr. Kohl on the trip, recently estimated the total value of the contracts in

China is the biggest customer for

German capital goods in Asia and one of its fastest-growing trade partners. German exports to China rose 40 percent last year, and then 86 per-cent in the first half of 1993, to 5.6

billion DM, while imports from China grew 12 percent, to 7.6 hil-lion DM. The size and makeup of the German delegation indicate the impor-

tance Germany places on its trade with the fast-growing countries of Asia, China in particular.

Mr. Kohl and Mr. Regrodt are to be joined by the German cahinet officials responsible for research. development and post and tele-

man of Siemens AG, Heinrich von Pierer, and the head of Daimler- from transportation to telecom-Benz AG. Edzard Reuter. Germany is recling from sugges-tions that a lack of government

major industrialists as

support was one reason Siemens, the electrical giant, lost a high-profile, \$2.5 billion contract to build a search Institute in Frankfurt. high-speed rail line in South Korea to a competing French-British con-

In China, Siemens hopes to win a \$416 million contract to build a Brown Boveri Ltd.. in Asian insuhway system for the southern volvement. city Guangzhou.

While some big German compa-nics, such as Siemens, Daimler-

So far, however, Siemens has trailed one of its major international competitors, the Swedish-Swiss

industrial conglomerate ABB Asea

Siemens sales in the region total just 4 percent of its global turnover, a fraction of the region's 17 percent Benz and Volkswagen AG, are al-share of ABB sales, Mr. Perschready represented in China, bacher said.

# Bank-to-Bank Lending Takes Dive in 2d Quarter

3 K-3 % 6%-61/2

By Carl Gewirtz

ional Herald Tribune PARIS - The shift away from what was traditional banking business is accelerating with a nearrecord decline in bank lending to other banks during the second quarter, the Bank for International Settlements reported Thursday. Despite this, net international an annual growth rate of 4.5 percent, the report said.

which is not tremendously profit-

that there had been "a very large cutback in credit lines with nonbank lending rose \$40 billion, for

Japanese banks have been in the the end of 1990, the report said this \$3.85 trillion. forefront of withdrawing from the traditional interbank business, banks and other intermediaries to banks and other intermediaries to make increase use of new off-balance sheet techniques.

The report says the data suggest forefront of these techniques; they rose by a notional amount of \$2.8 billion last year. The total notional

**CURRENCY & INTEREST RATES** 

This almost matches the \$3.9 trillion in interbank positions outstanding at mid-1993. But the figures are not entirely comparable, since the Interest-rate swaps are in the swaps are notional contract amounts rather than actual cash positions in the interbank market. The report said that most of the

Commenting on the steady decime of interbank business since standing at the end of last year was period — \$22.1 billion — was lent to nonbank borrowers in industrialized countries. Lending 10 developing countries, notably in Asia, rose \$4.1 billion. Including both borrowing and

drawing down deposits, China took \$5.7 billion during the quarter, South Korea \$2.6 billion and Thailand \$2.5 billion. The report also noted, without giving details, that "banks' direct

participation as purchasers of secu-rities slackened." In the opening months of the year, banks had absorbed a significant proportion of the new securities launched in the international capital markets. "Some readjustment of banks' trading portfolios and a more cau-

tious attitude of certain banking

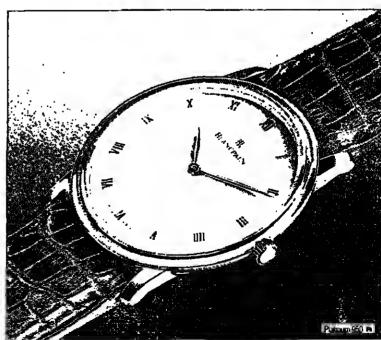
groups with respect to their international exposure may have re-duced banks willingness to absorb further securities issues in the second quarter," the report said. The report showed that the U.S. dollar was losing some dominance. While the most recent data of daily trading in the foreign-ex-

change market shows the dollar accounting for one side of 95 percent of transactions in the cash, or spot, market, the latest BIS report reveals that in the swap market the dollar's overall role declined last year to 70 percent from 74.4 percent a year earlier.

ment on what, if anything, this decline signified. The figures for last year may have been distorted by the disturbance in European markets sparked by Denmark's initial vote

Officials at the BIS had no com-

# BLANCPAIN



The ultra-slim watch

SINCE 1735 THERE HAS NEVER BEEN A QUARTZ BLANCPAIN WATCH And there never will be.

| Currency | Per S | S. Kor. won | 805.40 | Per S | P 39-day 49-007 1,4751 1,4728 1,614 1,677 1,4721 1,4524 Sources: Into Bank (Ameterdom); Innosuez Back (Brussets); Banco ( (Milan); Agence France Presse (Parts); Bank of Tokyo (Tokyo); Ru (Yoranta); IANF ISOR), Other data from Reuters and AP.

**Key Money Rates United States** Discount rate
Printe rate
Printe rate
Pederal lands
3-month CDs
Count, amer 180 days
3-month Treasury bill
1-year Treasury bill
2-year Treasury bolt
3-year Treasury note
7-year Treasury note
1-year Treasury note
1-year Treasury note
30-year Treasury bold
Marrill Lynch 30-day Re Frence A.M. 376.75 377.15 PJAL 377.05 376.75 Zerich London New York U.S. daltars per ounce. London official fix-ings; Zurich and New York opening and clas**EUROPEAN FUTURES** 

# **Select Blue Chips** Catch Market's Eye

Compiled by Our Staff From Dispatches
NEW YORK - Stocks were mixed Thursday as traders focused oo developments at individual

The Dow Jones industrial average slipped 1.12 points, to 3,662.43, but advancing stocks led decliners

### N.Y. Stocks

by n 9-7 ratio on the New York

Stock Exchange.

Among the blue chips moving the market was AT&T, which jumped 1% to 56% news that it would provide equipment and ca-ble for Pacific Telesis' Pacific Bell unit to build an information super-highway in California. The contract is worth \$5 billion to AT&T. Pacific Telesis dropped 11/4 to 551/4.

IBM gained 1% to 51% after dis-closing that it might sell a \$2 billion division that develops special com-puter products for the government.

Philip Morris advanced 11/8 to 56% after Salomon Brothers up-graded it to buy from hold. RJR Nabisco gained 1/2 to 6% on rising

cigarette prices. High-technology stocks benefited from a report earlier this week of rising computer chip demand last month. In over the counter trading, Cisco Systems added 1% to 55%, and Intel gained ¼ to 63%. On the NYSE. Motorola rose 1% to 104.

Dreyfus, the investment manager, was higher. The stock jumped nearly 5 points early in the day on a rumor the company was considering a merger with an unspecified party. Trading in Dreyfus was halted for a time, and the company said it had held preliminary discussions with another financial institution about a possible merger but that those talkshad since been terminated. Drevfus reopened slightly lower, but still finished 2 higher at 42%. (Reuters, Knight-Ridder, Bloomberg)

# Yen Adds to Advance, **Dollar Optimism Grows**

Compiled by Our Staff From Dispatches NEW YORK - The yen added to its recent gains against the dollar on Thursday, but the U.S. currency advanced against European units. The dollar fell to 106.405 yen. down from its close on Wednesday at 107.08 yen, continuing a trend

### Foreign Exchange

spurred Wednesday by heavy Japanese buying of yen as corporations repatriated assets to shore up weak palance sheets.

But the dollar strengthened against other currencies, rising to 1.6934 Deutsche marks from 1.6875 DM, as analysts predicted U.S. re-tail sales data due Friday would add to a series of indicators pointing to a strengthening U.S. economy. Economists widely expect a sales gain of 1.2 percent in October, up from 0.1 percent in September.

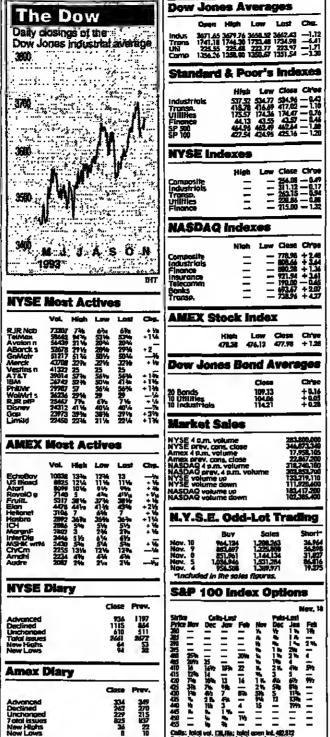
"Our view is a very bullish one." said Richard Benzie, currency econ-

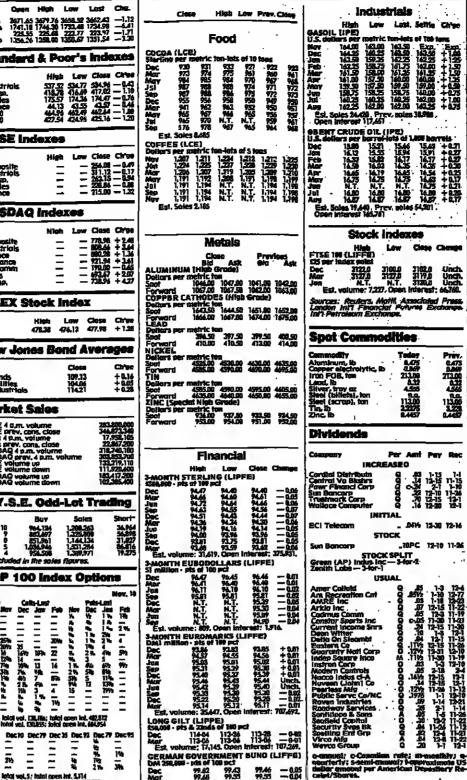
omist at UBS in London. "If we get a I percent rise in retail sales tomor-row, you could be talking about another attempt on 1.70 marks."

Traders were skeptical whether the yen would be able to counter the broader current much longer. "It is difficult to see the yen sustaining these levels, given the continuing deterioration in the Japanese econo my," said Jeremy Hawkins, a Bank-America economist in London.

Otmar Issing, a board member of the Bundesbank, said the German central bank would cautiously test the scope for further rate cuts. But dealers said the market did not reg-ister any clear reaction since the comment was similar to other recent Bundesbank statements.

the dollar rose to 1.4971 Swiss francs from 1.4885 and to 5.9000 French francs from 5.8835 francs. The pound was quoted at \$1.4754, down from \$1.4790. (Reuers, AP)





# U.S./AT THE CLOSE

## IBM Weighs Sale of \$2 Billion Unit

NEW YORK (AP) — International Business Machines Corp. said Thursday that it was considering selling a \$2 billion division that develops special computer products for the federal government.

The deal would be IBM's first sale of a large asset since 1991, when its typewriter and low-and printer operation was sold to investors. IBM's

typewriter and low-end printer operation was sold to investors. 18M's rederal Systems Co. employs 11,400 people, mostly in the Washington area, who work chiefly with the Pentagon, the National Aeronautics and Space Administration and other agencies coordinating the design and operation of advanced computer systems. The division savind 571

operation of advanced computer systems. The division earned \$71 million on \$2.2 billion in revenue last year.

The Washington Post reported Thursday that rumors were circulating among employees of the division Wednesday that Hughes Aircraft Co. had reached a deal to purchase it. IBM has posted its worst losses ever this year as it has abouthed billions of dellars of costs of temporary isself to year as it has absorbed billions of dollars of costs of trimming itself to keep up with changes in the marketplace.

### B. F. Goodrich Buys Aerospace Unit

AKRON, Ohio (AP) - B. F. Goodrich Co. said Thursday that it would pay \$300 million to acquire Rosemount Aerospace from Emerson Electric Co. of St. Louis.

Rosemount Aerospace, with 1,200 employees at two Minnesota plants and a factory in England, is a unit of the Emerson subsidiary Rosemount Inc. Emerson manufactures electrical products and systems for industrial and consumer markets. B. F. Goodrich makes acrospace equipment and specialty chemicals.

### Reichmann Sets Mexico City Project

MEXICO CITY (Bloomberg) - The real estate investor Paul Reichmann and the investor George Soros announced Thursday that they had have teamed up in a \$1.5 billion venture to build a major office, shopping-

have teamed up in a \$1.5 billion venture to build a major office, shopping center and restaurant complex in Mexico City.

The new partnership of Reichmann of Toronto and Soros Realty Inc., to be called Reichmann International L.P., said it planned to develop more than 30 buildings at three sites around the city, with the centerpiece to be a 42-story office tower known as Reforma Central. The project marks Mr. Reichmann's first attempt at international real estate development since the failure last year of his Canary Wharf project in London.

### Washington Post Puts News On-Line

WASHINGTON (Bloomberg) — Washington Post Co. said Thursday that it was creating a subsidiary to give readers access to news and advertising through personal computers, telephones or facsimile ma-

One of the first products scheduled from the new unit, Digital Ink Co., is an on-line version of The Washington Post, due by July 1994. Articles in the service will be grouped in sections paralleling those of the newspaper itself, said the company, which is co-owner with The New York Times of the International Herald Tribune. The on-line Post also will offer electronic mail, through which users can

communicate with the newspaper's editors and writers, and will make it possible to place classified ads via personal computers.

### Gulf Air Buys 12 Boeing 777 Jets

DUBAI, United Arab Emirates (Combined Dispatches) — Gulf Air, the flag carrier of four Gulf states, signed a \$2 billion agreement on Thursday to buy 12 Boeing 777 jets.

The deal, announced at the Dubai air show, covers six Boeings as a firm

The deal, announced at the Dubai air show, covers ax Boeings as a firm order and six as options. The first batch is to be delivered between 1998 and 2000, with the six options for delivery after 2000. Gulf Air will use the twin-engine 777 jettiner on routes to Asia, Australia and Europe from the Gulf. The airline, owned by the governments of Bahrain, Oman, Qatar and the emirate of Abn Dhabi, has undertaken plans to expand its services and fleet, which currently comprises 39 aircraft. It also has boosted capital to \$260 million from \$166 million. The sale was important symbolically for Boeing, which is battling the Airbus Industrie consortium to make a sale to Saudi Arabia's flag carrier, Saudia, valued at more than \$6 billion.

### CHINA: Austerity Cure Could Be Worse Than the Fast-Growth 'Disease'

Continued from Page 1 straightforward: to stop wasteful spending on things such as golf courses when power plants and dams were going begging for funds; to get control of inflation that was running at more than 20 percent in urban areas and was still climbing, and finally, to slow China's reckless economic growth, which was run-

still is largely run by central com- ucts. mand, the austerity drive froze the

ger another \$100 million project: PPG Industries Inc.'s plan to join Japanese and Chinese partners in producing flat glass in Dalian, PPG said its Chinese partners could not get the money they needed.

The Chinese partners of the big American pharmaceutical company Pfizer Inc. are also said to be having trouble getting money to ning at a 13.9 percent rate in the first half of the year.

But because China's economy

finance a venture that began operating this year at Dalian, making antibiotics and other medical productions.

Western bankers in China have flow of money through the banking begun telling European and Ameri-

**HASDAQ Diary** 

affect new projects.

The lack of money for governwhich are straining to meet their own payrolls, and the shortage of bank financing for construction became such a crisis that in early October China's economic czar, Deputy Prime Minister Zhu Rongii, flew to Dalian to address other sources of guaranteed financthe complaints of industrial man-

agers and regional officials. One result was that the governbegun telling European and Ameritations.

begun telling European and Ame

how the austerity program might affect new projects. this injection may fall well short of overall demand.

Almost \$1 billion of the emer ment-owned factories, some of gency money was designated for projects in northeastern China, where one foreigner said foreign executives of joint ventures "have been yelling bloody murder" about arbitrary government decisions to block access to letters of credit and

Zhou Zhengqing, deputy governor of the People's Bank of China, ment decided about a month ago to acknowledged that credit was tight,

Est, volume: 39,252. Open Interest: 181,099, Source: UP	than \$6 billion.	(AFP, AI
U.S. FUTURES		
For Associated Press Nov. 11 Season Season High Low Open High Low Clase Chg Co.Int	Section Section High Low Open High Low Clase Chis Op.Int	Season Season High Low Open High Low Close Cha Opti
	CEDCOA (MCSIE) 10 metric kors-5 per log 1506 219 Dec 95 1118 1131 1113 1129 +10 10.269	95.00 90.2444cr95 95.32 95.32 95.38 95.30 -0.03 154,7-95.00 90.71 Jun 95 95.71 95.11 95.08 95.09 -0.03 93.00 95.43 91.21 Sep 95 94.92 94.92 94.92 94.90 -0.03 93.30
Grains WHEAT (CBOT)	1465 951Mar 94 1176 1190 1102 1189 +11 34,367 1368 978May 94 1197 1205 1194 1205 +7 11,674 1296 979,3494 1209 1216 1207 . 1215 +0 8,108	Est seles 84,845 Wed's seles 297,767 Wed's open int 2,139,901 on 5503 BRITISH POUND (CAER)
97154. (CB01) ,009 bu minimum dollars per bushol ,60 2.94 Dec 10 2.4319 3.4651 3.3914 3.39140.0514 29,325	1305 - 1020 Sep 94   2318   1236   1235   1230   +14 6,071   1330   1040 Dec 94	\$ per pound-1 point equots \$0.0001 1.5570 1.3900 Dec 93 1.6774 1.6794 1.6716 1.472632.48,54 1.5384 1.4800 Necr94 1.4670 1.4694 1.4654 1.464532 7.57
153 300 Mar 94 3.03/1 3.46 239/1 3.40 —0.05 25,904 138 360 May 94 3.50 3.34 229 3.29/4—0.05/4 4155 150 74 54/6 327/4 325 227 227/4—0.07/4 4.155	1346   1077 More 95   1345   1245   1255   110 7.423   1360   1311 More 95   1245   1276   110 6.416   1340   1225.3xt 95   1280   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   1307   13	1.334 1.4000 Abor 94 1.4670 1.4694 1.4646 4.4646 4.32 7.77 1.5150 1.4500 Jun 94 3.500 5 1.4596 4.32 70 1.5150 1.4500 Jun 94 3.500 5 15,900 Wed's open let 42,791 off 402 CANASIANA DOLLAR (CMSR)
L40 3.09 Dec.94 3.35% 3.36 3.35% 3.36 —0.02% 490 171% 3.11 Ani 95 3.25 1 Set, sales 18,000 Wed's, soles 21,514	Wed's open ind 93,280 up 954 ORANGE JUICE (NCTN) 15,000 Rey Cents Per Ib,	\$ per dir-1 peint equals \$0,0001 8,8921 0.7425 Dec 93 0.7646 0.7645 0.7587 0.7586 —53 30,45 0.8715 0.7594 0.7590 0.7594 0.7545 0.7571 —95 2.15
Ned's open ind 64,188 up F770 MEAT (KBOT)	134.00 78.50Nov 92 105.25 106.00 104.30 105.75 +1.00 201	0,7805
.000 bu minimum-dollars per bushel .60 2934 Dec 93 3.53 3.54½ 3.49½ 3.50 —0.05% 12.305 .69 2.98 Mary 9 3.45 3.43½ 3.41 3.41%—0.05% 12.455 .33½ 2.98 Mary 9 3.30 3.30 3.26% 3.27%—0.05% 2.434	134.25 84.50.Mocr94 110.50 111.50 101.50 111.40 +1.05 4,363 135.00 46.00.Mocr94 112.75 113.10 111.00 113.00 +0.90 1,400 135.00 110.00.Mr 94 112.70 114.00 112.50 114.40 +0.90	0.7515, 0.7515.Mor 95 0.750363 0.750363
123 2.97 Jul 94 3.19% 3.19% 3.17 3.18% —0.02 5.503 (21% 3.02% Sep 94 3.19 3.19 3.19 3.19 —0.02% 5.503 (30% 3.12% Dec 94 3.2%) —0.01% 631	134.90 113.7558094 116.25 116.25 116.25 116.25 +1.25 134.00 134.00 Nov.94 113.59 +0.90 132.00 134.00.100 112.50 +0.90 May 95 113.50 +0.90	Wed's open int 31,950 off 452 GERMAN MARK (CMER) Sper mort-1 point equals \$0.000 0.4450 0.5457 Dec 10 0.5975 10.5914 0.5984 0.598813124.45
Est, soles N.A. Wed's, soles 9,371 Ved's open lat 34,828 up 1907 DOBN (CROT)	Est, soles 1,400 Wed's, soles 1,256 Wed's open int 18,018 off 95	0.4205 0.5480 Mor 94 0.5867 0.5803 0.5845 0.5850 —13 4.92 0.5133 0.5667 Jun 94 0.5840 0.5847 0.5825 0.5822 —13 25 0.5825 0.5825 0.5825 —13 25 0.5825 0.5825 —13 25 0.5825 0.5825 —13 25 0.5825 0.5825 —13 25 0.5825 0.5825 0.5825 —13 25 0.5825 0.5825 0.5825 —13 25 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825 0.5825
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OYBEAN MEAL (CBD1)	80.50 79.205ep 90 80.10 0.05 75.20 75.20 Oct 95 77.46 +0.10	COTTON 2 OICTIO
00 fores dollars per ion 40,00 183,40 Dec 93 913,50 214,30 151,50 213,40 +2,59 29,341	Est, soles 7,500 Wed's, soles 18,868 Wed's open int 43,762 up 1805	50,000 lbs.+ conts per lb.
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Ved's open int   87,611 up   3503 O'YBEAN DR. (CROT) 0,000 lbs- dollars per 100 lbs.	\$61.5 \$71.550p.94 407.0 407.0 407.0 407.5 -2.0 1,409 \$72.0 \$80.0 000.0 000.0 407.0 407.0 47.0 47.3 -2.0 4,674 \$60.0 407.0 000.5	42,000 gal- cents per gal 62,00 gal- cents per gal 62,00 50,16 Dec (3 50,54 50,45 80,25 41,76 +1,89 64,232
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5.95 26.90.30m 94 25.06 21.90 25.09 25.75 +1.01 16.742 6.10 21.12 Moor 94 25.25 26.81 25.25 25.84 +1.00 15.732	584.8 416.0 May 95 48.1 2.8 575.8 420.0 Jul 95 48.5 2.0	62.00 51.49 Feb 94 41.00 53.53 41.70 52.93 +0.96 20,763 60.50 51.25 Mar 94 41.45 53.00 41.30 52.45 +0.86 19,208

# 21,12 Mear 94 22,25 24,01 21,33 Mey 94 22,55 24,00 21,35 Mey 94 25,45 25,70 22,40 Sep 94 25,40 25,40 22,10 Cct 94 25,40 24,70 22,10 Cct 94 24,90 34,70 22,50 Cct 94 24,90 34,70 22,55 Jon 95 24,30 24,30 45,000 watery, contert 15,77

22 28 25 28 24 27 25 28 25 28 25 28 24 28 24 28 +1.00 +0.07 +0.76 +0.67 +0.09 +0.17 +0.15 +0.23 24.694 -0.05 79,404 -0.05 9,121 -0.05 4.345 -0.20 1,397 -0.12 256 73.78 74.46 74.30 73.15 71.90 72.22 73.05 74.05 74.72 76.57 73.32 72.00 72.00 72.17 74.20 74.92 74.70 73.96 73.25 73.25 73.27 73.17 #### Super Int | 72.154 Up | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 42.75 | 4 62.95 82.25 80.75 80.39 80.00 80.05 80.05 77.62 4.03 6.25 53.00 53.15 67.15 48.5 16.73 47 47 41 28 57 51 51 46 46 4.9 4.7 4.7 2.7 2.7 2.8 2.8 4.8 4.8 4.8 4.8 4.8 4.8 +0.40 +0.22 +0.12 +0.29 +0.27 +0.35 +0.35 +0.35 7.157 7.157 7.477 1.541 417 316 146 55.22 55.10 54.50 54.45 56.45 +0.73 +0.86 +1.10 +0.83 +0.28 54.00 55.85 54.70 57.30 58.75 3.638 51.65 51.30 51.30 51.30 51.75 4,740 835 446 712 183

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+0.09 \$3,469 +0.10 18,377 +0.07 73,548 +0.09 10,857

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# WORLD STOCK MARKETS

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6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48   6.48	Montreal   Aicon Aluminum   2616   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   2576   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مكذا من الأصل

# **Royal Dutch Shares** Fall on Oil Outlook, Despite Profit Rise

Compiled by Our Staff From Dispatches LONDON - Royal Dutch-/Shell Group said Thursday its profit rose 8 percent in the third quarter despite "difficult market but the company's stock tumbled because of the shimping oil market

Under the current-cost method, which values inventories at market levels, the oil company posted net income of £861 million (\$1.27 billion). That was up from £797 million a year earlier and toward the high and of analysts' forecasts of £650 million to £900 million. Revenue rose 19 percent, to £15.80 billion.

The figures included a loss of £168 million at the chemicals division, compared with a loss of £41 million a year earlier, and restructuring charges of £170 million. Net income on a historic-cost

basis, which includes the effect of shifting oil prices on inventories, rose 7 percent to £809 million. Brent blend crude oil averaged \$16.50 a barrel in the third quarter, a decline of 17.5 percent from the year-earlier average of \$20.

Despite the improvement profit. Royal Dutch's shares fell 2.2 percent Thursday, closing at 197.10 guilders (\$103.74), down 4.50. "We faced difficult market con-

Compiled by Our Staff From Dispatches

British media and financial compa-

ny, said Thursday it would give its

shareholders one common share of Royal Doulton Ltd. for every 10

Pearson shares held as part of its

Pearson also announced that its

£100.6 million, up 63 percent from £206 and £207 million from £203

s year earlier. After adjusting for million. The company's pretax prof-exchange-rate movements, the it in 1992 was £150.8 million.

third-quarter pretax profit totaled

s year earlier. After adjusting for

spin-off of the porecelain maker.

LONDON - Pearson PLC, the

ditions across a wide range of our businesses," John Jennings, chair-man of the group's British arm, Shell Transport & Trading PLC. and a managing director of Royal Dutch/Shell Group, said. The company is owned about 60 percent by Amsterdam-based Royal Dutch Petroleum Co. and 40 percent by Shell Transport.

"The company is waving a flag of caution over the outlook for next year," said Nick Clayton, a Normura Securities Co. analyst. "Shell is going through a tough restructuring process, and the benefit of that is not going to come through until 1995," he said, adding that 1994 "is going to be another difficult year." Mr. Jennings, who took over the chairmanship of Shell from Sir Pe-

ter Holmes on July 1, said of the company's restructuring program:
"We will see benefits showing through in most of our companies in the relatively near term, but it takes time. His cautious tone was due in part

to the continuing slump in oil prices. North Sea Brent crude for December delivery fell Thursday to \$15.21 a barrel on the International Petroleum Exchange, Brent's lowest level since February 1989. (Reuters, Bloomberg, AFP)

company said pretax profit was up

The company's shares rose 20

pence on Thursday, to 578 pence,

boosted in part by two brokerage houses that raised profit forecasts

for the year, Panmare Gordon

raised its forecast to £209 million

from £201 million, while Hoare Go-

vett raised its estimate to between

43 percent from a year earlier.

# Morocco Courts Foreign Investors Economy Looks Poised to Cash In on Decade of Austerity

By Roger Cohen New York Times Service

RABAT, Morocco — For several weeks, Kerry Yeager, a project manager for AES Corp. of Arlington, Virginia, has been bunkered down in a suite at the Hyatt hotel here hammering out the terms of the biggest American investment ever in Morocco. "We'are coming here because Morocco is

pro-Western, stable and has as good and sophisticated a group of people as I've ever met," Mr. Yeager said.

He has reason to be bullish. AES is about to ply close to \$600 million into building a major thermal power plant and so has a keen interest in Morocco's stability. But it is not alone in taking a new look at Morocco, whose cheap labor, proximity to Europe and fast-growing population have prompted talk here of the potential similarities between Morocco's relationship to Europe and Mexico's to the United States.

After a decade of economic adjustment directed by the International Monetary Fund, Morocco has seen inflation reduced to 5.6 percent, tariffs cut and the foreign-debt burden lowered. As a result, Morocco is seen as ripe for a wave of foreign investment to exploit growing domestic market and the potential for using the country as a low-cost base for exports to Europe.

Without that investment, Western officials say, a demographic explosion expected to swell the population from 25 million to 40 million by early in the next century could prompt millions of Moroccans to cross the 8 miles of water (13

Pearson Offers Royal Doulton Shares in Spin-off Minorco Shareholders

kilometers) separating them from an increas-ingly xenophobic Europe.

Morocco appears to offer the best chance of an economic success story in North Africa. Its gross national product rose 4.5 percent a last two years, when harvests were had.

year from 1985 to 1991, and 3.5 percent in the Already, foreign investment has risen fourfold in the five years to 1992, when it totaled \$500 million. This year, the investment will be far higher as Spanish textile companies

Morocco appears to offer the best chance of an economic success story in North Africa. Foreign investment has risen fourfold in five years.

such as Cortefiel SA have been moving production to Morocco because labor costs are at less than 25 percent of European levels.

Menaces lurk, however. In neighboring Algeria, the rise of militant Islamic fundamen talism has led to unrest that has claimed 3,000 lives over the last two years. While King Hassan II of Morocco has kept a tight lid on similar movements in Morocco, and there is no sign of their making headway, the danger a spillover persists.

Unemployment stands at about 16 percent. and illiteracy at about 55 percent Funda-

both Egypt and Algeria. Aware of the danger. King Hassan has been trying to open the economy and has pressed to expand links to the European Community.

Andre Azaulay, chief economic adviser to the king, said: "We are eight miles from Europe, and we want to be part of Europe. What we would eventually like is a full free trade zone with Europe, along the lines of the North American Free Trade Agreement." After having scoffed at Morocco's interest

in joining the European Community, now Europe has sharpened interest in the country's economic and political stability because of the prospect that Algeria could become another Iran

Mr. Azaulay predicted fast progress on a privatization program devised in part to lessen Morocco's dependence on agriculture. which accounts for more than one-fifth its national output. The program involves the sale of 112 companies and is expected to raise about \$2.2 billion.

A wide range of Moroccan businesses including mining, textiles, paper, banks, in-surance and hotels — are on the block, and foreign investment is encouraged.

A decisive stimulant to the economy could come if Morocco accords diplomatic recognition to Israel. There are more than 500,000 Jews of Moroccan descent in Israel, and many more in the United States and Canada.

Mr. Azanlay, a Moroccan Jew, and other officials said they believed these people would be ready to invest in Morocco if it recognized Israel

### Investor's Europe Frankfurt Paris **CAC 40** FTSE 100 Index 2200 2160-2000-J J A S O N' Exchange Thursday Change Close 134,20 -0.52 Amsterdam **CBS Trend** 133,50 6,986.74 Brussels Closed -0.03 Frankfurt DAX 2.023.33 2,023.84 Frankfurt 784.96 779.53 HEX 1,532.86 1,520.14 Helsinki London Financial Times 30 2,340,50 2.342.60 London -0.57 Madrid General Index 299,84 301.56 1.25 Milan 1.189.00 1,204,00 Paris CAC 40 Closed 2 087 33 Stockholm Affaersvæeriden 1,685.99 +1.02 1.668.90 l'ienna Stock Index 453.03 457.34 -0.94 Zurich 934.43 -0.58 Sources: Reiders AFP

### Very briefly:

Deutsche Aerospace AG aims to return to profit in 1995, Chairman Jurgen Schrempp said. In an interview with Die Welt, he said the company's losses for 1993 and 1994 were due to nonrecurring costs related to ioh losses and restructurings.

 Scandinavian Airlines System said its recently announced survival plan would entail cost cuts of 2 billion kronor (\$243.5 million) to 2.5 billion kronor, to be made by selling activities not related to flight operations.

 Spain's unemployment rate rose to 17.2 percent in October from 16.6 percent in September, according to Employment Ministry data. The Economy Ministry, which separately tracks unemployment in Spain, reported the rate as 21.2 percent for August.

 Spain has offered to raise pensions in line with inflation and agreed not to withdraw unemployment benefits from workers eligible for redundaney payments, in a bid to ease talks between unions and employers.

• Karstadt AG, Germany's largest retailer, said its supervisory board approved a takeover of Hertie AG, the country's third-largest retailer. • Companies controlled by Salvatore Ligresti asked the merchant bank

Mediobanca SpA to negotiate with creditor banks to reschedule debts totaling 2.8 trillion lire (\$1.69 billion), a spokesman for Mr. Ligresti said. Reuters, AFP, AFX, UPI, Bloomberg

# VISION: Asia Looks Warily at U.S. Economic Aims

### Continued from Page 1

APEC," s senior U.S. official acknowledged. "There are some suspicions on the part of our Asian colleagues about a hidden U.S. agenda here, and there isn't a hid-den agenda."

White House sides hope, nevertheless, to steer the Asia-Pacific forum from a nebulous "talkfest," as one put it, to a more focused poliey-making body dedicated to speeding the flow of goods and services across the Pacific. As a start, they hope the Seattle meeting will serve to spur the Uruguay round of global trade talks to a

Although no trade breakthrough an be expected to occur, the symbolism of the Seattle meetings will be large. Not since President Lyndon B. Johnson attended an Asian summit meeting in Manila in 1966 has an American president met leaders of the major Pacif-

ic powers as a group.
"What you might say is that the meeting is the message," said Joan Edelman Spero, the State Department's chief economics official.

The idea that the United States sees its future more as a Pacific than as an Atlantic power is significant in itself. But if ministers in the

Asia-Pacific forum endorse clear steps toward free regional trade, quite historic," said John S. Mac-Donald, a technology consultant who is Canada's leading adviser to group. He added, however, "If they don't, it could just be a foomote to

history."

Frank B. Gibney, president of the Pacific Basin Institute in California, said the Seattle meetings could represent "a break with the NATO cra." But he added that American companies would need to become more alive to the opportunities in Asia than they have been

· Essentially, two meetings will occur. Foreign and finance ministers will meet Thursday and Friday at the Seattle Convention Center in the annual Asia-Pacific forum session, which the United States

A joint declaration sketching broad aims for trade and invest-ment in the Pacific already has been informally approved. U.S. of-ficials foresee a separate, joint "economic vision" statement emerging from the heads of state

That session will be quite unlike the formal ministers' meeting. Af-

ter a dinner and reception Friday evening, Mr. Clinton will escort the

presidents and prime ministers of

more than a dozen Asian nations to

Doulton, the world's largest maker

and distributor of china, with such

By spinning off the business, Pearson will focus on newspaper

and television activities. Those in-

terests include the Financial Times,

bert and Royal Doulton.

There, in a large cedar Indian "long house," surrounded by totem poles and virgin forest, Mr. Clinton will lead the other heads of state, joined by interpreters but without aides, in the kind of informal get acquainted session that has become one of his favorite methods of di-

One U.S. hope is that the leaders will agree to provide the Asia-Paders, injecting confidence and vi-tality into what had been conceived as a purely consultative group. "APEC needs a blessing from a

high level to take its next step," a Clinton aide said. "If we're going to grow, we've got to grow together."

Formal private meetings will be held between Mr. Clinton and President Fang Zemin of China and Prime Minister Moribiro Hosokawa of Japan. Economic issues will lead the agenda for all the sessions, but security issues, espe-cially the crisis over North Korea's nuclear facilities, will also be dis-cussed, U.S. aides say.

### Pearson said Royal Doulton Les Echos of France and the book Back Swap With Anglo publishers Penguin. Viking and would offer shareholders a secondhalf dividend of 3 pence per share. Addison-Wesley The company had announced in July that it would spin off Royal

"Pearson will be left a strong company that will be more focused," said Neil Barton, an analyst at Merrill Lynch & Co.

brand names as Minton, Royal Al-If Pearson shareholders approve the spin-off of Royal Doulton at an extraordinary general meeting on Dec. 1, the shares are expected to begin trading on Dec. 2.

Pearson said Royal Doulton's sales increased 4 percent during the first six months of 1992 after adiusting for exchange rate movements. The company said most of this increase occurred in Britain and the United States. Earlier this week, Pearson lost a

bidding battle for Macmillan Inc. Blake Island, a secluded, verdant which has been considered the jew-outpost in Puget Sound off Scattle. el of the late Robert Maxwell's publishing empire. Paramount Communications lne, won the hattle, agreeing to pay \$552.75 million

(Bloomberg, AFX, Reuters)

### Compiled by Our Staff From Dispatches American will increase its share in LONDON - Minorco SA share-Minorco to 45.8 percent, while De holders approved Thursday an a-Beers Centenary, which holds all of the interests owned by the De Beers group outside South Africa, will

greement reached in September under which the mining giant will swap certain assets with its parent, Anglo American Corp. of South Africa. The vote enables Minorco, based

in Luxembourg, to acquire assets valued at \$1.4 billion from Anglo-American and its Swiss associate De Beers Centenary in exchange for its assets in Africa, including its interest in Zambia Copper Investments Ltd., and 55 million new ordinary shares worth about \$1.34 billion.

Among assets acquired by Min-erco are gold mines and nonferrous metal mines, and industrial activióes in Australia, Southeast Asia and Europe. Minorco also will boost its stake in the world's largest copper deposits, the Collahuasi prospect in le, which should come on stream in four to five years.

Under the agreement, Anglo-

# U.K. Watchdog Clears Perfume Makers

(AFP, AFX)

increase its holding to 22.6 percent.

LONDON - The Monopolies and Mergers Commission said Thursday it had absolved several leading perfume houses of operating a carrel to keep prices

artificially high but noted that anomalies existed in some distribution systems.

The watchdog body said in its report on perfume supplies to British retailers that although a monopoly existed, it did not operate against the public interest.

The investigation followed complaints by retailers that perfume makers bad refused their orders, apparently because of the down-market image given by the

buge discounts at which supermarkets and drug stores bave been selling fine fragrances.

The decision was a victory for such companies as Chanel, Givenchy and Yves St. Laurent, which persuaded the EC to allow them to distribute their perfumes only to shops deemed to have suitable environments.

The commission found "no clear evidence that supphers were using their selective distribution systems as an indirect means of seeking to maintain resale prices." But because of a "number of anomalies" in perfume houses' distribution arrangements, it said an arbitration process should be introduced. (Rewers, UPI)

# **DOUBTS:** Asian Leaders Cautious on Trade Deal

report on such issues as trade and investment barriers in the Asia-Pacific region and ways to cut the costs of doing business in the re-

Charlene Barshefsky, the deputy U.S. trade representative, said that the declaration, if adopted by ministers, "will represent a substantial step forward for APEC" because it outlines an evolving trade and investment policy role. But Edsel Custodio, the Philip-

pine undersecretary for trade and industry, said that the Association of South East Asian Nations would oppose any U.S. plan to transform the Asia-Pacific forum into a trade negotiating body.

He said that since APEC's

founding in 1989, ASEAN's fundamental position had been that the make binding decisions on eco-

Asian officials said that even if Mr. Clinton arrived in Scattle fortified by a favorable congressional vote on the North American accord, he would have trouble moving Asia toward an Asia-Pacific "We view APEC as the most free trade zone at Washington's promising forum we have to adpreferred pace.

East Asian nations do not want to be pressured into rapidly lowering politically sensitive trade barrinamic and fastest growing region." ers, officials said.

Nor will they risk taking regional action at this stage that could provoke protectionist measures in En-rope, which is East Asia's secondmost important foreign market, after the United States.

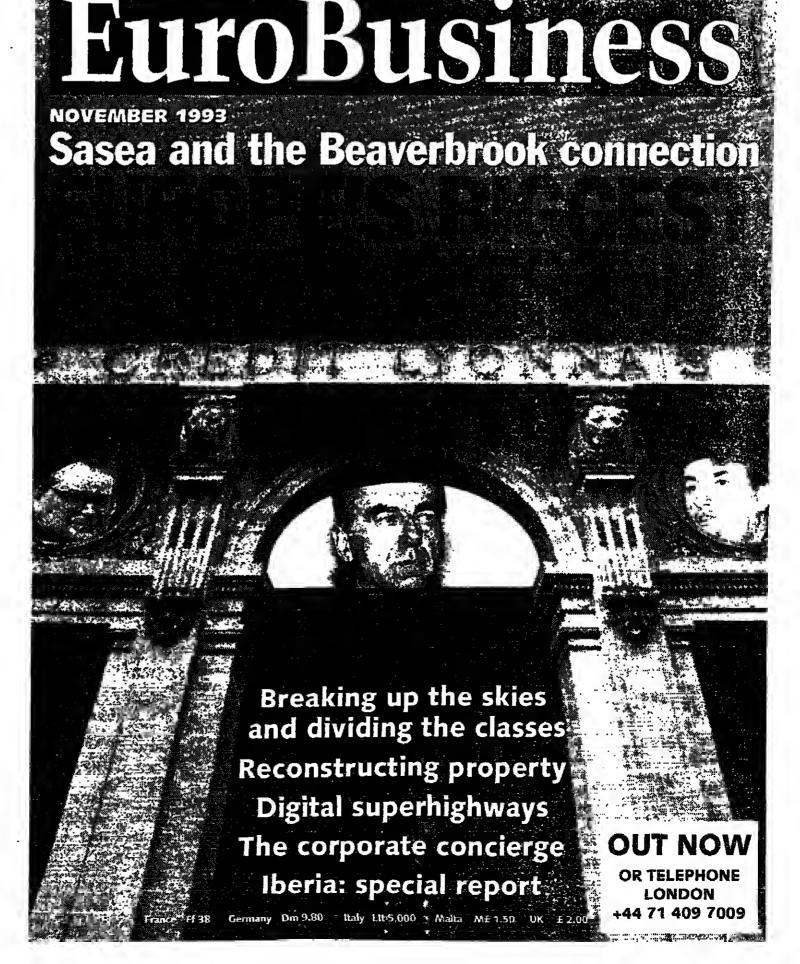
Rapid economic expansion in much of East Asia offers the Unit-

group should remain a loose con-sultative forum without power to exports and therefore jobs and dostic growth. But Japan, China and many other countries in the region ron substantial trade surpluses with the United States. The Clinton administration wants to reduce these surpluses by a region-

wide lowering of trade barriers.
"We view APEC as the most vance regional trade and investment liberalization, and anchor the namic and fastest growing region.'
a U.S. official said.

Referring to the potential for major trade conflicts between the United States and East Asia, Mr. Goh proposed in Seoul on Tuesday use the Asia-Pacific forum to beip promote a freer flow of trade and investments across the Pacific.





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# **Australian Investors** Irked by Murdoch's Super-Share Plan

SYDNEY - Rupert Murdoch's News Corp Ltd. was roundly criticized by many of Australia's major institutional investors, who opposed the media tycoon's plans to entrench family control of his flag-

ship with super-voting shares.
The Australian Stock Exchange asked for public comment after announcing earlier this week that it would review its long-standing principle of one vote for one share in order to accommodate Mr. Murdoch's plans. The exchange said if expected to make a decision by the

end of the year. Most of Australia's largest inves-tors, including 48 institutions that manage more than 250 billion Australian dollars (\$166 billion) in funds, made it clear that they feared such shares would damage

the Australian markets. Widespread use of measures to consolidate control of corporations in the hands of minority shareholders would soon result in Australian companies being severely constrained in their ability to tap international and domestic capital markets," said the Australian

Investment Managers Group. The trend internationally is away from different classes of voting stock, and organizations representing institutional shareholders around the world are opposed to

them," it said. The California Public Employees Retirement System, the largest U.S. pension fund, threatened Sunday to dump its stake in News Corp. if the company proceeded with the plan to issue super shares. Each of the proposed super shares would carry 25 votes, compared with the one vote empowered by ordinary shares. Once the votes

their extra voting power. Fund managers said the Murdoch family could increase its control of the corporation without investing money because it would hold its super shares while smaller investors eventually sold their stock and lost the extra votes.

The company's shares, which re-cently have traded as high as 12 Australian dollars, fell as low as 9.94 dollars on Thursday before regaining some ground to close at 10.18 dollars, down 16 cents from

about the implications of Mr. Murdoch's plans, there was perhaps some resentment about hints that News Corp. might move its primary listing out of Australia, said Bruce Rolph of Salomon Brothers Inc.

l don't think people in Australia like the idea that Murdoch did use a hit of leverage with a threat to take the third-highest capitalized company offshore," he said.

# Japanese Pare Portfolios **Balance-Sheet Rescues Pressure Equities**

Compiled by Our Staff From Dispatches

TOKYO - With Japan's corporate earnings on their way to an unprecedented fourth annual decline and the economy slumping, Japanese companies are selling massive amounts of stock holdings to help prop up their balance sheets.

Manufacturing giants such as Nissan Motor Co., Nippon Steel Corp. and Mazda Motor Corp. are among the companies that say they are selling tens of billions of yen worth of shares in their portfolios this year to help cover losses.

The current trend is a reversal of the practice of the late 1980s, when companies were aggressive net buyers of stocks. During those so-called bubble economy years, many businesses actively participated in zaitech, or speculative trading in equities, to fatten their profits.

More compelling is the fact that hard economic times are leading some companies to do something that was once taboo: sell part of their corporate

In the six months ended Sept. 30, Japanese nonfinancial corporations sold a net 958 billion yen (\$8.89 billion) of stocks listed on the Tokyo Stock Exchange's first section, almost four times the year-earlier total, and the pace was rising in

The trend indicates that business and government agree, at least, that the slump shows no signs Economic Planning Agency dropped the phrase contained in earlier reports, that the economy was "poised for recovery.

The stream of stock sales and the possibility of more in the next few months are alarming some analysts and market participants, who say the supply could overwhelm demand in Japan's fragile stock market and drag prices down.

Andrew McGrath, market strategist at Credit Suisse (Japan), said, "You could have potential for a real downside move here."

Share prices are already weakening amid a stream of gloomy corporate earnings and economic reports. At Thursday's close of 18,159, the Nikkei 225 average has fallen 14 percent in two months, from a recent peak of 21,148 on Sept. 13.

Ban on Share Buybacks to Be Eased Japan's Securities and Exchange Commission, an advisory body to the Finance Minister, has set a February 1994 date for allowing companies to repurchase their own shares, Reuters reported,

oting a Finance Ministry official. The commercial code will be revised to allow the repurchases by that time, the official said, though he added, "We do not consider such changes a measure to support the slumping stock market." The code now bars companies from buying back their shares except in a few cases, such as a takeover of a company that owns shares in the buyer.

# Japanese Cement **Deal Set**

Compiled by Our Staff From Dispatches TOKYO - Onoda Cement Co. plans to acquire Chichibu Cement Co. sext fall in a stock swap, becoming the biggest Japanese maker of cement, the companies announced on Thursday.

They said they intended to merge Oct. I to help cope with slowing growth in domestic demand for cement. Each Chichibu share is to be exchanged for 2.1 Onoda shares.

The companies predicted that the combined concern would have pretax profit of 8.2 billion yen (\$76 million) on sales of 264.5 billion yen in the year that ends in March 1995. This would climb to a profit of 10.6 billion yen, on sales of 306.3 billion yen, the following year, they said.

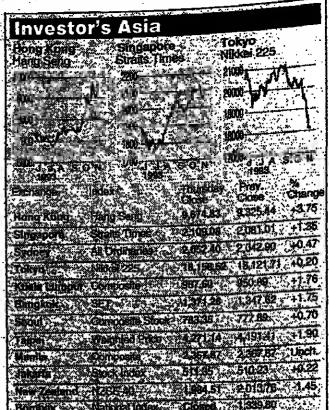
Onoda sold 16.8 million metric tons of cement in the year that ended in March, making it the secondlargest in the industry, after Mitsu-bishi Materials Corp. Chichibu sold 6.8 million tons, ranking sixth.

Meanwhile, Onoda announced that its pretax profit in the six months through September fell by 31.5 percent, to 1.76 billion yen (\$16.3 million), compared with a year earlier. Sales dwindled 6.5 percent, to 105.3 billion yen.

For the year that ended last March, Chichiba Cement had a loss of 73.4 million year, on sales of 79.3 billion yen.

Kazusuke Imamura, president of Onoda, said, "We hope to take the leadership in stabilizing the industry." He is to become president of merged company, Chichibu Onoda Cement Co. Ken Moroi, the Chichibu chairman, will become chairman of the new company.

The companies said they would control a quarter of the Japanese cement market after the deal.



### Very briefly:

 Malayan United Industries Btd. sold its banking and finance units to Hong Leong group companies for 1.1 billion ringgit (\$431.6 million). • Singapore Aidines is moving its labor-intensive accounting operations to India and China to cut costs and plans to set up a software-development center in Bombay, surline executives said.

 Hopewell Holdings Ltd. set a price of 12.50 Hong Kong dollars (\$1.62) for each of the 475 million shares it is selling in its Consolidated Electric Power Asia unit, for a total offering of 5.94 billion dollars.

• Evergo International Holdings Co. shares ended 25 Hong Kong cents higher, at 5.65 Hong Kong dollars, on the company's last day of trading, a day after minority shareholders overwhelmingly approved merging Evergo with Chinese Estates Ltd.

 Wyse Technology Tarem Ltd. will acquire the peripherals section of Quase Corp. of the United States for \$13.8 million. • Australian employment rose and consumer confidence surged despite a rise in the jobless rate to 11.2 percent in October from 10.9 percent in

# Telecom Australia Unveils a \$2 Billion Upgrade

MELBOURNE - Telecom Australia, the government-owned telecommunications company, said Thursday it would spend 3.3 billion dollars (\$2.2 billion) to modernize the nation's unications system.

The company said it would improve and develop a digital network to deliver a "worldclass" telecommunications system.

"This huge investment is one of the biggest that is likely to take place in the Australian telecommunications industry," said Doug Campbell, network and technology managing director for the company.

The expansion would allow the company to

introduce a range of new services, such as telemedicine, long-distance education services and video phones, he said. He added that the expansion would create

jobs and provide secondary supply contracts for smaller Australian companies. "For Australian business in particular, it will be a springboard into the 21st century," he said.
"As a result of Australia being more competitive through initiatives like network modernization.

the world will knock on our door." The Melbourne-based units of Ericsson AB of Sweden and Siemens AG of Germany, both major suppliers of Telecom equipment, are expected to be the big beneficiaries of the expan-

sion. In addition, Telecom said Alcatel Alsthom of France and Northern Telecom Ltd. of Canada will be what the company called "strategic" partners in the expansion.

■ Singapore Telecom Windfall

News reports said Thursday that Temasek Holdings, the investment holding arm of the Singapore government, pulled in 4 billion dollars (\$2.5 billion) from its flotation of Singapore Telecom, Agence France-Presse reported Temasek Holdings offered 1.68 billion

shares, or about 11 percent of Singapore Tele-

com's share capital, to the public last month.

(AFP, Reuters, Bloomberg)

# **Tokyo Panel Recommends** A Product-Liability Law

TOKYO - A government advi- jured by defective products. sory committee has recommended that Japan introduce a product-li- which was established by the Minisability law that would enhance the try of International Trade and In-

### Japan Honors U.S. Inventor

KYOTO, Japan — The \$425,000 Kyoto prize, a Japanese award modeled after the Nobel prizes, was given on Thursday to Jack Kilby, 70, an American who invented the microchip in his lab at Texas Instruments Inc. in 1958.

His invention launched the comolution, spawning a global microchip industry approaching \$100 hillion in annual sales.

groups, which have pressed for such legislation against fierce resistance

Wednesday did not go far enough. The product-liability issue is often cited as an example of laws and regulations in Japan that benefit manufacturers at the expense of consumers. It is harder for Japanese to file suits over defective products than it is for Americans or

from business, said the proposal on

One reason Japanese consumers cannot now win product-liability His invention launched the com-puter and telecommunications rev-that they were injured by a defective product and that the manufacturer deliberately introduced the defect or was negligent.

ish composer Witold Lutoslawski. was a defect in the product

compensation when they are inability of consumers to sue and win dustry, makes enactment of a law virtually certain. But consumer

Europeans.

were awarded. The prize in basic eliminate the need to prove negliscience went to William Donald gence or intent by the manufactur-Hamilton, a British biologist. The er. But the burden would still be on creative arts prize went to the Pol- the consumer to prove that there

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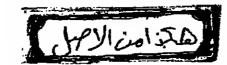
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Thursday's Closing
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**ADVERTISING SECTION** 

# **ABURG**

# How Port and City MAKE TOGETHERNESS PAY

Hamburg is a partner-ship between a city and a port — a partnership that

the Middle Ages, the Elbe River was one of the few easy ways into the heart of has lasted for eight cen-turies. Although it has had its share of strains and tensions, it remains a mutually supportive and

prosperous cooperation. All of the world's top-10 ports denominate their ship movements in the thousands, their train and truck

5 billion DM to be invested in port

movements in the hundreds of thousands and their transloaded tonnage in the millions. In 1992, Hamburg had 26,600 ship arrivals. some 250,000 train and truck movements and 65

Central Europe, and in the late 12th century, the junction between its navigable waters and one of Central Enrope's main trading

routes became Hamburg.
Thanks to the hamlet's grasping burghers, who in the following centuries enacted laws requiring all passing merchants to store their wares in Hamburg for a certain period of time, this junction became a major

Commercial acumen was accompanied by an understanding of the importance of infrastructure - Hamburg started digging canals. Today, the city has some 35 major man-made watermillion tons of goods ways (and countless smaller transloaded. This made it ones) and hundreds of

centuries by maintaining a low profile. "Never the first one, never the only one, always trading," is how one historian has described Hamburg before the 19thcentury advent of the Industrial Revolution, German national unity and the railroad. Those three combined to confirm Hamburg's status as a great port and a large industrial

freight bills.

bled. Hamburg survived the

ensuing military free-for-all

thy of plundering. The sta-

tus symbols of that time, the expensive green copper

mansions, were immovable.

Both city and port thrived

in the early 1980s, how-ever, the 800-year partnership, which had survived two wars and several technological revolutions, met with new problems. A burst of modernization in the



one of the world's top-10 bridges.
Finding itself in those points - the second-largest in Europe and the largest in Germany. In the category of containers shipped, Hamburg ranks eighth in

the world. The top-10 ports are also large cities. In most cases, they started out as natural ports and went on to develop into large cities. A few of them started out as large cities and then developed into large ports.

Hamburg was not a natural port. It was originally just a hamlet sitting on a bit of marshy land 100 kilometers away from the sea.

Nor did this hamlet quickly rise to metropolitan heights - as late as 1860, the city had only 250,000 inhabitants.

For the first few centuries of its history, Hamburg thrived on geographical and historical luck, and much hard-headed ambition and political understanding. In

early days on the northern fringes of the Holy Roman Empire, Hamburg gained its independence by playing distant emperors and local grand dukes against each

It was the city's good for-tune to emerge on Europe's stage at the heyday of the Hanseatic League. In the 14th and 15th centuries, this league of 50 ports and 250 associated cities controlled much of Northern Europe's political and commercial

The "Hanseatic quarters" were unofficial centers of government in London, Copenhagen and several other northern capitals, including Hamburg, which was always a member in good standing in the Hanseatic Leagne and sometimes a ringleader in mercantile ventures.

At first, the city supported itself through the beer

1960s and '70s had left the harbor with a number of mammoth facilities, notably the Burchardkai and Eurokai container piers, but without an integrating plan. The port was reportedly not working at the time and cost levels of its competi-

The port was thought by leading political figures to be foundering, and the city thought for a time about separating from it.

A dozen years later, the scene has changed again. and the relationship between port and city has never been closer. Hamburg the port has become a central staging ground for the new industrial and logistic activities of Ham-

burg the city.
Some 40,000 people work directly for the harbor and its 140 shipping lines and 500 freight forwarders; another 60,000 work in related import-export fields. Today, 46 of Germany's



500 largest companies have their headquarters in Hamburg, and for twothirds of these, the port is the main place of business

operations. Highly visible elements of today's port prosperity are the storage tanks of Shell, Esso and Deutsche BP. Non-visible are Dakosy and its Seedos, Habis, Zodiac, Douane and other computer-based merchandise tracking systems. Linked in Dakosy (it stands for "data communications systems" and is the systems operator) are 200 customs officials, freight forwarders, shipping lines, safety experts and the police.

The last 10 years have also seen new fruit-handling centers, chemical holding tanks and improved container terminals. They cost about 3 billion Deutsche marks t\$1.8 billinn) in public-sector investment alone, and they have produced results. One example: the total number of containers handled in the port has risen 40 percent over the last four years and 100 percent over the last

This new infrastructure has helped the port win its fair share of non-European business. Holding its own against London and otterdam, the port and its related facilities have become the European headquarters of such leading international shipping companies as Evergreen and Yang Ming (both from Taiwan). Hanjin and Hyundai tKorea). and osco and Sinotrans (China).

With a broad new burst of investment plans, the city and port have renewed their partnership vows. Some 5 billion Deutsche marks will be invested in the port by the end of the century. Of that, the city will supply half. This will be what city officials call "the bottom half" - new transport and storage infra-

### THE FREE AND HANSEATIC CITY OF HAMBURG

Area: 755 square kilometers Population: 1.67 million Governing body: Senate First Mayor and President of the Senate: Henning Voscherau

Useful Addresses: HWF Hamburgische Gesellschaft Hamburg Messe und Congress für Wirtschaftsförderung MBH **Business Development Authority** Hamburger Str. 11 D-22083 Hamburg Tel.: (49-40) 22 70 19 34 Fax: (49-40) 22 70 19 29

Hafen Hamburg Verk förderung und Werburg e.V. Verkaufs-Port of Hamhurg Marketing and Public Relations Mattentwiete 2 D-20414 Hamburg Tel.: (49-40) 36 12 80 Fax: (49-40) 36 41 22

Flughafen Hamburg GmbH Hamburg Airport POB 63 01 00 D-22331 Hamburg Tel.: (49-40) 50 75 25 00 Fax: (49-40) 50 75 12 34

GmbH Hamburg Fair and Congress POB 30 24 80 D-20308 Hamhurg Tel.: (49-40) 35 690 Fax: (49-40) 35 90 52 08

Wirtschaftsbehörde State Ministry of Economic Affairs Alter Steinweg 4 D-20459 Hamburg Tcl.: (49-40) 35 04 16 02 Fax: (49-40) 35 04 16 20 Hamhurgische Landeshank Gerhard Hauptmann Platz 50 D-20095 Hamburg

Tel.: t49-40) 33 33 23 40 Fax: (49-40) 33 33 27 07

Handelskammer Hamburg Chamber of Commerce

D-20457 Hamburg Tel: (49-40) 361 380 Fax: (49-40) 36 13 84 01

Tourismus-Zentrale Hamburg (TZH) Hamburg Tourist Board Burchardstr. 14 D-20095 Hamburg Tel.: (49-40) 300 510 Fax: (49-40) 30 05 12 54

Berenberg Bank Joh. Berenberg Gossler & Co Neuer Jungfernstieg 20 D-20354 Hamburg Tel.: (49-40) 34 96 481 Fax: (49-40) 35 21 32

# TRADE ENRICHES BANKING WORLD

company sends a power plant to China or a steelmaking facility to Venezuela, it's a good bet that a bank in Hamburg was involved," says a German banker, "taking care of everything from the actual financing to supervising the trade doc-

uments." This has been a large and profitable niche for Hamburg's banks for a long

On-the-spot style pays dividends

time. Each year, goods worth \$3.5 trillion are traded across regional and national borders.

Hamburg has 197 finance houses, plus 110 insurers. including Germany's sec-ond biggest life-insurance company, and a wide range of specialized leasing and brokerage houses. Like the financial com-

munity it anchors, the Hamburgische Landesbank is neither the largest nor most expansionistic of its kind - just the most profitable and solvent, according to independent trade reports. The bank, owned by the city of Hamburg, has displayed a typical Hanseatic prudence in eschewing plunges into currency speculation and other

high-flying, high-risk fields. Most significantly. Hamburg also has an unusually high number of private banks - 20 have their head or branch offices in the city - and of trade and shipping finance activities. Hamburgische Landesbank accounted for 3.6 bitlion Deutsche marks (\$21

"Anytime a German hillion) in ship credits alone. In 1992, one-ninth of Germany's trade was routed through the city. Traderelated finance transacted in Hamburg amounted to 50 billion Deutsche marks. Trade-related financial services - the arranging of revolving credit facilities and of project consortiums

came to many times that. According to Claus G. Budelmann, managing partner at Joh. Berenberg Gossler & Co., the full name of the city's Berenberg Bank, there is nothing incidental about this concentration of private and trade finance houses. "Hamburg owes its very existence to individual, privately run trading houses -

and to trade financing," he Berenberg is Germany oldesi private bank. It was founded in 1590 as a company trading in fine cloth. and other commodities.

Today, the bank employs some 270 people and maintains branches in Frankfurt and Luxembourg, as well as a financial-services subsidiary, Berenberg Finance Ltd., in Zurich. The bank's main activities are the handling and financing of cross-border trade transactions and the provision of short-term working captial and portfolio management, corporate finance and real-

estate services. Like other medieval cloth-trading-cum-banking dynastics, such as the Medicis and the Fuggers. the Berenbergs quickly found it more rewarding to finance the activities of their fellow magnates. The Berenbergs had two Medici-like financial

Handsome modernity: Hamburg's headquarters of Berenberg bank.

advantages working in their favor, a hard currency (the city's "bancomark") and a wide network of trading relationships. Hamburg was an informal leader of the 300-odd cities and trading outposts making up the Hanseatic League.

Berenberg and other lead-ing private banks flourished well into the 20th century, helping to finance the ages exploration, of steam and of industrial production.

Times were often very difficult in Germany during the first half of the 20th century, with two wars and one bout of hyper-inflation. In 1933, there were 210 private banks in Hamburg alone. In the mid-1980s, that number had declined to 69 for all of Germany. Today, there are 94 pri-

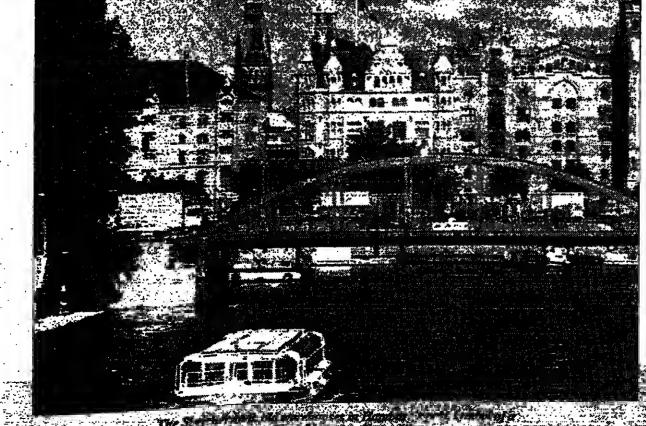
vate banks in the country. In the 1960s, they began to find a growing clientele in the country's newly rich. The private banks also diversified into funds management, real-estate brokerage and other applied financial fields.

In Hamburg, this activisi style of private banking is by no means restricted to private hanks. Konrad Kentmann, chief economisi at Hamburgische Landesbank, says, "Our city's banks, ourselves included, could have made a fair living out of just financing what comes through this

But that's never been the way in Hamburg. We all have something of the private banker about us. Perhaps not in our ownership, but very much in how and where - we act."

Mr. Budelmann agrees: We hankers in Hamburg are generally very much on the go, visiting clients, personally looking into their operations," he says, having himself just returned from such a business trip to inspect timber operations in Vancouver.

"It may be because we all started out as voyaging merchants and never lost that on-the-spot style of doing husiness." Budelmann adds.



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Enlarging Hamburg Airport: By the end of the decade, 12 million passengers a year will be handled.

# **NEW INTERNATIONAL AIRPORT OFFERS** More Than Elegant Architecture

On November 1, 1993, Hamburg bid a sentimental goodbye to the days of its "private airport." For four decades. Fuhlsbüttel airport had flourished in relative obscurity, doing good but unspectacular business in interregional and intercontinental traf-

It was a favorite with Hamburg's residents because it was convenient and relatively uncrowded. Only eight-and-a-half kilometers away from the city

Improved passenger access is an essential element of the Hamburg Airport modemization – access to the aircraft, from the terminal to the ciry, and by highspeed train to the rest of Europe.

center. Fuhlsbünel was easy to reach. With only 7 million passengers a year, a quarter of them vacationers boarding charter flights, the airport had none of the milling masses of its larger counterparts.

We always had the feeling that they had put it there for our personal use," says one resident.

television broadcast trucks and more transit flights were parked outside the airport's main doors. Inside were dozens of journalists. It was an impressive tumout, even for a community accustomed to television crews scuttling around Lufthansa's vast airplanemaintenance and testing works adjacent to the airport or the manimoth

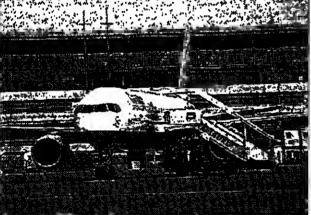
Deutsche Airbus plant

across the river. The occa-

sion was the inauguration

routed via Hamburg. And the end of an era. "It's basically a new airport. At least, it will feel that way to me," says one

of the city's frequent flyers. "I think our new terminal puts the airport right in line with the current 'right-sizing' trend in the world's air traffic," says Henning Schultz-Lupitz, head of marketing at Flughafen Hamburg GmbH. operator of the new Terminal Four. of the airport.



After eight years of planning and five years of construction, it now hosts nearly all of the 34 carriers providing scheduled service to Hamburg.

While the TV cameras were sweeping around the soaring vault of the main hall, Hamburg's residents were considering what the new era would bring: more

"The day of all-encompassing hubs is over, at least outside America." he adds. "Passengers greatly prefer point-to-point connections and manageably sized airports, and our new terminal fits that bill per-

fectly." The airport's upgrading involves more than its impressive new terminal

On November 1, mobile direct international flights and 500-meter-long connecting pier. It includes a train station (built for the anticipated extension of city and federal rail lines), a multistory garage and other facilities.

With the new terminal,

Hamburg is set to handle some 11 to 12 million passengers a year hy the end of the decade. Currently, some 100,000 tons of air freight and mail are processed each year at Fuhlsbüttel. This figure is set to rise by as much as 100 percent over the next seven years. The terminal also has a shopping areade with more than well-known stores. including a hranch of Harrods, the famous London department store.

This new terminal and he related facilities are heing launched just after we've completed a decadelong modernization and computerization of our port." says Günther Klemm, director of the economics monitoring depart-ment at the city's Chamber of Commerce.

"In addition, Hamburg is an integral part of the ICE (Germany's ultra-fast train system) and express rail freight networks; our highways have been revamped where necessary," Mr. Klemm adds.

"I think we'll be seeing new transport-related synergies making themselves effective in Hamburg over the next few years.

# HAMBURG

# SERVICE-INDUSTRY LINKS HELP TO BRING INCREASED DEVELOPMENT TO HAMBURG

Hamburg is unusually fortunate because the services it provides and the industries it fosters stimmlate and enrich one another. The enterprises

involved in processing and circulating goods, images and currencies (which account for 75 percent of Hamburg's GDP) go band in hand with the enterprises producing goods.

Much of the chemicals, coffee, textiles, wheat, sugar, crude oil, spices, rub-

Scientific research spurs business

ber and zinc shipped to Hamburg, for example, are processed in Hamburg by such companies as Deutsche Shell, Tchibo Holding AG (coffee) and Norddeutsche Affineric (metals). The ships themselves are maintained and sometimes even built by Blohm & Voss AG, operator of the city's largest shipyards.

With so much of Germany's food arriving each day in the city, it is helpful that two of Germany's leading food processors and retailers -Edeka and Spar - are located in Hamburg. Immediate access to raw materials could provide a plausible explanation for the presence in Hamburg of such producers of personal-care products as Deutsche Unilever, Beiersdorf and

When one considers Wolfgang Joop. Jil Sander, lris von Armin and the city's other internationally known fashion houses, it is true that Hamburg imports balance of EC politics and

chwarzkopf.

textiles and creates textilebased consumer products. but there is another, more important factor. Like most port cities, Hamburg features a cosmopolitan array of nationalities and lifestyles. Highly individual designs must emerge from this melting pot.

Hamburg continues to be a leader in transportation

solid local business factors. including a cast of supporting companies. Deutsche Aerospace Airbus GmbH and Deutsche Luftbansa AG head a 25,000-employee-strong aircraft manufacturing and maintenance sector, with 10,000 of them working at Lufthansa's 800,000 square meter technical facility. All told, some technology. For 800 years it 2.5 billion Deutsche marks

linkage - between scientific research and business.

One example is HERA (Hadron Electron Ring Facility), which extends for 6.3 kilometers under west central Hamburg's parks and stadiums. Launched three years ago, HERA is the sixth electron synchrotron built by DESY, Germany's submonic particle research center. DESY's

Link with the world:

an Airbus

ready to leave



Hamburg for Buenos Aires.

made ships, and today it makes aircraft. Of the world's top-10 ports, only Los Angeles is involved to the same extent in the aircraft business.

For the last two decades, Deutsche Aerospace Airbus GmbH, the German part of the pan-European Airbus consortium, has been turning out Airbus bodies and entire airplanes from its facilities in southwest Hamburg's Finkenwerder district. Most observers ascribe this to a judicious

(\$1.5 billion) have been invested in the city's aviation sector over the last five

Companies Panasonic and Philips can and do manufacture semiconductors, video machines and televisions anywhere in the world. The reason for their choice of Hamburg as one of their prime production and development sites has nothing to do with history and stems only partially from the city's peerless infrastructure, it relates to another sort of Hamburg

ginons, charm quarks and tauons are no doubt the most esoteric items emerging from Hamburg's 263 institutes of research and higher education; but they are of pertinent interest to the city's electronics producers, faced with operating in ever-changing markets. The people graduating from these programs are also of great interest to

industry. To keep track of this ever-growing number of skill areas and technological developments, Hamburg has turned to its trade-fair authority for help. Held every other year, the professional education trade fair of Hamburg Messe und Congress GmbH attracts crowds of students and their future employers.

One of the clearest examples of the traditional congruency between our research and business communities is in medical technologies," states Urda Martens-Jeebe, director of the city's business promotion agency.

"This is a relationship that goes a long way back. It started with the world's first practical implementation of the X-ray technologies - visual imaging is still a specialty of our medical faculties and companies and it now involves such new areas as molecular neurobiology and endoscopy."



Science at work in the laboratories of the university hospital at Eppendorf.

# COMPACT FAIRS STAY CLOSE TO THEIR MARKETS

Hamburg's trade-fair center is located near the city center, giving it an advantage over Germany's other "Big Seven" trade-fair grounds, which are a 10-to-15minute ride away from their city

In Hamburg, it is only a brisk 10minute walk from the Alster to the trade-fair center. The first thing vis-

China proves major trade fair customer

itors see on arriving at Hamburg's fairgrounds is not huge parking lots but beautiful green spaces. Separating the city's trade fair grounds and its congress center is the Japanese Garden, part of the Planten un Blomen botanical gardens. An older counterpart, the Alter Botanischer Garten, conveys walkers from the Japanese Garden to the heart of the city.

The trade-fair buildings themselves are different. The first-time visitor, used to ever-growing sprawls of other trade-fair grounds, finds in Hamburg's compact, multistory halls a welcome change of pace. This compactness - the fair halls nevertheless have 62,500 square meters of exhibition space is much praised by the more than 1.2 million businesspeople and professionals who attend Hamburg's 50 major events each year. "Low search time, high proximity" is how one exhibitor describes the fairground's unique advantages. These qualities have affected the city's trade fairs themselves, according to Franz Zeithammer, president of Hamburg Messe und Congress GmbH, the city's trade fair authori-

"The fact that we're an integral part of downtown Hamburg - a very attractive city - is a great advantage to our visitors and exhibitors," explains Mr. Zeithammer, who has been running the shows in Hamburg since 1985. 'To us, it means that our opportunities to grow spatially are very limited. To overcome this challenge, we have had to make sure that each square meter is used to its full advantage at each fair. And accomplishing that means staging fairs with close 'market fits' between exhibitors and visitors.

To get this fit, Hamburg's trade fairs are increasingly organized around the needs of specific sectors, instead of general product areas. Events have an increasing "congress content." with parallel events taking place at CCH Congress Center Hamburg's 17 conference rooms, which hold a

total of 7,500 persons. Hamburg's trade fair line-up does, of course, include such broadbased (and very Hamburgian) events as the world's largest shipbuilding and marine technology event, known as SMM, and Europe's leading restaurant and catering fair, InternorGa.

been centered around specific services - such as the renovation of old houses and apartment buildings - and single-market product "packages." Transpack, for instance, integrates the complementary needs of freight forwarders, packaging manufacturers and corporate shipping departments into a single event.

There is a reason for this move. according to Mr. Zeithammer. Trade fairs have long since been created for all major and minor product areas. In most cases, there are several competing annual events, with companies generally attending the ones within a couple of hundred kilometers of their place of work," he says. "In Germany. companies and people are only willing to attend events that show them what to do with products and how products can be made to work with each other."

The situation in many places abroad - in Ceotral and Eastern Europe, for instance, or the rapidly developing countries of Asia and Latin America - is completely dif-ferent. Trade fairs and product shows of all description are objects of strong local interest.

For Germany's trade-fair authorities, traditionally major exporters of event-related expertise, staging exhibitions and fairs in those regions involves tailoring proven fair concepts to local conditions. "I do think we Hamburgians do have an advantage in this regard," says

Recently instituted fairs have Mr. Zeithammer. "We're very close to these markets, geographically or commercially. Hamburg's been trading with and in many of these regions for centuries."

Hamburg has been trading with China, for example, since the clipper-ship era. After World War II, a number of Chinese import-export agencies were set up in the city. With the advent of economic liberalization during the last few years, these agencies have been upgraded into full-fledged companies. Numerous others have flocked to join the pioneers. Today, according to Urda Martens-Jeebe, director of the HWF (Hamburgische Gesellschaft für Wirtschaftsförderung), the city's business development agency, there are now over 100 Chinese companies in Hamburg, with 23 of them having arrived during the past year.

Mr. Zeithammer's strategy has been to create two-way trade fairs from these ties. Hamburg Messe stages and participates in major trade fairs and production exhibitions in China every year. These involve various mixes of German, Chinese and other Asian participants. Going the other way, Hamburg Messe has made a specialty out of holding Chinese product exhibitions in Germany. In June, for example, 100 exhibitors from China's booming Guangdong province exhibited (and sold) a wide range of products on the fair



حكدًا من الأصل

عكذا من الأصل

ADVERTISING SECTION

# LAKE COMBINES PUBLIC AND PRIVATE QUALITIES

The banks of the Alster, into a gracious lake. Later on, a succession of bridges seven centuries to build up and shipping lines. 9 kilometers long, serve as tracks for sunrise joggers and romantic after-opera promenaders. Some 1,200 sailboats and 400 row and paddleboats reside on the 182 hectares of water in this lake in the center of Hamburg. The Alster is Hamburg's best view, its most common photograph and every tourist's starting point.

There is one thing the Alster is not. It is not quite natural. In the 13th century,

### Pecking order at Christmas lunch

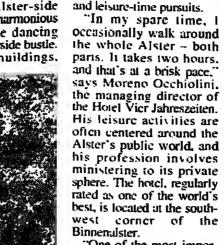
the city-state's town fathers decided to treat themselves (and their thriving city) to an inland sea. They took the last 3 kilometers of the Alster, a peaceful river flowing south from Schleswig-Holstein, and built a dam at its junction with the Elbe.

This turned the marshy The banks of the Alster offer moments of peace and relaxation near the center of bustling Alster's Hamburg portion

divided the lake into two today's rich assemblage of parts: its smaller inner section - the "Binnenalster" on the south side, and the ings, including consulates. larger outer section - the hotels, restaurants and the

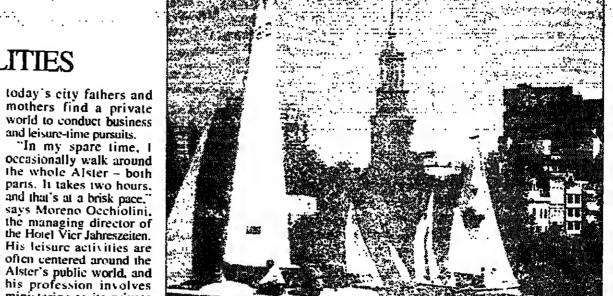
private clubs, bank houses and villas, and public build-"Aussenalster" - on the office buildings of interna-

For 2.2 million tourists a year, these Alster-side buildings are a harmonious backdrop to the dancing waters and waterside bustle.



"One of the most important traditions in Hamburg is Christmas Day lunch at the Hotel Vier Jahreszeiten," says Andrea Reuther, Hamburgian by birth and inclination. "Over the generations, an intricate social pecking order has grown up around who sits

This Hamburgian institu-



A fresh breeze on the Elbe makes for lively sailing beneath the buildings of the city of Hamburg.

tion turns out to be surprisingly young. The hotel was launched "recently" - in 1897 - though its buildings are some three decades older. The institution is also under relatively young management, Mr. Occhiolini, now in his second stint in Hamburg, is 39 years old. He has been at the helm of the hotel for the last

two years. Mr. Occhiolini, a native don't make their way up

of Montevarchi, Tuscany, explains why his hotel and Hamburg have "matching

"As a great trading center," he says, "this city prizes the worldly, being in the thick of the world and its many events. And, by our very public location, we are very much in the center of Hamburg's world. There aren't many people who

and down the Alster's banks or on its waters. On the other hand, the Hamburgian also prizes being private, being away from the world and its scrutiny. "Aı Vier Juhreszeiten, there are no buses pulling up at our front door, we don't have a ballroom or room-to-room telephones, or anything else that would disturb the guest's very private world,"

# 'LOCALLY' MEANS THE GLOBAL MARKETPLACE

On a per capita basis, Hamburg has been the country's most prosperous state for as long as the Federal Republic of Germany has been keep-. ing statistics. But until 1987, Hamburg's rates of growth were well below Germany's average and its rates of unemployment were much higher.

In 1987, that changed, and after a dip in 1988, Hamburg has been steadily recording better growth than other parts of Germany and Western Europe. This year, Hamburg has been outperforming all the country's other western states and has withstood the recession. With a good fourth quarter, the city could have a breakeven year.

If its output in goods and. are good, services Hamburg's "inputs" are even better. Over the last have invested some 3.4 ou

(Hamburg's business development corporation) - to be present in this city-market-place. Of that, 1.5 billion Deutsche marks came from 611 companies and operations new to the city, many of them from outside Germany and outside Europe

This influx has been gathering pace. The city now hosts 100 companies from China. Twenty-three of them arrived during the last year, as have many from Taiwan, Korea, the United States and other non-European countries.

What has worked this change? "The city's businesses have always been oriented toward going out into the world and searching its markets for opportu-Affairs. We ie market-un-

were always driving hard and always asking for something new. That's why there are no monoliths or monocultures in Hamburg, but rather a polycultural corporate community.

In this view, the shorter the product lives and the more intricately interdependent the market niches, the better it is for Hamburg. Because many international companies trade and produce in this microcosmic world market, Hamburg is able to experience the currents of the world market at first hand. 'We were always a

favorite outpost for non-German companies," says Mr. Burmeister. "But now there are many more of these companies, and they nities," says Hans are doing much more with-Burmeister, senior official in the city's economic at Hamburg's State boundaries. To be in interseven years, companies Ministry of Economic national markets nowadays, all most companies in lion Deutsche marks (\$3.4 ven here and have been that Hamburg have to do is to technical-services provider, are thinking globally.

ting up shop in our marketplace.

gives This trend Hamburg the sectoral and international diversity required of a modern business center. Its spatial organization gives it another important quality: access,

"More than ever before, markets are made by proximity, on the fact that various sectors can transact and interact with each other on an immediate basis," says Urda Martens-Jeebe, member of the board of directors in charge of investment recruiting of HWF.

"Many of our most productive areas look like green, residential neighborhoods. In fact, a lot of the city's executives live within walking distance of their companies," she says, "It's only at a second glance that you notice that a mediumsized production operation

billion) - counting projects way for a number of cen-facilitated by HWF turies. And the markets world market has been set-street is a trade finance bank and a lawyer's office.

"We do of course have large-scale industry,and we can accommodate any industrial establishment, no matter what the size. But this mix is typical of the

The actual number of these multifunctional companies is constantly shifting. Their current individual activities are in such a state of flux that statistics are difficult to find. One of Hamhurg's large automobile shippers - nominally a wholesaler - turns out to have upgraded its finishing services into full-fledged tuning and customizing activities, making it a service company. A Chinese import-export house starts assembling electronic devices, moving it into the light manufacturing sector.

"When you're acting locally in Hamburg," says



Architectural distinction adds to the pleasures of shopping in Hamburg.

### RED-BRICK CITY EXPLODES INTO POSTMODERNISM

Hamburg's architecture demands attention. Every month, it seems that another postmodern or neo-Fritz Schumacher (Hambarg's early 20thcentury master architect) edifice is completed, and Hamburg seems to have a new interior mall or another "galleria" in which product opulence and architectural excellence vie for the visitor's attention.

Many of the city's traditional red-brick houses and warebouses have not been immune to the trend. Their exteriors are still Hamburgian, but they are even rosier after extensive sprucing up. Their interiors often contain an eclectic mix of locally produced modern art and cultural imports from other nations and other eras.

Why this architectural explosion is happening in executive at Hamburgische Landesbank, sees financial forces at work. "This was all set off in the 1980s. when investors, especially those from Scandinavia, were looking for safe, profitable places in which to put their money on a long-term basis," he says. "Hamhurg's been a prosperous city for generations, for centuries, and it was, at the time, suffering from a

shortage of real estate." The rash of recent building completions represents the conclusion of this decade of investment, which has left the city with 10 million square meters of office space, one-seventh of it built during the previous 10 years. "A controllable and con-

trolled boom" is how Mr. Kentmann describes it. We've built steadily but not excessively in Hamburg," he adds. "Both supply and demand have stayed in rough parity with each other, keeping rents at acceptable levels. We now have enough office and industrial space to take care of demand until the end of the decade. With a current office-vacancy rate of just above 3 percent, there will not be a bust."

That explains why the buildings were constructed, but not their imaginative and expensive designs. Claus G. Budelmann, managing partner at Hamburg's Berenberg Bank, has an explahation for the corporate caste's embrace of the modem and the sumptuous.

"It's a question of heated local rivalries with very positive results for the city as a whole. In the 1970s. the first gallerias were built.

And because they were so quality magazine publisher) pioneering and opulent - a have been featured in every good example is the Hansearchitectural magazine in Viertel - every galleria that

striking." The same trend, says Mr. Budelmann, is seen in office buildings, "The new headquarters of Gruner &

has been built after them

has had to be at least as

Jahr (Germany's largest

Europe," he says. "So every other publishing house and media company in the city sees the

need to follow suit or even surpass G & J. Same thing with insurance. Zurich's

sent a number of our other

insurance companies to the drafting tables.

Also notable is the Speicherstadt, a complex of late-19th-century red-brick huildings located near the port whose upper floors. transformed into offices for import-exports firms, have also captured many pages new building has probably of coverage in Germany's architectural magazines.



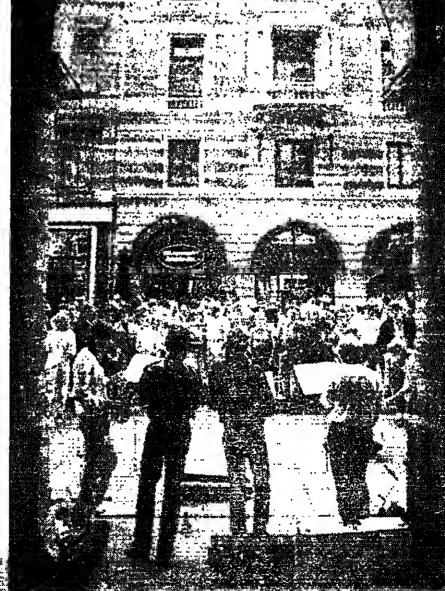
Hamburg has the right to lay claim to being Germany's

burg, and the city accounts for 50 percent of the country's total circupercent of the country working in the catching the catching with the catching the catching and most outrageous newspapers and journals. About 40 advertisements, its spiashiest percent of those working in tabloids, its late breaking TV but Germany's media and related technical sectors reside in greater times. Hamburg also takes on the Hamburg, and five major relevision iob of being Germany's opinionstations and dozens of record companies operate in the city.

impressed with the statistics than with the power of the media in Hamburg. If the news is hard-hit-Formers of Germany's 20 largest ting and country-shaking or just magazines are published in Ham-deliciously sensational — it almost certainly originated in Hamburg Hamberg provides the country with letins and its mackraking documenmaker and thought-provoker.

It is sometimes hard to remember

Spiegel, Stern, Springer Verlag - are post-World War II migrants. The reasons they give for choosing the city as their base are sometimes practical - Hamburg was one of the few places in Germany where paper was available after World Was H." explains one publisher" and are sometimes philosophical -"Pethaps it was Hamburg's tradition of free speech and very free thought," writes Merian magazine from its Alster-side headquarters.



Street anisticians framed by the more traditional architecture, entertain a crowd

# **SPORTS**

# Barkley Trumps Spurs, **Kukoc Rescues Bulls**

PHOENIX - David Robinson got his points and Dennis Rodman got his rebounds.

Charles Barkley, however, got both, and Phoenix point guard Ke-Charles Barkley, however, vin Johnson continued scoring as the Suns rolled to a 101-93 victory Wednesday night over the San Antonio Spurs.

"I thought we were where we wanted to be, and then Chris Whit-ney went down and we kind of lost Robinson said of what he called "that little critical stretch at the end

of the third quarter. Whitney, who played Johnson to a near-standstill for three quarters. was accidentally hit in the face by Rodman's forearm early in the fourth and played only five min-

utes in the final period. Meanwhile, the Suns used a 9-0 run to open an 87-73 lead with \$:10 left and cruised to their third straight victory after a season-

opening loss.

Barkley had 35 points 101 20 rebounds and got both or the assists. during the rally, Johnson, who scored 67 points in his previous two games, had 19 points, 13 assists and four steals.

Robinson scored 32 points, while Rodman pulled down 25 rebounds the same way, with six lead changes opportunity. It was fitful and right, and five ties in the first quarter, and a just ending for a game like shot, which was blocked,

to concentrate on him solely, because an offensive rebound is as good as a basket at key times, said A.C. Green, who shadowed Rod-

man most of the game. The Spurs scored only nine points in the first 10:28 of the final period, which began with the Suns

### NBA HIGHLIGHTS

leading, 78-73. In that span, Phoenix took a 98-82 lead.

"I thought our defense has been pretty good except for the first night, and that's been keeping us in the game." Phoenix coach Paul Westphal said. Then we find somebody who is hot. If we're ever clicking on all cylinders, it's a blow-

The Suns won three of four games from San Antonio last season, the last two by two points or iese, and knocked the Spurs out of the Western Conference semifinals. 4-2, winning the last game 102-100 in the final contest played at HemisFair Arena.

The first 1993-94 meeting started continued that way until the Spurs

went 712 minutes without a basket, have to monitor him like a great 3- from Robinson's three-point play point shooter on offense. You have with 3:2t left in the third quarter to Terry Cummings' 17-foot jumper with 7:51 to go in the fourth.

• Is Toni Kukoc the new go-to guy for the Chicago Bulls?

"No thank you," he said after beating the Bucks, 91-90, with a last-second 3-pointer in Milwaukee. "For tonight it's great. But tomorrow is a new practice."

Brad Lohaus hit two free throws with 5.2 seconds left to put the Bucks up. 90-88. But after a timeout. Kukoc got the ball at the top of the key and sank his sbot to give the injury-depleted Bulls their third victory in four games. Milwaukee tried for a final shot,

but Lohaus was called for walking. Kukoc. in just his fourth game in the league, scored his NBA high of 18 points.

Somehody had to take the shot," he said, adding: "This time it was my turn."

"He's got a lot of poise." said the Bulls' coach, Phil Jackson, "When be learns the game, a couple of the mistakes he made, those will be gone. He came through with the



Barkley versus Rodman: 20 rebounds to 25, but in points 35 to 0.

# A Pioneering Five in Spain Starting Lineup of Black Americans Is in Spotlight

The Associated Press

ORENSE Spain — For the first time, a European basketball team has assembled a starting lineup of five Americans. But it is their race, not their nationality, that has attracted the

"We're five Americans, but we'd be no big deal over here if we were white," said Howard Wood, a 6-foot, 8-inch (2.02-meter) former University of Tennessee player.

The daily El Pais referred to the Coren Orense club's starters as "Los Jackson Five." Another paper called them "five friends from Har-They've heard themselves described as the "team from Cameroon" and seen countless headlines playing off the word "black."

"If they want to call us the Jackson Five and mean by that a group that's quickly becoming well known, we'll accept that," said Jackie Espinosa Johnson, the team's 6-5 forward. "But if they're just trying to identify us as a group of hlack guys, that's not acceptable."

Polls suggest that Spain is among Europe's least racist countries. But, until a few years ago, nonwhites were rare here. Now that there is a steady flow of illegal immigration from Africa and Latin America, the level of racial awareness and sensitivity has not kept pace.

"It's not racism as Americans know it, it's racial ignorance," said Brad Wright, a 6-10 former UCLA and NBA player. "They're not educated here on these issues."

"If they were really racists they would be more subtle about it and never as obvious as

they are. They really just haven't thought about Wright added "But calling us the 'Jackson Five' is better than calling us the 'Osmond Brothers,'"

said, cracking a smile.

ty accepts them," said their 44-year-old American coach, Tim Shea, now in his 14th season coaching basketball in Europe.

northwest region of Galicia.

He said he could not say the Spaniards on the team "are 160 percent happy, but f think they understand."

Although Wright has become more tolerant, his Spanish wife, Milagres, has become more

"This country was isolated for a long time and people aren't used to living together with different races." she said. "Spaniards always say they're not racists — and they couldn't be when there were only white Catholics here."

Despite headlines and remarks focusing on race. Coren Orense's starting five say they are treated well by fans and residents of this largely

agricultural city of 100,000 in Spain's isolated

"These guys live well here, and the communi-

The club, which is among the top six in the tough 20-team Spanish first division, isn't com-pletely American. Espinosa and Wood each have taken Spanish citizenship, which is why Coren Orense can field five foreigners instead of the maximum of three allowed by Spanish league rules.

Wood has a Spanish wife. Espinosa's mother was a Spaniard. Wright, married to a Spaniard, is seeking Spanish citizenship. And Shea is married to a Spaniard.

The only two without a Spanish connection are the guards. Andre Turner, a former Memphis State and NBA player, and Chandler Thompson from Ball State.

"I call these guys the pioneers," said the New York-born Shea. "This is how world and Enropean basketball will look one day."

# The Bicycling World's Singular Scotsman

By Samuel Abt

international Heraid Tribune PARIS - A little more than a year ago Graeme Obree decided that he was "totally fed up with cycling because I had nothing from it

He did not mean bonors, since Obree had won a fair number of amateur races in a dozen years of competition in his native Scotland. He meant money. At the age of 27, Obree, a dropout from studies in engineering and economics

at Glasgow University, the hankrupt owner of a hicycle shop, was unemployed and broke. On the money side I was on the dole and that was it." he continues. "I had no money and a mortgage and a wife and a son. Last October I said. I'm through with the bike. I'm never going to nide again. But there's not a lot of jobs floating around in Scotland so soon I was thinking about making a comeback and what I was going to do

was write a book about my experiences.

"Then a friend said, 'You don't have an

ending.' What I needed was just one goal for one season for the ending of this book.' Obree pauses and his face breaks into a smile, possibly at his own hravado. The goal he chose was the most revered distance record in the sport: the hour's ride against the clock. The racer, alone on a track, goes just as far as he can

Since Henri Desgranges, the founder of the Tour de France, set the record of 35.325 kilometers (23.55 miles) an bour in 1893, it had been pushed up by a line of champions. Fausto Coppi covered 45.848 kilometers in an hour in 1942, Jacques Anqueul reached 47.493 kilometers in 1956. Eddy Merckx reached 49,431 kilometers in 1972 and Francesco Moser broke the 50-kilometer harrier — as big a psychological wall as the four-minute mile - in 1984 when he covered 51.151 kilometers. Nobody bad exceeded Moser since although a few had tried

and many had dreamed of trying.
"The hour record is everything." Obree says. "There's only so many people who bave beld it. They number less than two dozen, including Coppi, the winner of five Giros d'Italia and two

Tours de France: Anquetil and Merckx, each the winner of five Tours de France: Moser, the winner of the Giro and innumerable classics, including the demanding Paris-Roubaix race three times — and Obree, the most feared time trial rider in Ayr. Scotland.

Last July 16, on the bicycle track in Hamar, Norway, be covered 50.689 kilometers in an bour, fell 462 meters short of Moser's record, said "I'm going again tomorrow" and spent a sleepless night, fearing leg cramps,

Riders usually space record attempts three or

starter fusses about, but I was wanting none of that, I said 'O.K., you ready?' and I just went away. And once you start, you're doing it, that's right, you're ooing it."

Riding a revolutionary bicycle valued at

about \$100 and jutting far over the handlehars as he pushed a monstrously big gear. Obree became the new holder of the hour's record. An hour after he started, he had covered 51,596 kilometers, or 445 meters more than Moser. four days apart but Obree did not have that The gunsbot that signaled his breaking of

'After all those years of struggling and saving pennies to buy a loaf of bread, it had all been justified.' - Graeme Obree

option since the officials who had to time his ride to make it official were leaving late the next morning. "What drove me on." he says, "was desperation. Desperation, necessity. It was the

Had the money for the record attempt run out? "Hardly." Obree says. "I didn't have any in the first place. Basically I didn't have any money and I saw my chance of getting any ing away. If I could this thing, I was going to do it."

For the second attempt, he changed bicycles, riding on one he designed and built himself partly with material from the family washing machine. Lacking the horizontal bar that usually runs from the saddle to the handlebar post, the hicyele has a distinctive curve to the handlebars. which the 5-foot-11-inch, 160-pound Obrec grips in a tight and nearly flat aerodynamic tuck, far over the hars. The position is usually described as "an egg" and he is alone in using it. He set off early for the track. It was 8:50 when he got there and he was nearly in a frenzy.

Where's my hike? Right. Where's my helmet? Right. Let's go. "I got on the track and did a few laps" to warm up, Obree continues. "Normally the Moser's record came with more than a minute of the ride left.

Obree was in Paris recently to ride in the Open des Nations track meet. He was not there as the hour record-holder since Chris Boardman, an Englishman, recorded 52,270 kilometers an hour to break Obree's record a week after he set it. The Scotsman was invited instead as the world champion in the pursuit race, in which two opponents set out at opposite sides of the track and race for four kilometers. Obree won the title in August on the same track in

Norway where he set his hour record. "So many people still think of me as the hour recordman, not the world champion." he mused "Although I held the record only seven days. I'm one of the names on the list now. It was my one chance of doing anything, of win-

ning anything, of being one of the hig names."
He is anything but hitter, he insists, that his hold on the record was so short. "I was expecting it," he says of Boardman's success on the track in Bordeaux. "Because it wasn't my best bappened. Now I have another go at setting the record next year. Thanks to Mr. Boardman."

Geneva, four days later it's Munich, three days later it's Bordeaux. We have to go from Bordeaux to Gbent to race there and then

Obree was shown a photograph of him cross-ing the finish line at the end of his bour's ride with his right band cocked into a fist in the air and a grimace mixing exhaustion and triumpb on his face. What was be thinking then?

He looked silently at the photograph for what seemed to be a long time. Then he spoke: "I thought, at last, after all these years, at that moment...

"The best was when the gun went before I actually finished the whole hour. When that gun went, ah! Nothing could go wrong — I couldn't finish or a puncture or the fork snapped before I got to the end. If I dropped down dead then, if I dropped down dead, my epitapb would be written already. I had broken the record.

"After all those years of struggling and saving pennies to buy a loaf of bread, it had all been justified. Everything had been justified, all those years. Everything had been justified as soon as the gun went.

"As soon as the gun goes, that's me covered the distance be covered already. Everything else was extra. The gun goes after you've got the distance, it's a distance record. I was sailing and if I'd wound up dead, I'd still have the record."

Since then, and especially since he set a speed record while winning the pursuit race at the cial worries. Turning professional and sponsored now by the Bie pen and razor manufacturers, he has ridden without much success in a handful of road races and with great success on the track at the six-day races that fill the European fall and winter. Each appearance brings him a fee of several thousand dollars in addition to his Bic contract. Hard times are definitely over.

The schedule is full through January, when the road season begins to replace the one on the track, said Martin Coll, 29, Obree's brother-in-law and manager. "We go to Grenoble tomorrow, possible performance because I'd ridden the two days later it's Dortmund, two days later it's



Graeme Obree on the track: "If I could humanly do this thing, I was going to do it."

Bordeaux and we race two days there and then to Vienna, a week's invitation to Vienna.

"This is a money-making thing for Graeme," Coll continued, "Next winter they'll want to see him again at these tracks. Whether be gets some medal of any color at the world championships next year, they'll be wanting him indoors at the six-day races. For the demand, you know. People will be wanting to see him again."

Coll and Obree were having a late breakfast

at their hotel in Paris, Coll drinking coffee, Obree eating a basket of croissants while he compared his new life to a merry-go-round. "You don't know who's the person who's going to pick you up at the airport, you don't know what hotel you're going to, you have no facts and figures."

Life has changed. "Totally," Ohree says. "In terms of security. You can't have a good outlook on life if you can't afford anything, so my outlook on life has improved. Otherwise I'm the same guy except f don't see my wife as often." "And you don't drink as much," Coll throws

"I don't drink at all now." Obree admits. Known before as no stranger to a daily pint or two of beer, he stopped drinking in September because of liver problems complicated by a lingering lung infection, "Also drink isn't good for performance He seemed a bit surprised to be asked why he

was riding the merry-go-round.
"Why?" he echoed. "Because it's my job. It's what I'm good at. At the moment this is what I'm good at and you know what they say: Do what you can when you can.

"I'm also doing it for the money. I've got to get as much money as I can. But it's got to be performance-driven. I'll do the performance, Martin will try to get as much money for me as he can. Obviously we go to races where the best money is if there's not too much traveling

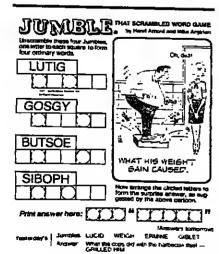
"What money means to me is not all those

zeroes in the bank, a fancy car or whatever else. ft's no more sitting there and thinking what I can't afford to buy. "You won't live any longer by having money:

life will be just as short as it would be without money," Obree decides. "You've got to make the most of life."

That includes the book he planned to write a year ago. "I'm still going to write it," he says. "but obviously it will be a bit different. Especially the ending. The ending will be ninetenths of the book now."

BOY, I THOUGHT MOM'N' DAD MOUTO NEVER SO TO BED."



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THEN I

SAID, WHY

NOT DO

BOTH?

WIZARD of ID



REX MORGAN





هكذا من الأصل



Frank Thomas with his wife, Elise, and 15-month-old son, Starling, at Comiskey Park in Chicago as his award was announced.

Ohio State (8-0-1) and Florida (7-1) remain

in the national championship picture. So does
Auburn (9-0), which is eligible for the media
poll title although ineligible for postseason play
because of NCAA probation.

But say Nebraska beats Iowa State this week

And say West Virginia beats Temple in Phil-

adelphia this week, tops Miami at home on Nov. 20, then wins at Boston College on Nov. 26. That would make the Mountaineers 11-0.

And say Florida State and Notre Dame play

an epic game Saturday, so epic that they contin-

ue to occupy the top two positions in the polls.
If Florida State then won its last two games.

at home against North Carolina State and at

Florida, and Notre Dame won its last game, at Florida, and Notre Dame won its last game, at home against Roston College, there would be a Seminoles-Fighting Irish rematch for the national championship in the Fiesta Bowl.

While Nebraska and West Virginia might be last for third place in the Originia might be

playing for third place in the Orange Bowl.

to be played," said the Big East commissioner, whose conference's football membership in-

cludes West Virginia. "And you can go down the speculation trail... The only perfect system

There are still a lot of regular season games

and Oklahoma on Nov. 26. That would make

# It's Unanimous: Chicago's Thomas **Voted MVP of American League**

CHICAGO - Frank Thomas only 25 years old and with three full seasons in the major leagues. has become just the eighth player to be unanimously voted the Ameri-

can League's most valuable player. Thomas, who hit 317, was secood in the major leagues with 128 runs batted in and set a club record with 41 homers, easily beat out Toronto's Paul Molitor, who received 13 second-place votes in balloting by the Baseball Writers Association of America.

"I was really shocked I got all 28 votes," Thomas said Wednesday after the voting was announced. "I was like, 'Wow!' There was no better way to win it."

That put him in the company of Hank Greenberg (1935), Al Rosen (1953), Mickey Mantle (1956). His victory gave the White Sox three of the four AL postseason McLain (1968). Reggie Jackson the Cv Young award and Gene

AL MVP award.

Sox first baseman had came mainly from the Blue Jays, the World Series champion

Molitor, their designated hitter, got 209 points to Thomas's 392. The Blue Jays' first haseman, John Olerud, was third with 198 in the voting held before the playoffs. Ro-berto Alomar of the Blue Jays was sixth with 102, while in between were Juan Gonzalez of Texas, 185, and Ken Griffey Jr. of Seattle, 182.

"This was the loogest day of my life." said Thomas, adding that he slept only about three hours Tuesday night. "There was a lot of an-

Frank Robinson (1966), Denny awards, Jack McDowell was voted

awards in the same season was At- first baseman The little competition the White lanta, in 1991, when Terry Pendle-ox first baseman had came mainly ton was the MVP, Tom Glavine was the Cy Young winner and Bob-

hy Cox the manager of the year.
Thomas said the White Sox, who lost to Torooto in the AL playoffs, four-year extension that runs might need another strong bat to get to the next level.

"I'm sure there will be some per-sonnel changes," he said. "We might need to go out and get another hitting threat."

For his part, he said, he already has started working out for next season. He wants to improve his defense, among other things.

"Defense does not come easily to Frank Thomas," he cooceded, al-though pointing out that he did better in 1993, and attributed his 15 errors to more aggressive play. He dismissed suggestions that

(1973) and Jose Canseco (1988). Lamont was voted manager of the the White Sox might make him a the other unanimous winners of the year. The last team to capture those designated hitter and get another "I don't think that's going to

happen, not with all the money

they've spent on me," he said. Thomas and the White Sox agreed last month to a \$29 millior. tbrough 1998. He received a \$100,000 bonus for winning the MVP award. Molitor and Olerul. the AL hatting champion, received \$25,000 boouses.

Last year, Thomas finished eighth in the voong after having placed third in 1991, his first full season in the majors. And there is oce thing that might help him next year: He won't have to face Nolan Rvan ever again.

In his three seasoos against Ryan, who retired this year, Thomas was 0-for-12 with 11 strikeouts.

# Skewed Bowl Picture?

the media poll.

the Cornhuskers 11-0,

By Steve Berkowitz

WASHINGTON - It is conceivable that Nebraska and West Virginia could go into the Orange Bowl with 11-0 records, but have no chance of winning the national college football

That upsets Nebraska's athletic director, Bill Byrne, who says that he is "a little disturbed" that Fiesta Bowl officials are "campaigning" on behalf of Miami in the hope that the Hurricanes (7-1) will remain ahead of the Comhuskers (9-0) the bowl coalition rankings - a combination of The Associated Press's media poll and the USA Today/CNN coaches poll—that will help determine the matchins for all of the major New

Year's Day bowl games except the Rose Bowl.
The media and coaches' polls each involve 62
voters and point systems that give 25 points for each first-place vote. 24 for each second-place vote and so on. The bowl coalition rankings are based on each team's combined point total.

After a weekend in which Ohio State tied and

Alabama lost, Miami moved past Nebraska and into the No. 3 position in the bowl coalitionrankings on the strength of its showing in the media poll. Miami was No. 3 m the AP poll with 1,386 points and No. 4 in the coaches' poll. with 1,361 points, for 2,747 points combined. Nebraska was No. 3 in the coaches' poll with

1,398 points, but No. 4 in the media poll with 1,305 points, for 2,703 combined points.
The Fiesta Bowl has much to gain if Miamistays ahead of Nebraska.

If the No. 1- and No.-2-ranked teams in the final coalition rankings are not members of the Big Ten or Pacific-10 conferences, or the conferences that host the Orange, Cotton or Sugar bowls, the Football Bowl Coalition requires that those teams meet in the Fiesta Bowl.

The top three teams in the bowl coalition rankings now are, in order, Florida State, Notre of the Big Ten, the Par-10, or the conferences I that host the Orange, Cotton or Sugar bowls.

Thus, if two of those three schools continue

to occupy the top two positions in the final bowl coalition rankings, the Fiesta Bowl gets a No. 1 vs. No. 2 national championship game. The champion of Nebraska's conference, the

Big Eight, hosts the Orange Bowl. Thus, the Cornhuskers must be among the top two teams in the final bowl coalition rankings in order for them to be involved in a No. 1 vs. No. 2 national championship game. With Florida State playing Notre Dame on

Saturday and Miami occupying the No. 3 posi-tion in the bowl coalition rankings, the Hurri-canes are poised to take over the No. 2 position even though their record is not as good as Nebraska's. Miami hosts Rutgers this week: Nebraska hosts Iowa State.

The Cornhuskers clearly have a problem with the AP voters. They seem to be relatively unim-pressed by a team that has had close games with Okiahoma State and Kansas, or they are leary of Nebraska's recent bowl record: six games,

# NHL's 'Threat' **Angers Officials** won co-national championships. West Virginia is 8-0, but it, too, is having trouble impressing poll voters. The Mountainers are seventh in the coaches poll, ninth in

TORONTO - The president of the NHL Officials' Association, in response to a league letter warning officials they could be permanently replaced if they strike next week, called it a "direct threat" that has

"If anything, it's really angered everyone and stirred up emotion," said Terry Gregson, a referee since 1981. "If the league thinks they can intimidate us, they should think again. We're used to people trying to intimidate us. That's what we face every

day in our jobs."

The officials, who have been without a contract since the end of August, are to vote Friday in Toronto on whether to strike. The letter, which also warned that officials would not be paid for time missed and would not be covered by insurance, was sent by overnight courier after the league made its final contract offer Tuesday night.

There can be no assurance that you will

be re-employed following a strike," NHL vice president Jeffrey Pash said in the letter. When you consider the final offer, you should also consider the impact a strike would have on you and your family as well as the damage you may inflict on the game." Brian Burke, the NHL director of operations, insisted the letter was not a threat but just "a recognition of labor laws in Canada and the United States."

# No. 2 Irish Have No. 1 on the Run

By Malcolm Moran

New York Times Service
TALLAHASSEE, Florida — The concept seems simple enough: stop the run. That has been the formula since Dinosaurs vs. Mammals, the original meeting between No. 1 and No. 2.

If Florida State inteods to pass through Notre Dame Stadium this Saturday and continue on a path toward a national championship, the Seminoles must limit the Irish running game enough to create the kind of uncomfortable passing situations that can lead to mistakes.

Stop the run, and the Fighting Irish will be unable to build the time-consuming drives they are hoping will reduce the Seminoles' quarterhack, Charlie Ward, from a decisive factor to a frustrated spectator.

"That's what the coaches stressed," said Derrick Brooks, the imposing Seminole linehacker who returned from oeck and shoulder injuries last week. "We can't let them eat the clock oo This simple concept poses just one problem. "Nobody's done that yet," said Mickey An-

drews. Florida State's defensive coordinator, "We're going to ask our guys to do it. Maybe we If the Seminoles allow the Irish to approach

their average of 274 rushing yards a game, the fifth leading figure in the nation, they will be giving Notre Dame a freedom of choice. If Irish quarterback Kevin McDougal is al-

lowed to operate in short-yardage situations, be will be freer to run the kind of risks that are

more easily taken on third and 3 than they are tory at Maryland last weekend, were streogth oo third and 12.

"I would like for us to just start lining up with eight-man fronts," said Cliftoo Ahraham, a defensive back, "and say, 'If you're going to run. run. If you can't, you won't.'

Florida State's problems would begin if the Irish can run just enough to create some uncertainty. The Irish are not necessarily as oocdimensional as Lou Holtz, their coach, indi-

Bobby Bowden, the Florida State coach, understood that when considering the possibilities his team could face this week. Bowden did oot sound like a coach preparing for a one-dimen-sional team as he listed some of the wrinkles the Seminoles might be forced to encounter,

"It's according to how good he thinks he is," Bowden said of Holtz and the Irish, "If he thinks he can do it without changing, he won't

Holtz sounded unusually assertive at his weekly news conference in South Bend. On a normal Tuesday, with Holtz still preoccupied with the difficulty of the task at hand, the thoughts of the coach of the Irish are filled with the standard gloom and doom. But with

his schedule altered as a result of the bye last Saturday, Holtz sounded more positive. "We didn't win a lottery to get bere," be said,
"We weren't like Rocky. Nobody said, 'Boy,
who can we get to play Florida State?"
The Seminoles, despite a disappointing defensive performance in their unemotional vic-

ened by the return of Brooks, who was part of 11 tackles. This week, they are anticipating the return of Jon Nance, a senior nose guard who recently underwent arthroscopic surgery on his left knee.

"He's one of the best players oo our team."
Andrews said. "He sees things. He plays the trap better than the other nose guards do. He rushes the passer."

Brooks and Nance will help determine how much flexibility the Irish will have in their offensive approach. If Notre Dame forces Florida State to guess, the Irish could take advantage of a sense of unpredictability that already ems to bave Bowden back on his beels.

"Lou is one of those guys that I bate to have extra time to prepare." Bowden said. "He's one guy who can really use it. A lot of coaches couldn't take advantage of that extra week. I just know the success he has had in howl games, when he has had three weeks to get ready.

You give him extra time to prepare, where be can undo things and start over. That scares me. For the Seminoles, the Irish possibilities are difficult because they seem to be endless.

"There's nothing I can do about it," Bowden said. "except try to anocipate what he might do. Would be go back to a sprint-out game? Would he change this? Would be try to blitz us? Would he rush two guys like be did to Florida in the Sugar Bow? What's be going to do? All I can do is try to guess what he might do and try to be ready for it."

# Japan Cup Lands Urban Sea-Kotashaan Duel

TOKYO - Urban Sca and Kotashaan, winners of two of the most prestigious races in Europe and the United States this year, will run in the Japan Cup in Tokyo on Nov. 28, officials of the

Japan Racing Association said Thursday. The French filly Urban Sea won last month's Prix de l'Arc Triomphe in Paris. Kotashaan won last week's \$2 million Breeders' Cup Turi race in California. The 4-year-old Urban Sea, which was

ridden by Eric Saint-Martin, son of the legendary French jockey Yves Saint-Martin, narrowly held off a challenge from England's White Muzzle to win the Arc de Triomphe.

White Muzzle, the runner-up, too, in
July's King George VI and the Queen
Elizabeth Diamond Stakes; will also be

among the 10 foreign horses in the 392 million yen (\$3.62 million) turf race that will be run at the Tokyo Race Course in Fucha, on Tokyo's outskirts. Kotashaan, a French-bred horse, was

Tsui of Hong Kong, while White Muzzle The French-bred Luzzur, who finished

third after leading much of the way in the Turf race in California, is another that will compete in the 2.4 kilometer (1.5mile) invitational Japan Cup. The other foreign contenders will in-

clude Australia-based Naturalism, winner of last year's Japan Cop, and The Phantom Chance, trained in New Zea-

Germany has Gran Premio de Milano winner Platini entered, while Gran Premio Del Jockey Club e Coppa D'Oro winner Misil is being shipped in from Italy. They are the first entries from those countries since 1988, a Japan Racing Association official said.

Six places in the 16-horse line-up for the race will go to Japanese entrants, which will be chosen Tuesday. The total purse of 391.5 million yen.

recently purchased by Yasutane Soma of it will pay a first prize of 169 million yen after coming to Santa Anita to collect his Japan. Urban Sea is owned by David (\$1.57 million) — makes the Japan Cup money. "I liked the !" — the entry of the richest horse race in the world. The Breeders' Cup Classic, at \$3 million. comes second

■ A Million-Dollar Mistake

A error turned into a million-dollar windfall for one bettor on Breeders' Cup day at Santa Anita, the Los Angeles Times reported.

The man, a 51-year-old engineer from Ventura Conoty, California, who did not want to be identified, punched out a wrong number on his National Pick Seven ticket, which cost S16. That wrong number turned out to be Arcangues, who won the Breeders' Cup Classic at \$269.20 last Saturday and gave the longtime borseplayer one of two perfect tickets in the Pick Seven. It paid \$1.598,310.80.

The other winning ticket was sold at Remingtoo Park in Oklahoma. "I handicapped all the horses," the Ventura County man said Wednesday and Dehere.

Opera House and Intrepidity - "and the 11" - Breeders' Cup Turi winner Kotashaan - "in the sixth race and I liked No. 1" - the Betrando-Marquetry-Missionary Ridge entry - "in the seventh. But, when I punched out my ocket for the seventh, 1 hit I and II — the same numbers I bad in the sixth - by mis-

The bettor, who didn't learn of the payoff until Sunday morning, also had three consolations worth \$510.80 apiece. He collected \$1,152,317 after taxes. "I couldn't believe it. My wife was shaking so hard, we left right away" after the Classic, he said.

What turned out to be a perfect ticket

had single picks in the first four races -Cardmania in the Sprint, Phone Chatter in the Juvenile Fillies, Hollywood Wildcat in the Distaff and Lure in the Mile then doubled in the Juvenile with Brocco

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2 1 .667
1 1 .500
1 3 .250
1 3 .250 Boston New Jersey 1 Division
3 1 .750
2 1 .467
1 2 .333
1 2 .333
1 2 .323
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6 1 .000 **NHL Standings** WESTERN CONFERENCE Midwest Division 1,000 ,750 ,500 ,333 ,000 2 Division
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1 3 250 NY: Ewing 9-17 10-10 28. Storks 9-79 5-5 27. W: Wolker 6-96-918, Smith-4-108-1916, Reboonds— Wolker 6-96-918, Smith-4-108-1916, Reboonds— New York 51 (Dokkey 19), Woshington 57 (Wolker 14), Assists—New York 24 (Rivers 5), 

The property of the second sec

Montreal
First Period: F-Niedermover 4 (Millonby).
Second Period: F-Belonger 5 (P. Lebou, Godymyuk) 190); M-Bellows 7 (Multer, LeCtoir).
Third Period: F-Githen 4 (Skrudond), Shots on goal: F 1145-28, M 11-14-13-30. Gooties—F, Vonolesbrouck, M, Roy.
Winnibes
ILY. Ransers
I 6 1-2
First Period: N.Y.-Groves 12 (Meesler)
(sh), Second Period: W-Selonne 9 (Steen).
Third Period: N.Y.-Amonte 4 (Groves, Zubov). Shets an goal: W 7-137-27, N.Y. 16-13-42, Gooties—W, Essensen, N.Y. Richter, N.Y. Istonders
I 1 1-3
New Jensey
9 3 2-5
First Period: N.Y.-Hogue 3 (Luctonoch

New Jersey 0 3 2-5 First Period: N.Y.-Hosue 3 (Lichands Thomas). Second Period: N.Y.-Ferroros (Vo-lek); N.L.-MacLeon 3 (Albelin, Driver) (pp); N.J.-Corpenter I [Richer, Chorske]; N.L.-Se Mac e (Zenepula, Lemieut, Lama e e (Zenepula, Lemieut, M.Y.-Hogue 4 (Fernara, Kurvera) (pp.); N.J.-Richer 5 (Modry, MocLeon) (pp.); N.J.-MocLeon 4 (Modry, Richer), Shots en soul; N.Y.7-13—23, N.J. 16-17-9—24. Goodles—N.Y., Draper, N.J., Brodeur,

Vencouver 2 2 8-4

First Period: V-Momesso 4 (Charbonneou, Muzzyn); V-Momesso 7 (Bobych, Playsic) (ps). Second Period: V-Linden 9 (Croven, Romina) (pp); V-Word 2 (Odjick, Diduck). Third Period: None, Shots on goal; L.A. 987—34. V 6-12-3-21, Gasties-LA, Hrudey, V. McLean.

TRANSACTIONS. BASEBALL

BASEMALL
Atteriors Leasue
CALIFORNIA—Agreed to terms with Mike
Brumley, infleider, on 1-year controct.
Maileagi Leasue
FLORINA—Baught controct of Brian Drahmon, pitcher, from Chicago White Son.
BASKETBALL
Michigan Beauthur according National Baskethall Association S5,000 for hitting Strue Smith of Marni in back of heed with forearm in game Nov. & CHICAGO—Siened Dove Johnson, soord, HOUSTON—Extended contract of Rudy

omionovich, cooch, through 1977-96 season. PHOENIX—Signed Duans Cooper, guard, 1-year contract. FOOT BALL

recisioned Marry Process & Commerce and a procedure sequed.

CLEVELAND—Signed Erik McAlliconsolety, Released Torn McLemore, tishi end. INDIANAPOLIS—Signed Marquise Thomas, finebacker, from process squad. Walved Will White, detensive back.

MIANI—Signed Chuck Bullough, linebacker, to practice sayed, Walved Rob Coons, tight end, from practice sayed. end, from practice squad.

N.Y. GIANTS—Wolved Steve DeCaste, line-backer. Signed izel Jenkins, cornerback.

PHILADELPHIA—Claimed William Per-

PHILADELPHIA—Claimed William Perry, detensive Interno, all waivers.

SAN DIEGO—Signed Eric Boles, wide receiver, to practice second. Released Bob Brosher, thirt and.

TAMPA BAY—Fined Jimmy Williams. Illebocker, unduclosed amount for woman pushing reporter in locker room.

HOCKEY

National Hocker League

ANAHELM—Called up Mikhall Stratonkov, gootle, from San Diego, IHL.

HARTFORD—Recalled Mike Lenordazzi, gootlender, from Springfield, AML

scottender, from Springfield, AHL SAN JOSE—Recoiled Mike Rothie, deorseman, from Konsos City, IHL TORONTO-Receiled Drake Berehowsky. TORONTO—Receited Drusts Berehowsky, defensemen, from St. John's AHL.
COLLEGE
CARNEOIE MELLON—Nomed David Postorkovich and Todd Jenkins men's assistant beskufball coaches.
PORTLEWIS—Extended contract of Keyln Control of Mexicol Control Con

LIVINGSTON, Alex-Llevel Since, feetbei coach resigned; named Craig Howard, defen-sive coordinator, Interior coach. QUINNIPIAC—Named Keyin Tyska io-

RUGBY . ' '' RUBBY UNION

SOCCER OF THE PARTY

FRIGHT LEAGUE CUP

SIDELINES

Honda Sets Solar Challenge Record ADELAIDE, Australia (AP) — Hooda's "Dream" car smashed the record Thursday for the World Solar Challenge, completing the 3,013-kilometer (1,870-mile), 52-car race from Darwin in 35 hours and 38 minutes over less than five days.

The \$6.6-million Honda crossed the continent well ahead of the 44.9hour record set in the first challenge in 1987 by GM's "Sunraycer," which did not compete this year.

The Spirit of Biel III, huilt by engineering students at the Ingenieur-schule Biel in Switzerland for about \$3.5 million, finished second, three hours later. The Biel team won the last World Solar Challenge, in 1990.

Miller Gives an Interview, on the Fly

LONDON (AP) — James Miller, who landed his paraglider in the midst of the heavyweight fight between Evander Holyfield and Riddick Bowe, gave his first interview - more or less - and said a mixup caused

He sent a fax to news organizations saying he would submit to interviews at a secret location if journalists would send him a fax pledging a contribution to charity. The Sun oewspaper, a Swedish journalist and a Las Vegas TV station did, and were driven into the desert at dawn Tuesday. The press conference consisted of Miller asking and answering his own questions. A sample:

Q. Was Fan Man's landing in the ring intentional or was it an accident? There was oo intentioo to land in or anywhere near Caesars Palace. This came about because of mechanical problems. Q. What is the machine on my back? A. It is called a pagojet.

Q. How much does it weigh? A. 48 pounds. Q. Can it be steered? A. Yes. Then he "started the engine of his fan-powered machine, ran 20 yards and launched himself into the sky," the Sun said.

For the Record

Eric Cantona, who faces sanctions for alleged critical remarks about referees, can play in France's Worlo Cup match Wednesday against Bulgaria, UEFA said. (Remers)
Anders Sorensen of Denmark withdrew from the World Cup of Golf in

Orlando, Florida, after injuring his wrist in the pro-am event. (Reuters)
Marius Hans Ooft of the Netherlands, the first foreign coach of Japan's national soccer team, resigned following its failure to qualify for next year's World Cup finals. The Women's Tennis Association said it had hired a Hamburg attorney

to assist in efforts to overturn the suspended sentence given to Monica Seles's attacker, Gunter Parche.

(Reuters)

The sale of the Miami Dolphins fell through for the second time in four months, when negotiations were terminated with New York investment banker J. Morton Davis. The parties said they were unable to agree on a structure to implement the terms of the sale.

Third Reend Reelay
Norwich & Arsenel 3
SPANISH FIRST DIVISION

### **OBSERVER**

# Crime and Confusion

By Russell Baker

N EW YORK — Americans love crime in movies, television and books, but gibber and quake when it walks their streets. This is one of many contradictions that confuse efforts to reduce crime.

A-nation booked on violent entertainment can hardly be expected to give it up because it just may happen to provide insensitivity training for children, can it?

So reasons galore are adduced for not giving it up: It is not proven for sure that these entertainments do debase children. Even if it were proven, people who like being en-tertained with borrific violence are entitled to a steady supply. What's more, the First Amendment says

you can't curtail or suppress it. In a world less in love with racket and its own crudity than ours, problems like this would be dealt with through civil compromise. The entertainment industry, exercising a minimal level of good taste apparently inconceivable today, would voluntarily dampen the blood ardor of its most barbaric

writers, directors and producers. its boardroom titans, while ad-hering to the sacred nature of the profit motive, would nevertheless recognize certain limited civic obligations to their community, and personal obligations to their own families and to their own self-respect, even at the risk of slight reductions in box-office take.

None of this will happen. We are probably so far gone in the conviction that civility is for creeps, that boors finish first and that there is no difference between liberty and making a mess that it will seem childish to suggest that a little selfrestraint may often do more than

the Supreme Court can. So we have the contradiction between our own lust for synthetic crime and our terror of the real thing. There are also contradictory political impulses, as illustrated in last week's voting in the states of Virginia and Washington.

Each voted, in its own way, to keep more felons in prison. Washington people voted to punish imprisonment. Virginians elected a new governor whose TV commercials promised he would do away

All well and good, but expensive. In both states voters would seem but only to a complete foreigner to have been voting for more government spending, since new prison construction and higher prisonermaintenance costs would seem to be the inevitable result of this particu-

lar solution to the crime problem. Actually, as every politician knows, Virginians and Washingtonians were not voting for more government spending, because, as every politician, not to mention every living American knows, the Amerivoter hates government spend-unless it redounds directly to

his personal benefit. In fact, the new spending that will be needed to put these two policies into effect was not discussed above a whisper before Election Day. Moreover, it would be astonishing if it is ever seriously discussed again.

The electorate doesn't fancy being told that its favorite "solutions" for intractable problems are not cost-free. Politicians who want to survive naturally humor us by suggesting that new programs can be paid for by cutting down Old Devil Waste.

The contradiction here is between popular demand for muscular action against crime and popular dis-

taste for paying for the muscle.
In all political efforts to deal with crime, there is also a contradiction between theory and reality. The old progressive belief that society breeds criminals has been battered by too much evidence that while prisons may be full of Jean Valjeans, there is also a deplorable percentage of human beings who are just no good and often dangerous.

While imprisoning these people is probably useless, in the absence of a better idea it at least keeps them off the streets until somebody can discover how to turn them into

The contradiction bere? On one side it lies in popular belief that certainty of punishment will re-strain potential criminals from doing their worst. On the other side is the reality of, say, the appalling rise in murder rates since the Supreme Court restored capital punishment, which was once justified as a way to make potential killers think twice.

New York Times Service

# For Pavel Kohout, Theater Without Politics

By Mark Kurlansky

PRAGUE — In this ornate city where theater lives and playwrights are celebrities. Pavel Kobout is a household name. After a lifetime of political opposition, his world suddenly changed five years ago. Among his closest friends, his fellow playwright Vaclav Havel has be-come president of the country, another is president of the parliament, another amassador to Germany.

But Kohout turned down a government ministry and saw the collapse of the Communist regime as an opportunity to get away from politics. "Now for the first time I can do nothing but my job. For 40 years I was an amateur politician. Now I am a professional writer.

At 65, Kohout is enjoying being simply a writer. He currently has three plays running in Prague and a novel about to be published in the United States. The novel, "I Am Snowing," is his eighth, and 25 of the 35 plays he has written are still performed around the world.

He began as a committed Communist who remembered the West's selling out of Czechoslovakia to Hitler and then the Red Army liberation. Burned in the play-wright's memory is the date, May 23, 1946. which he calls "the day of days," the moment when Czechoslovakia became the first and only Central European country to democratically elect a Communist-led government. But the regime grew increas-ingly repressive and by 1953, Kohout began using theater for political protest. As a party member in good standing, his attacks were particularly effective.

In 1955 he started meeting with a group of fellow writers. Some were contemporaries such as Ivan Klima, a Theresienstadt survivor, whose novel about the moral conundrums of a Communist judge, "Judge on Trial," was recently published to critical acclaim in the United States. Others such as Havel were a younger gen-eration. In all there were more than 50 writers in the group, many of whom became prominent in literary as well as political circles, "Friendship was our unity," said Kohout, "Nobody was a politician. It was a very good group, which tried to live

After "the Prague Spring" of 1968 and the Soviet invasion the country was closed by harsb repression known as "the normalization" and all of the works of these writers was banned. Not only could plays by Kobout and Havel no longer be performed but it was not even advisable for them to be seen attending the theater.
Forced to take their work abroad, these

writers developed international reputations while being sequestered at home. Havel wrote political plays and Kobout



Kohout: "For 40 years I was an amateur politician, now I am a professional writer."

president," Kohout quipped. "But he was broader, more complex absurdist black only staged off-Broadway."
Havel and Kohout had just co-authored comedy. Kohout borrowed Havel's most successful character, an autobiographical dissident named Ferdinand Vanek for

the burnan rights manifesto known as Charter 77. Kohout would be arrested every day and released every evening. He three of his own plays. Since they were not permitted to travel, when one of the group would leave prison and go to the Interhad a production abroad, they eathered in an apartment for an opening night cele-bration waiting for telephone calls from Continental Hotel to be briefed in a luxurious room by a directorial assistant on the previous night's performance in New York. Then he would go home and repeat abroad with reviews and descriptions of the evening. "It was a good system," Kohout said, smiling with Czech irony. the process the next day.

Klima and Havel had to work at menial "You didn't see reviews. You only beard

jobs. In 1979 Kohout was forced into exile, when at the urging of his friends he trav-eled to Vienna to receive a literary award and was not allowed back until the regime "I'm still a dissident, I'm a secret dissi-

dent," he insists almost defensively. He regularly writes Havel to complain about the new regime but out of friendship be will not reveal the contents of these letters. But the former Communist warns that

capitalism too must have a buman face. "It's a new chance for capitalism and if it

43 Internal

is not humane, if it does not think about the problems of average people, we will have a new left developing." Theater has also changed. The vigorous

Czech theater tradition has been, in part, 2 product of the nation's misfortunes. Kohout said, "I don't find in Western countries that going to the theater has been as necessary a thing as it has been here. Where there is free communications, free media, it is not necessary to go to the theater and try to hear something that you conidn't hear elsewhere."

Many Czech writers are worried about the artistic future in this new world, about a new kind of competitiveness and the role of money, the new censor. But Kohout urges his fellow playwrights not to be afraid. "People will come," he insists as they have been going to his works at Prague's Vinohradech Theater. They will not come to hear the one or two sentences saying the president is stupid. They will come to find answers to the questions of their lives or to be amused or to have a nice

Kohout has not avoided the great moral issues of the post-Communist world.
Moved by what he called "television's greatest drama" the televised trials of alleged secret police collaborators, "I Art Snowing" is a novel about a 40-year-old Prague woman. The great love of her life returns from exile only to have his name uncovered on a list of collaborators. She tries to establish the shadowy facts of his guilt or innocence.

Kohout himself does not condemn such collaborators. "But I am very surprised that they don't make this great experience the theme of their life. They should speak about it. Write about it. They have a bad. conscience and they are living with it. They try to claim that it was the only possibility and we are the people who disturb this picture. Everyone tried to live normally, but we did and it was a better life than the people who were allowed to do everything they wanted. "It's a problem of the time we were

living in. The murderers were working in the '50s. The '70s was the time of lians and destroyers of life but they were not murderers. But they are here now.". I
But he quickly adds, "I am not a judge."

He remembers that he was one of the original backers of the Communist regime. I was stupid in that I thought that this was the last and the only good revolution. I think I was stupid for about four or five years," he said. "I have hope for every stupid man, for I am an example."

Mark Kurlansky is currently working on a book on postwar European Jewry to be

A Knightly Ginsberg, Just as Feisty as Ever

Allen Ginsberg, one of the lead-ers of the Beat Generation of the 1950s, received a medal from Cnlture Minister Jacques Toubon, making him a knight of the French Order of Arts and Letters. Toubon hailed the poet as a "universal artist" who had "given us lessons in freedom in all areas." Ginsberg. who is openly gay, remains as provocative as ever, years after his work "How!" touched off the com-terculture movement. When asked before the ceremony what message he had for young poets, he re-sponded: "I believe the best way of passing on traditions is in bed."

The 18th annual American Indian Film Festival dedicated its opening night to River Phoenix, the 23-year-old actor who died Oct. 31 after suffering seizmes outside a Hollywood nightelnb. Phoenix stars in "Silent Tongue," a Western being premiered at the San Fran-

Dr. Jones Salk, whose polio vaccine put an end to the epidemic of the crippling disease; received a special recognition award from the his work in immunizations.

Axi Rose and his former francée are trading assault charges as their past-engagement squabble drags on. The Guns N' Roses singer agreed to drop the part of his lawsuit demanding that Stephanic Seymon return jewelry and other gifts, leaving only claims that she assaulted him at a 1992 Christmas party. But Seymour filed a countersuit claiming assault and battery by Rose.

Cornel West, a leading scholar of African-American studies and reli-gion and a best-selling anthor, will move next fall to Harvard from six years. "It was a very tortured decision," West said. "Princeton has been wonderful, but what swayed me was the fact that Harvard is a place where one can have a larger impact."

INTERNATIONAL CLASSIFIED

### WEATHER

Europe 

Forecast for Saturday through Monday, as provided by Accu-Weather.

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Kobout is an absurdist in the Prague

tradition of Franz Kafka, His most impor-

tant novel is a comedy about capital pun-

ishment and most of his plays reflect this

kind of dark bumor. For him the "normal-

ization" period was a time when life

reflected the kind of absurdism to which

he is drawn. "Everything we lived was theater," Kohout recalls. "Absurdist."

debut, ran on Broadway. "Havel may be

In 1977, Kohout's play, "Poor Murder-

which is currently enjoying its Prague

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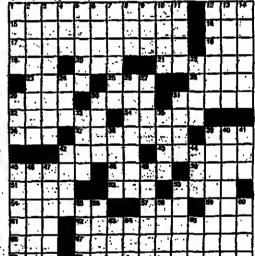
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# "I wonder it the little guy had tun today

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